



January 2021

milking **TIMES**

Published monthly for dairy farmers in Alberta and our industry partners

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Chair's Message

Source: Stuart Boeve, Chair

Around my farm, there is no “I”, only “we.” From milking to field work, I wouldn’t be where I am without the support of my wife, children, employees, and community. As I warm up to my seat as chair, I intend on taking that same approach to governance: there is no “I.”

I learned that lesson a long time ago from my dad, growing up as the youngest of four sons in Abbotsford on our dairy farm. When I was as young as 14, I remember my dad sitting us down at the dinner table and discussing corporate structure, succession planning, and budgeting. Being Dutch immigrants, I learned the value of hard work by listening to stories of how my parents came to Canada after the war with empty pockets and living in converted grain bins as their homes.

Fast forward to 1995 when my wife and I moved to the prairies and found ourselves in an ironically similar situation. Standing in front of a house that probably should have been demolished, we started our dream of continuing what was in both of our blood: caring for dairy cows. With about 70 cows and 80 acres, our life grew near the small town of Barnwell west of Taber. As we rebuilt the house and tried to stay focused on the potential of this poorly kept farm we just purchased, we created a home with our five children. We have been richly blessed on our farm and our operation has grown to milking 300 cows and farming about 1,000 acres of forage.

The irrigated land in Southern Alberta has served us well and like any farmer, I live by the notion that I don’t work, I farm. It’s my hope that I can pass that on the next generation of farmers.

It’s important to remember these successes don’t come without challenges; being a dairy farmer is hard work. I look at governance with the same lens. Over 10 years ago, I started my role in leadership within the dairy industry. Like my farm, I don’t make decisions independently; I rely on the experience of every board member at the table to help guide the industry in the best direction. The work of the general manager and staff all contribute very important pieces to our puzzle.

Every year has its obstacles, from no rain to trade negotiations, but I’m committed to helping guide the industry forward. To me, the future is in building processing capacity. It’s not easy to achieve, but I feel our collaborative work and common goals within the Western Milk Pool will help get us there. Striving to work as a region beyond processing will bring better decision making and improved outcome: there is no “I”, only “we.”

I’m honoured to represent some of the most progressive farmers in the country and thank you for your trust in me.

our mission

Collaborating to build a thriving industry that produces high quality milk and dairy products within Canada's supply managed system.





board of directors

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Board Report

Source: Alberta Milk Board of Directors

The 2019-20 Board of Directors met on November 17, 2020. On November 18, 2020 the new board was elected. Stuart Boeve was elected as chair, Gert Schrijver was elected as vice chair, and Greg Debbink was elected as second vice chair.

Farm Implement Board

The board supported the nomination of Gideon Stoutjesdyk as a candidate for the Farm Implement Board. This is not an Alberta Milk representative position and it is not funded by Alberta Milk.

Terms of Reference

The board approved the Terms of Reference for the Governance Committee.

Committee Elections

The board supported that there will be no elections for committee delegate or director positions, except for the Finance Committee director position. Delegates will continue in their current delegate committee positions. The Interim Governance Committee will continue, and the Corporate Affairs Committee will be disbanded effective November 18, 2020.

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Alberta Milk Scholarship Recipients

Source: Alberta Milk

The Alberta Milk Scholarship was created to help sustain the dairy industry by providing a scholarship to students who study dairy or a related agriculture discipline that furthers the dairy industry. Alberta Milk offers at least one \$1,000 scholarship to a student in any year of study at an officially recognized post-secondary institution. The applicants are evaluated based on an essay about how they plan to benefit the future of Alberta's dairy industry, as well as scholastic achievement, leadership skills, community involvement, 4-H, and work experience.

Alberta Milk is pleased to offer two \$1,000 Alberta Milk Scholarships this year.

Celine Dewit (Phoenix Cattle Inc., Lacombe, AB)

Celine is a third-year student at the University of Calgary, School of Veterinary Medicine. Celine was the President of the Production Animal Health Club and is currently working as a Veterinary Assistant at Innisfail Veterinary Services. Her dream after graduation is to work primarily with cattle, especially dairy, somewhere in rural Alberta, where the need is high.

Claire Bertens (Bertens Holsteins Ltd., Olds, AB)

Claire completed her Bachelor of Science in Agriculture in Animal Science this past spring at the University of Saskatchewan. She is now completing a master's degree in dairy nutrition, also at the University of Saskatchewan. Once completed, she hopes to be able to provide guidance and reassurance to producers through economic challenges like we are currently facing. Claire would also like to be able to work more collaboratively with both producers and other industry experts to continue to find ways to advance the dairy industry.

Alberta Milk producer families are encouraged to consider supporting students who fit the criteria to apply for next year.



DFC Alberta Nutrition Team's Program Receives International Recognition

Source: Dairy Farmers of Canada's Alberta Nutrition Team

Strategic partnerships strengthen DFC's reputation as leaders in nutrition

Nourishing Beginnings is a new online nutrition program created by DFC's Alberta Nutrition Team for Alberta early childhood educators working in daycares and day homes. The launch of the Supporting Young Eaters module on National Child's Day, signals a successful partnership between DFC and influential stakeholders in government, health, research, and education. This credibility led to the internationally respected, Ellyn Satter Institute, offering their seal of approval and full endorsement of the program.

Digital program components expand potential reach

Supporting Young Eaters includes

- An E-learning module with original videos,
- a comprehensive slide deck with video scenarios to facilitate group discussion, and
- six digital resources.

The online element allows Alberta Milk and DFC an opportunity to reach a larger group of educators. Group discussion and ongoing program access, help educators provide evidence-based information on dairy and nutrition to millennial parents and their children.

National interest and French translation

In addition to strong support from our stakeholders in Alberta, *Nourishing Beginnings* has garnered national interest. With the generous support of the DFC Maritimes team, the Supporting Young Eaters module has been fully translated into French and has now expanded to the provinces of New Brunswick, Nova Scotia, and Prince Edward Island.

Upcoming modules

Supporting Young Eaters equips educators with foundational knowledge and skills on feeding young children. The next modules, currently in development, will focus on food literacy and menu planning. The food literacy module will help young children connect to the story of food, such as where milk comes from and how to use milk products in easy recipes. The menu planning module will encourage the inclusion of milk and milk products as part of daily food offerings at daycares and day homes.

If you are connected to daycares and day homes in your community, you can invite them to use the *Nourishing Beginnings* program, for free, by directing them to our team at TeachNutrition.ca or albertanutrition@dfc-plc.ca. Please contact our team with any questions.



2019-20 annual report

The annual report is available to view online. You can also request a hard copy at albertamilk.com.

deadlines

quota transfers

January 15, 2021
at 4:30 p.m.

credit transfers

January 22, 2021
at 4:30 p.m.



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DFC Instrumental in Successful Push for Trade Deal Compensation

Source: Pierre Lampron, President of DFC

After months of advocacy by DFC and other organizations, the government finally delivered on its commitment by announcing a schedule for the outstanding compensation promised to dairy farmers for concessions made to domestic dairy production as part of the Comprehensive Economic and Trade Agreement (CETA) and the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP).

This announcement provides more certainty for dairy farmers at a time when it is needed most. Rather than having the payments delivered over the next seven years, dairy farmers will receive them over the next three.

"Dairy farmers want to invest in their farms to innovate and increase efficiencies," said Pierre Lampron, President of DFC. "Our objective is to be better prepared to face the intensification of competition from imported dairy products made from milk produced elsewhere, as a result of CETA, CPTPP and more recently the Canada-U.S.-Mexico Agreement (CUSMA). These important investments on the farm can only come with a level of certainty as it relates to the promised compensation. Reducing the timelines for the scheduled payments is recognition by the government of the importance of the foreign competition we face, this is why this announcement is so significant."

By 2024, 18 per cent of our domestic dairy production will have been outsourced to foreign producers who will supply milk for imported dairy products that wind up on Canadian store shelves.

DFC will now turn its attention towards compensation for CUSMA. We look forward to engaging with Deputy Prime Minister Chrystia Freeland and Agriculture and Agri-Food Minister Marie-Claude Bibeau on this issue.

Reference Manual Released for proAction Environment Module

Source: Dairy Farmers of Canada

DFC has finalized and released the Reference Manual for the Environment module of proAction, which will come into effect on September 1, 2021. The manual outlines the Environment module's five requirements, designed to mitigate risks and promote positive action on dairy farms.

The foundational requirement of this module is the Environmental Farm Plan (EFP). This requirement enables farmers to develop and implement individual action plans, evaluating areas of strength while addressing areas of opportunity.

The second requirement, the Environmental Questionnaire, allows farmers to assess the use of on-farm practices related to soil health, greenhouse gas emissions, biodiversity, silage seepage, and plastic waste. Through this exercise, farmers can take note of positive actions they already take while learning about new ideas to consider embracing. The aggregated information will help the industry describe practices undertaken to advance environmental stewardship.

The remaining three requirements aim to reduce the risk of contamination of soil, groundwater and surface water from wastewater and manure, and to make the best use of manure and other nutrients on the farm.

As interest grows from both industry stakeholders and society in the environmental sustainability of agricultural systems, farmers have a vested interest in taking their stewardship to the next level. Careful oversight of environmental resources carries benefits such as the enhancement of soil health and biodiversity, the preservation of the quality of land and water, the reduction of the carbon and environmental footprint, and the ability to provide consumers with the dairy products they love for generations to come.

The Environment Reference Manual is now available at dairyfarmers.ca/proAction along with a variety of fact sheets and other resources. Farmers are encouraged to contact their provincial dairy association for further information.



Summary of Milk Transportation Costs

Source: Bill Beisal, Transportation Coordinator

Transportation costs for Alberta producers are split into provincial and interprovincial. The provincial costs within Alberta are shared by Alberta producers only, while the interprovincial costs are shared by all 1,400 producers within the Western Milk Pool (WMP).

Provincial Costs

Provincial hauling costs are pooled among Alberta producers through a transportation assessment per hectolitre and per yard charge. The assessment is the same for all Alberta producers, and was considered to be fair for all the different farm sizes in the province. The assessment is reviewed annually and adjusted if necessary, by the board of directors.

The provincial transportation assessment is shown as a deduction on the producer pay statements:

September 2020 Pay Statement:

Hauling- Volume	(\$/hL)	3.1500
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Hauling - Yard Charge	(\$/PU)	22.2500
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Alberta Milk contracts with 14 milk transport companies (haulers) for milk pick up and delivery. The number of milk trucks and routes throughout the year, depending on the seasonal changes in milk production.

The following facts and figures pertain to the **daily** hauling of milk within Alberta:

- 86 routes picked up and delivered every day on 65 milk trucks
- 270 farms have milk pick up (includes producers with extra pickups)
- 679 hours (average of 7.9 hrs per route)
- 25,370 kilometers (average of 295 km per route)

The provincial hauling costs are paid to the haulers through a transportation rate formula. The formula compensates the haulers for their

fixed and variable costs. The rates in the formula are supplied by an independent third party. The rates are reviewed annually and adjusted if necessary, by the board.

Interprovincial Hauling

Alberta's share of the interprovincial hauling costs in the WMP is approximately 35 per cent and is based on the monthly in-quota WMP revenue and costs. There is lag time to obtain these revenue and cost numbers, which means each month's interprovincial hauling cost is deducted from producer pay statements the following month. Alberta's share of the WMP interprovincial hauling costs are allocated equally per hectolitre for all Alberta producers.

The interprovincial transportation assessment is shown as a deduction on the producer pay statements:

September 2020 Pay Statement:

Hauling Inter-Provincial	(\$/hl)	0.2668
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WMP interprovincial hauling involves the transfer of loads between any of the four western provinces. Alberta produces more milk than it has processing capacity which means we need to send milk out of province where additional processing capacity is available.

Here are some facts and figures about interprovincial milk hauling:

- Average linehaul mileage (round trip) SK: 1,050 km; BC: 1,950 km; MB 2,250 km;
- Producers in central and southern Alberta could have their milk delivered to BC, SK, or MB;
- Producer sample results are one to two days longer, compared to deliveries within Alberta

The interprovincial hauling costs are paid to the haulers based on Request for Quotes. The quotes are only for linehaul mileage to and from the interprovincial plant; there is no additional billing for any other expenses.



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Introducing new Delegates

Source: Kelsie Gilks, Marketing and Communications Specialist

At the 2020 Fall Producer Meetings, five new delegates were elected: Alain Oudshoorn, Ben Kuipers, David Morey, Dustin Grisnich, and Martin Van Diemen Jr.

Alan Oudshoorn

Alan has been milking cows since 2011 with his wife and their six children in Coaldale. Alan and his wife joined the Alberta dairy industry through the New Entrant Assistance Program (NEAP) and are currently milking approximately 70 cows on a double three parlour.

A strong advocate for supply management, Alan wants to see the system remain in place for generations to come. Entering the dairy industry through the NEAP, Alan looks forward to working as a delegate to be able to give back to the dairy community, as it has provided him with so many opportunities.



Alan Oudshoorn

David Morey

David has been involved with the dairy industry all of his life. He was born and raised on a dairy farm and has been working in the industry, in some capacity, ever since. Genetics are an integral part of the farm which is located outside Rochester where he has been farming since 1992 with his wife and two children. They milk 300 cows using four robots and have a 60 cow tiestall. In addition to the cows, they also crop 300 acres.

David strongly believes in giving back to one's community and that the dairy industry is not only a community, but the backbone to so many livelihoods. Since David's children have transitioned to looking after the business, he feels now it's his turn to listen to, and represent his fellow dairy farmers.



David Morey

Ben Kuipers

Ben and his family are milking 320 cows on a double 14 parallel parlour in Lacombe. They've been farming there for 42 years and currently have two hired hands with some part time support.

He ran because he wants to serve producers and is eager to help make decisions for the future. Ben and his family have developed an interest in soil health and continue to learn about it.



Ben Kuipers

Dustin Grisnich

Dustin Grisnich is the voice behind the podcast *FarAwayFarmBoy*. He currently milks 40 cows with his wife, on a herringbone parlour. They have been farming for seven years and their cows are currently in a loose housing facility. Dustin has previously been involved in the Future Leaders Development Conference, the Next Generation Forum, and other various leadership roles in his community.

During his term as delegate, Dustin would like to improve communication between producers and the board, help facilitate problem solving conversations across producers in the south, and help to push younger producers to be involved in the industry, all while emphasizing the beneficial qualities of the producer-led organization.



Dustin Grisnich

Martin van Diemen Jr.

Martin Jr. was born and raised on a dairy farm in the Netherlands. In 1991 his family emigrated to Canada to continue dairy farming. Now with a family of his own, his wife and four children, ages 5 to 13 operate a 250 cow dairy, milking in a double 12 parallel parlour, just outside Picture Butte in southern Alberta. They have two full time, and three part time employees to help with the operation.

Martin Jr. ran for a delegate position because he wants to be able to give back to the industry, and help ensure it is thriving for future generations.



Martin van Diemen Jr.

Thank you to the outgoing delegates, Albert Kamps, John Van Driesten, Jordan Schuurman, Martin van Diemen, and Tom Kootstra. All of these individuals were recognized at the 2020 fall producer meetings and the annual general meeting.



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Western Canadian Classic Team Alberta. This youth show rotates amongst the 4 western provinces with competitions and fun activities for youth age 12-21. For more information phone Casey Morey at 780-307-5378 or Katelyn Crest at 780-689-1069

Introducing new Directors

Source: Kelsie Gilks, Marketing and Communications Specialist

Three current delegates were elected to the board: JP Brouwer, Mike Vanden Dool, and Wim Vande Brake.

JP Brouwer

JP is a returning delegate who is new to the board of directors. For roughly nine years, JP has been significantly involved with the management of his family's farm, just west of Ponoka. Thanks to the support of his two brothers, JP can commit the necessary time to representing his fellow producers. As JP transitions from the role of delegate to the role of director, he will continue to strive to defend supply management, strengthen the dairy industry, and listen to the input from producers.

JP is passionate about remaining engaged with research, as the dairy industry is at the leading edge in terms of animal welfare, consumer satisfaction, and farm productivity. Connecting with fellow producers about concerns or areas of improvement is also something JP enjoys. He invites anyone with questions or concerns to reach out in order to continue conversations that will further the dairy industry.



JP Brouwer

Mike Vanden Dool

Mike farms with his wife Mel, brother Peter, and his wife Marie. They have five full time, and five part time hired hands to help with their 340 cow operation. Mike and his family have their cows on a free stall barn and a straw pack for any special needs. They milk their cows three times a day on a double 16 parlour.

Mike has been a leader with Green Acres Dairy 4-H since 2009. In 2016, the first Breakfast on the Dairy Farm was offered in southern Alberta. Mike, his family, and the 4-H club were a part of the inaugural year and continue to be involved in offering this popular event to southern Albertans. Mike has been a delegate for the last 12 years. He has been on many committees, and now looks forward to his role as a director to be able to help move Alberta Milk forward, together with the Western Milk Pool.



Mike Vanden Dool

Wim Vande Brake

Wim is currently running two dairy operations with his wife Hennie, their two sons, and their wives. Wim grew up on a dairy farm in Holland and continued with in the dairy industry in Canada, where he was involved in local and provincial Holstein boards.

Over the years Wim has developed a deeper interest in the politics behind the marketing of milk in our province. He wants to contribute to maintaining a sustainable dairy industry to pass on to the next generation, growing a stronger market for our wholesome milk, and ensuring there is sufficient processing within the Western Milk Pool.



Wim Vande Brake

January DRECA Conversation

Source: Kira MacMillan, Interim Research and Extension Coordinator

The Dairy Research and Extension Consortium of Alberta (DRECA) is a partnership among Alberta Milk, the universities of Alberta and Calgary, Alberta Agriculture and Forestry, Lakeland College and the Alberta Veterinary Medical Association to advance research and extension in the Alberta dairy industry.

The January DRECA conversation is on mastitis. Mastitis is the most prevalent and costly disease in dairy herds, negatively affecting cattle health and welfare as well as production. Both clinical and subclinical mastitis can result in significant economic losses due to reduced milk production and quality, discarded milk, culling of animals, and prevention and treatment expenses. Intramammary infections also lead to considerable usage of antimicrobials and represent a concern for antimicrobial resistance. Additionally, many management practices overlook non-lactating heifers, as they are assumed to be mastitis-free. In the first research summary, the Canadian National Dairy study determined the herd-level cost of mastitis on Canadian dairy farms to better inform management decisions. In the second research summary, the incidence rates of clinical and subclinical mastitis were compared between heifers and multiparous cows on Canadian dairy farms.

In addition, this month's DRECA video is featuring Dr. Ehsan Khafipour, a researcher with Diamond V/Cargill. His work involves the udder microbiome and the connection between the gut and mammary microbiomes. Recent studies have indicated that disturbance (subacute ruminal acidosis) and stabilization (probiotics) of the gut microbiome can impact the immune response as well as the udder microbiome and somatic cell count. The DRECA Student Research Update is from Dennis Vu, a MSc student at the University of Calgary, on the development of a probiotic udder application to prevent mastitis.

You can view this conversation and past extension conversations, research summaries, videos and webinars at albertamilk.com/for-industry/dreca/.

Registration is now OPEN for the 2021 Western Canadian Dairy Seminar

Source: Western Canadian Dairy Seminar

Join us online, March 8 to 12, 2021 for the 'Virtual. Dairy. Reality' Western Canadian Dairy Seminar (WCDS). Spread out over five days (two-three hours a day), the virtual (online) version of WCDS 2021 gives you the opportunity to hear about recent research and new technology from speakers presenting on a range of topics, including calf health, nutrition, and reproduction.

There will also be virtual tours of three progressive dairy farms across Western Canada, a live student research presentation competition (delegates can vote for their favorite presentation) and, the always popular, producer panel. The virtual trade show area gives you the chance to connect with our industry sponsors as well as discuss the latest dairy-related research in the virtual research poster display section. You can view the program at wcds.ca/program

The 2021 program and the event itself have something for everyone. Registration is just \$50 and includes all presentations, the farm tours as well as access to the virtual trade show area. All producers who register before February 8, will also be entered in a draw to win 1 of 100 WCDS Event Kits!

Register today at wcds.ca/registration.



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Producer Pool Additions/Deductions November 2020

	Additions (\$)	Deductions (\$)
Audit Adjustment	0.00	0.00
Bulk Tank Calibration	0.00	360.00
Discarded	0.00	40,746.51
WMP	0.00	269,476.84
Interest	3,598.83	0.00
Metering	61,974.88	0.00
Trucking	0.00	1,150.00
Violations	77,523.11	0.00
Average Deductions per Kg Total Solids		(\$0.0188)

Average Milk Prices

Month	TPQ \$/hL
Nov 2020	84.36
Oct	86.86
Sep	82.34
Aug	78.65
Jul	79.31
Jun	82.07
May	82.46
Apr	83.57
Mar	84.62
Feb	85.26
Jan	85.70
Dec	84.92

2021 Quota Exchange and Credit Transfer Deadlines

Transfer Date	Quota Exchange	Credit Transfer
Jan 1	Dec 15	Jan 22
Feb 1	Jan 15	Feb 23
Mar 1	Feb 16	Mar 24
Apr 1	Mar 17	Apr 23
May 1	Apr 16	May 25
Jun 1	May 18	Jun 23
Jul 1	Jun 16	Jul 23
Aug 1	Jul 16	Aug 24
Sep 1	Aug 17	Sep 23
Oct 1	Sep 16	Oct 22
Nov 1	Oct 15	Nov 23
Dec 1	Nov 16	Dec 22

Provincial Average Components November 2020

Butterfat	4.3433 kg/hl
Protein	3.3036 kg/hl
Other Solids	5.8763 kg/hl

Provincial Milk Quality Averages November 2020

Bacteria Average (IBC)	Somatic Cell Count (SCC)
25,362	180,674

Dairy Production Statistics



Quota Exchange Daily Production Quota		
Month	Total Transferred	Clearing Price /kg
Jan 2021	102.56	\$44,350
Dec	93.00	\$44,075
Nov	96.25	\$44,230
Oct	75.64	\$46,000
Sep	45.60	\$48,500
Aug	1.36	\$49,255
Jul	14.21	\$46,650
Jun	2.00	\$44,100
May	71.25	\$43,450
Apr	102.40	\$44,000
Mar	76.50	\$44,930
Feb	20.29	\$43,900

Underproduction Credit Transfers		
Month	Kg	Price/ eligible kg
Nov 2020	96,811.90	\$5.48
Oct	75,261.90	\$5.31
Sep	81,017.51	\$7.59
Aug	53,938.63	\$8.08
Jul	68,300.70	\$8.07
Jun	45,891.26	\$7.35
May	50,730.18	\$6.02
Apr	62,116.92	\$6.07
Mar	126,533.10	\$10.20
Feb	103,551.99	\$8.70
Jan	125,515.97	\$5.98
Dec	114,238.91	\$4.89

Quota and Milk Production Summary (BF kg)					
	Oct	Nov	Dec	Jan	Feb
Status	Official	Pre-Pooling	Projected	Projected	Projected
Alberta					
Butterfat Production (kg/day)	94,812	95,937	97,450	97,893	98,129
Provincial Quota (kg/day)	106,451	96,588	102,043	89,185	89,938
Producer Quota (kg/day)	94,404	94,404	96,103	96,103	96,103
Producer Quota + Incentive Credits (kg/day)	103,540	103,845	105,404	96,103	96,103
Cumulative Position (%)					
Producer Position (Days)	-5.06	-5.60	-6.12	-6.58	-6.94
Provincial Position (Days)	-15.13	-16.84	-17.33	-16.81	-14.12
Penalty (kg)	-96,693	0	0	0	0
Western Milk Pool					
Butterfat Production (kg/day)	273,014	279,041	278,924	280,636	280,590
Pool Quota (kg/day)	302,461	274,439	289,938	253,404	255,542
Cumulative Position (%)*	-2.14%	-2.02%	-2.36%	-1.49%	-0.78%
Penalty (kg)	-274,735	0	0	0	0
*The P10 pool's limits on production are +1.25% and -2.00% of the P10 rolling 12-month quota.					



Alberta Production and Quota Update

Source: Jonathan Ntoni, Policy Analyst

Production Update

Daily average production in November was 2.21 million litres, an increase of 28,444 litres (1.30 per cent) over October. The average butterfat density in November was 4.3383, a 1.19 per cent rise from October.

Comparing on an annual basis, there was -0.62 per cent growth in volume in the 12-month period ending November 2020 over the 12-month period ending November 2019; and a +0.54 per cent growth in butterfat production for the same period. See the chart below for the most recent 24-month trend.

Quota Update

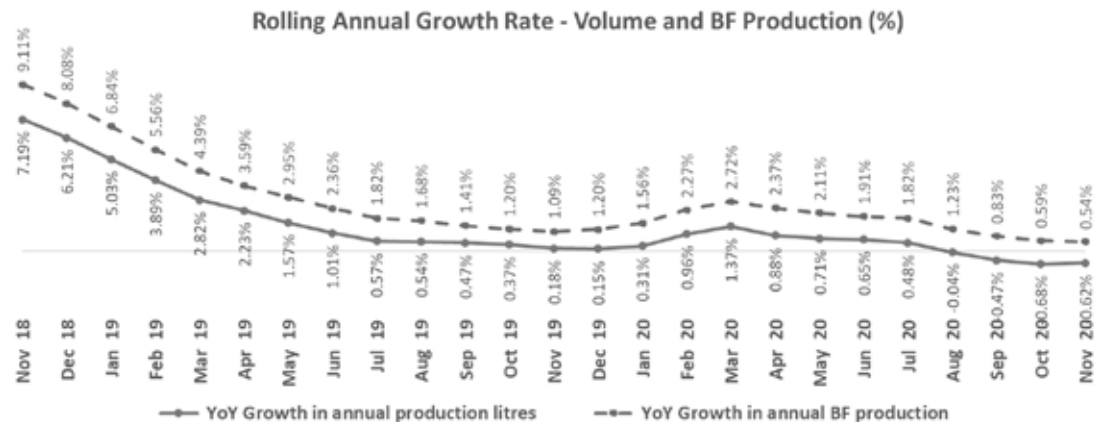
The WMP's rolling 12-month quota increased by 0.05 per cent in October over September. Alberta's daily producer quota issuance in October 2020 was 94,404 kg/day, 99.27 per cent relative to past 12-month CDC quota allocation.

There was 35.8 per cent utilization of the three conventional incentive days in place for October 2020.

Pools' Quota Utilization

Cumulative Quota Positions (CQP) as at the end of October 2020 for the WMP, P5 and P10 were -2.14, -1.76 and -2.03 per cent respectively. This means that the respective pools on a cumulative basis are all under-producing by their respective percentages as stated above.

The WMP under-filled its monthly CDC quota allotment by 918,856 kilograms of butterfat in October 2020 or -9.80 per cent similar to -9.50 per cent for the same period last year.





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