



June 2021

milking

TIMES

Published monthly for dairy farmers in Alberta and our industry partners

table of contents

Board Report	2
Flexible Incentive Days Reminder	2
Quota Restriction Policy Reminder	3
E-Blast Sign Up	3
Security Support Available	3
NEAP Update	4
Alberta Milk Scholarship Reminder	4
proAction Update	5
Statistics	6-7
Alberta Production and Quota Update	8

Chair's Message

Source: Stuart Boeve, Chair

As many of us are taking a breath after the busyness of planting season, I'm reminded that although there are many hours spent sitting in the tractor getting seeds into the ground, the planning we do before our discs hit the soil is of equal importance.

That same premise is used in Alberta Milk's planning and implementation of our strategic goals. The board created a plan and we are able to see our goals come to life under the direction of Freda, our general manger, and the support of staff.

One area we prioritized this year was increased focus on milk quality. An important advancement we need to prepare for in this area is the implementation of rapid testing. Rapid testing is a new technology that would test the quality (IBC and SCC) of every load of milk before it's unloaded at a processing plant. It drives the importance that every load counts.

Although this isn't something currently used in Alberta, several processors in Manitoba are using this technology to test every load of milk. Poor quality milk can of course affect the final product and shelf life of products, which in turn affects the consumers' choices when purchasing dairy products. As processors (and consumers) demand high quality, we must

continue to stand behind the product that comes off our farms. Low quality milk is not tolerated, and I encourage you to continue to take it very seriously as I anticipate rapid testing will become an everyday practice in Alberta, and every load will matter.

Another area where we will continue to see heightened attention is animal care. As we are a strategic partner in the Canadian dairy industry, it's vital that we continue to meet and exceed the needs of everyone in the supply chain regarding the care of our animals. As we discussed at producer meetings this spring, we are in the process of updating our Dairy Animal Care policy and procedures which we will implement this summer. This will guide our actions when we are notified of a situation where the care of animals does not meet the standards outlined in the Code of Practice. The Alberta Milk Board has zero tolerance for any animal care issues and will continue to take action on those that do not follow our standards.

For both milk quality and animal care, it's our responsibility to live up to the world class reputation of Canadian milk. If we want consumers to always pick up those products with the Canadian Quality Milk logo on it, high standards must start with us.

our mission

Collaborating to build a thriving industry that produces high quality milk and dairy products within Canada's supply managed system.





board of directors

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Board Key Messages

Source: Alberta Milk Board of Directors

The board met on April 15, 2021.

Strategic Plan Review

The board will undertake a high-level review of the 2020-23 Strategic Plan to ensure our projects and activities continue to align with our vision, strategies and objectives.

Key Performance Indicators (KPI)

A KPI is a measurable value that demonstrates how effectively an organization is achieving their desired outcomes. Alberta Milk's eight KPIs adopted as part of the 2020-23 Strategic Planning process are:

- Sustainable Growth Metrics
- Herd Health and Management
- Consumer Confidence
- Stakeholder Satisfaction
- Regulatory Metrics
- Strategic Alignment
- Board Effectiveness
- Financial Metrics

Over the last few months, a detailed plan for reporting against the KPIs was developed. Measuring performance using KPIs is a new practice for Alberta Milk and a comprehensive dashboard has been developed that will report the results for each KPI.

Joint Alberta Milk and Dairy Farmers of Manitoba Board Meeting

Alberta Milk is committed to working with its partners and one key action the board has committed to is to meet with each of the boards of the other provinces. Our first joint meeting was with Dairy Farmers of Manitoba on April 27, 2021. Topics discussed included:

- Vision, mission, values and goals of each organization;
- Western Milk Pool strategic direction; and
- Areas for collaboration.

Mid Year Financial Statements

The board reviewed the second quarter financial statements and mid-year forecast.

Reminder: Fall 2021 Flexible Incentive Days Announcement

Source: Alberta Milk Board of Directors

In February 2021, Alberta Milk along with the members of the Western Milk Pool, announced the issuance of 10 flexible incentive days for August through November, based on projections that there will be an increased demand for milk production for fall 2021.

Producers will be allowed a total of 10 incentive days between August and November 2021, with the following monthly limits:


- August maximum of three days
- September maximum of three days
- October maximum of three days
- November maximum of three days

The total number of incentive days that a producer can utilize from August to November 2021 cannot exceed 10 days.

Producers are reminded that we are still in the midst of a global pandemic. Alberta Milk, along with the members of the Western Milk Pool, will continue to monitor production and demand, and will provide updates if further adjustments are needed.

If you have any questions, please contact Cristin Vollrath at 780-577-3312 (cvollrath@albertamilk.com) or Jonathan Ntoni at 780-577-3313 (jntoni@albertamilk.com).


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Upcoming Quota Policy Change- August 1, 2021

Source: Alberta Milk Board of Directors

This is a reminder of the board's October 19, 2020 decision which was announced to all producers on October 19, 2020 and which was subsequently also communicated in the November 2020 *Milking Times*. Effective August 1, 2021 producers can only sell up to 10 per cent of eligible annual quota credits in a 12-month rolling period. This provision is also subject to the issuance of incentive days and credit day restrictions to either incent or reduce production. Further details, including the calculation method, are available on the Members' Only website.

If you have any technical questions about this decision, please contact Cristin Vollrath at 780-577-3312 (cvollrath@albertamilk.com) or Jonathan Ntoni at 780-577-3313 (jntoni@albertamilk.com).

Bi-weekly Updates: Sign up for E-Blasts

Source: Kelsie Gilks, Marketing and Communications Specialist

The last edition of *Milking Times* will be published in July 2021. After July 31 *Milking Times* will be retired and we will utilize bi-weekly E-Blasts to share important industry information in a more efficient way. Since June 2020 producers have been receiving bi-weekly updates to their inbox, on Thursday mornings, with valuable information about the dairy industry. The information provided is related to upcoming webinars or training sessions, policy references and updates, and reminders about important upcoming deadlines. The E-Blasts are intended to provide information in a much quicker manner, ensuring information is current when it is shared.

Priority updates will be sent on an as-needed basis. These emails contain topics that need special attention or are more time sensitive. Both types of email notifications have proven to be valuable ways to stay current on information pertaining to your operation.

If you would like to be added to the list of recipients for our bi-weekly E-Blasts, please visit albertamilk.com/for-industry and complete the sign up form at the top of the page. If you believe you are already signed up to receive the E-Blasts but are not receiving them, please contact Kelsie Gilks at kgilks@albertamilk.com.

If you have questions or comments about this transition, please contact Karlee Conway, marketing and communications manager, at 780-577-3305 (kconway@albertamilk.com).

Security Support Available

Source: Kelsie Gilks, Marketing and Communications Specialist

On May 27 Alberta Milk offered a webinar to all farmers about improving farm security. The risk of actions against animal-use facilities in Canada continues to grow and it is important that all farmers take the necessary precautions to protect themselves (and their property).

A security manual was developed to help identify areas of risk and implement solutions in various areas around the farm, including:

- Overall security processes;
- Overall property security;
- Being secure while online and using social media platforms; and
- Understanding Alberta laws around trespass.

If you were unable to attend the webinar, a copy of the manual will be available for download on the Members' Only page .

If you encounter anyone trespassing on your property, call 9-1-1 immediately, and do not engage with the individual(s). Follow the instructions provided to you by the 9-1-1-operator, then please contact Karlee Conway at 780-577-3305 (kconway@albertamilk.com).



for sale

Delaval 1250 US gallon milk tank. Comes with compressors, Bulk tank washer control box not included. Unit is double walled and all stainless steel. Call Gerald at 780-712-0659

Used Milking equipment for sale: 30 ft air crowd gate, De Leval, 24 Boumatic Milking machines model 2101m, pulsators, complete with filter system, wash cpu. Double 10 palpation rail, 5 years old. All items priced to sell, accepting offers. Phone/text Chad 403-593-8565

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Breeding age bulls available from top sires with high LPI and production. Tested for semen, Leukosis and BVD. Also, milking heifers and embryo's available Phone 403-315-4536

Breeding age Holstein bulls from dams scored VG/EX/ME and sired by high ranking sires. Semen tested and delivery avail. Phone 780-689-9576

Artex 4012HE saw dust thrower \$4,500. 40 bags of chippers dry care \$30/bag. Delaval cow brush \$2,500. Phone/text Hans 403-863-4997

Holstein heifers, open, springing and fresh, also Jersey springing. Phone 403-330-9558

Springing and fresh heifers for sale. Call Paul 780-806-9296



2021 New Entrant Assistant Program Update

Source: Jonathan Ntoni, Policy Analyst

Alberta Milk received one application for the New Entrant Assistance Program (NEAP) in 2021.

The five-member Selection Committee constituted returning members Lenard Crozier of Cheslen Dairies Ltd., Hennie Bos of Bles-Wold Dairy Inc., Marcel Lemire of Farm Credit Canada (FCC), Brett Klein of Canadian Imperial Bank of Commerce (CIBC) and Dr. Gordon Atkins from University of Calgary Veterinary Medicine. Jonathan Ntoni, Alberta Milk's Policy Analyst, chaired and acted as a facilitator for the discussions.

After a thorough review of the application received and an interview with the applicant, the Selection Committee declined the application. The Committee based its decision on the need for financial assistance, the applicant's knowledge and/or experience in dairying, and the likelihood of being a successful long-term participant in the industry.

Alberta Milk would like to thank the Selection Committee members for their contributions to this program.

For more information on the New Entrant Assistance Program, please visit albertamilk.com/for-industry.

Alberta Milk Scholarship-Deadline June 30

Source: Kim Skolarchuk, Corporate Services

The Alberta Milk Scholarship was created to help sustain the dairy industry by encouraging students to study dairy or a related agriculture disciplines that further the dairy industry. The successful applicant will be awarded with a \$1,000 scholarship in the fall of 2021.

Applicants must be registered at an officially recognized post-secondary institution. In order to qualify for the scholarship, applicants must be either immediate family of, or sponsored by, an Alberta Milk member who is in good standing.

For a more detailed explanation of the scholarship, including specific submission details, please visit the Members' Only website or contact Kim Skolarchuk at kskolarchuk@albertamilk.com.

Applications must be submitted no later than 4:30 p.m. on June 30, 2021.

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proAction® Check List - Preparing for Your Annual proAction Activity

Source: Morgan Hobin, proAction® Coordinator

As part of the proAction program, you are required to complete specific, annual activities to maintain enrollment. These activities include either (in alternating years) a: 1) self-declaration or 2) full on-farm validation. As a reminder of each year's activity, Alberta Milk mails a package to you approximately two months in advance of your due date. The reminder package includes either a self-declaration form or a brief outline of the documents needed for the modules that will be validated during your on-farm visit.

We have compiled the following check list as a reminder of which items are needed every year versus every second year and so on.

Timelines and Check List: Every Year

1. Cattle Health Declaration (Record 6)
 - a. Signed by your herd veterinarian.
2. Wash System Analysis (Record 14b)
 - a. Completed by equipment dealer for each washing unit (AMS group, parlour) and bulk tank.
3. Water Test (Record 15)
 - a. Tested for Total Coliforms and E. coli.

Every Two Years

1. Biosecurity Risk Assessment and Incremental Management Plan (Record 6b)
 - a. Completed with and signed by your herd veterinarian.
2. Cattle Assessment (Record 7)
 - a. Completed and scheduled by Holstein Canada.
 - b. If a measure on the Peer Report falls in the dark red zone effective 2021 or the red zone effective 2023, the cattle assessment frequency is increased to annual.
 - i. A Corrective Action Plan must then be developed in consultation with your herd veterinarian, including sign off, using Record 7b.
3. Environmental Questionnaire (Question EN2)
 - a. Completed on NEAS.

Every Ten Years

1. Environmental Farm Plan (Question EN1)
 - a. Completed or renewed through Alberta Environmental Farm Plan (EFP).

Updated as Necessary

1. Standard Operating Procedures #1- #15
2. Veterinary Prescription/Directions for Use (record 8)
 - a. Generally renewed every two to three years by your herd veterinarian.
3. Cleaning and Sanitizing Chart (Record 14)

Tip

Utilize your industry service provider (ISP) team. Each of you regularly interacts with your industry service providers as part of your farm management. This team may include, but is not limited to, the following professionals:

- a.) Hert veterinarian
- b.) Nutritionist
- c.) Equipment dealer
- d.) Hoof trimmer

Over the past year, Alberta Milk has been working to improve communications with ISPs. We have learned that ISPs are very interested in assisting you to meet the proAction annual requirements. The best way to engage with your ISP is by sharing your proAction due date with them. Providing your due date will allow ISPs to be proactive in scheduling visits for equipment analyses, sending water samples away and signing and updating documents in advance of the validation visit or self-declaration due date.

September 2021

The Environment module questions will become a mandatory part of the validation process and the Livestock Traceability module reporting activities will also be mandatory effective September 2021.

For questions, please contact Morgan Hobin at 780-577-3318 (mhobin@albertamilk.com).



for sale

Springing and Milking heifers for sale, U-pick. Jersey/Holstein/Brown Swiss crossed with robot ready udders. Producing between 35-40 ltrs of milk with good components. Phone/text Kees Verhoef at 403-872-2281

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Countryside Dairy Sales Dairy cattle & quota sales. Bred & springing heifers available. Phone Andrew 403-348-9358 or Harry 403-783-1274

Amber Enviro services provides soil and groundwater monitoring of liquid manure storage lagoons to fulfill NRCB requirements for leakage detection. Phone 403-999-2623 or email alfredo@amberenviro.com; www.amberenviro.com

Dairy Production Statistics

Producer Pool Additions/Deductions April 2021		
	Additions (\$)	Deductions (\$)
Audit Adjustment	0.00	0.00
Bulk Tank Callibration	0.00	3,705.00
Discarded	0.00	38,547.94
WMP	0.00	357,162.44
Interest	1,192.46	0.00
Metering	63,336.67	0.00
Trucking	0.00	875.00
Violations	30,108.82	0.00
Average Deductions per Kg Total Solids		(\$0.0324)

Average Milk Prices	
Month	TPQ \$/hL
Apr 21	80.90
Mar	82.69
Feb	83.40
Jan	83.90
Dec	82.93
Nov	84.36
Oct	86.86
Sep	82.34
Aug	78.65
Jul	79.31
Jun	82.07
May	82.46

2021 Quota Exchange and Credit Transfer Deadlines		
Transfer Date	Quota Exchange	Credit Transfer
Jun 1	May 18	Jun 23
Jul 1	Jun 16	Jul 23
Aug 1	Jul 16	Aug 24
Sep 1	Aug 17	Sep 23
Oct 1	Sep 16	Oct 22
Nov 1	Oct 15	Nov 23
Dec 1	Nov 16	Dec 22

Provincial Average Components April 2021	
Butterfat	4.1805 kg/hl
Protein	3.2186 kg/hl

Provincial Milk Quality Averages April 2021	
Bacteria Average (IBC)	Somatic Cell Count (SCC)
16,779	170,816



Dairy Production Statistics



Quota Exchange Daily Production Quota		
Month	Total Transferred	Clearing Price /kg
May 2021	\$121.37	\$47,525
Apr	85.97	\$47,728
Mar	118.81	\$46,753
Feb	49.12	\$45,485
Jan	102.56	\$44,350
Dec	93.00	\$44,075
Nov	96.25	\$44,230
Oct	75.64	\$46,000
Sep	45.60	\$48,500
Aug	1.36	\$49,255
Jul	14.21	\$46,650
Jun	2.00	\$44,100

Underproduction Credit Transfers		
Month	Kg	Price/eligible kg
Apr 2021	86,934.38	\$9.86
Mar	101,986.90	\$9.71
Feb	91,026.05	\$9.10
Jan	99,420.30	\$6.95
Dec	84,646.99	\$5.76
Nov	96,811.90	\$5.48
Oct	75,261.90	\$5.31
Sep	81,017.51	\$7.59
Aug	53,938.63	\$8.08
Jul	68,300.70	\$8.07
Jun	45,891.26	\$7.35
May	50,730.18	\$6.02

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Find out about the Jersey Breed on JerseyWest's new website at www.jersecanada.com/jerseywest

Western Canadian Classic Team Alberta. This youth show rotates amongst the 4 western provinces with competitions and fun activities for youth age 12-21. For more information phone Casey Morey at 780-307-5378 or Katelyn Crest at 780-689-1069

Alberta Holstein Association www.albertaholstein.ca for industry news, upcoming events, movies, show results and more!

Quota and Milk Production Summary (BF kg)					
	Mar	Apr	May	Jun	Jul
Status	Official	Pre-Pooling	Projected	Projected	Projected
Alberta					
Butterfat Production (kg/day)	98,982	98,637	98,313	97,539	96,446
Provincial Quota (kg/day)	102,676	96,408	96,595	100,257	101,341
Producer Quota (kg/day)	96,108	96,108	96,108	96,108	96,108
Producer Quota + Incentive Credits (kg/day)	96,108	96,108	96,108	96,108	96,108
Cumulative Position (%)					
Producer Position (Days)	-4.40	-3.70	-3.07	-2.71	-2.68
Provincial Position (Days)	-15.66	-15.99	-15.41	-15.66	-16.99
Penalty (kg)	0	0	0	0	0
Western Milk Pool					
Butterfat Production (kg/day)	283,296	278,386	278,002	275,369	271,865
Pool Quota (kg/day)	291,737	273,928	274,458	284,862	287,943
Cumulative Position (%)*	-1.54%	-1.39%	-1.27%	-1.55%	-2.02%
Penalty (kg)	0	0	0	0	0

*The P10 pool's limits on production are +1.25% and -2.00% of the P10 rolling 12-month quota.





Alberta Production and Quota Update

Source: Jonathan Ntoni, Policy Analyst

Production Update

The daily average production in April was 2.36 million litres, which was an increase of 11,020 litres (+0.47 per cent) over March. The average butterfat density in April was 4.18, a -0.76 per cent decline from March 2021.

Compared on an annual basis, there was 0.88 per cent growth in volume in the 12-month period ending April 2021 over the 12-month period ending April 2020; and a 0.91 per cent growth in butterfat production for the same period. See the chart below for the most recent 24-month trend.

Quota Update

The Western Milk Pool's (WMP) rolling 12-month quota increased by 0.29 per cent in March over February. Alberta's daily producer quota issuance in March 2021 was 96,108 kg/day, 99.38 per cent relative to past 12-month Canadian Dairy Commission (CDC) quota allocation.

Pools' Quota Utilization

Cumulative Quota Positions (CQP) for the WMP, P5 and P10 at the end of March 2021 were -1.54, -1.29 and -1.55 per cent respectively. This means that the respective pools on a cumulative basis are all under-producing by their respective percentages as indicated.

The WMP under-filled its monthly CDC quota allotment by 261,725 kilograms of butterfat in March 2021 or -2.89 per cent relative to -2.40 per cent same period last year.

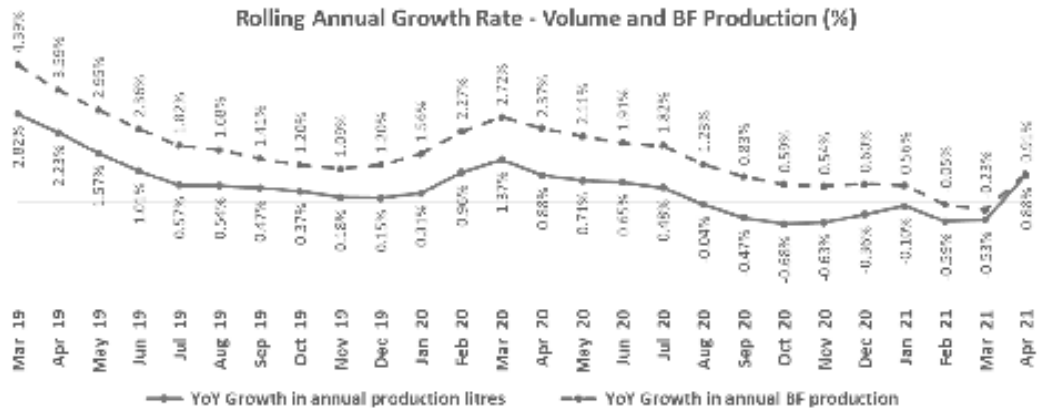
deadlines

quota transfers

June 16, 2021 at 4:30 p.m.

credit transfers

June 23, 2021 at 4:30 p.m.



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