



November 2020

milking **TIMES**

Published monthly for dairy farmers in Alberta and our industry partners

table of contents

| | |
|--|--------------|
| Board Report | 2 |
| Annual General Meeting | 2 |
| Annual Report Goes Online | 2 |
| Quota Policy Changes | 3 |
| Provincial Milk Quality Winners | 4-5 |
| DFC Update | 6 |
| proAction® Dairy Trace is Here! | 7 |
| Dairy Animal Transportation Webinar | 8 |
| DRECA Conversation | 8 |
| Production and Quota Update | 9 |
| CDC Approved Refund | 9 |
| Statistics | 10-11 |
| Advertising | 12 |

Chair's Message

Source: Tom Kootstra, Chair

After about 60 Chair's Messages, this will be my final note to you. I will not be seeking another term as chair of the board.

To say it has been my complete privilege to serve you would be an understatement. Through the good times and the bad, I've taken this role very seriously and given it my best.

I may be the face at producer meetings, in the media or have my signature at the bottom of announcements, but the team of board members sitting beside me is the foundation of our collective leadership. I would like to recognize all my fellow board members for the relationships we formed, their varying perspectives, their courage to lead, and the countless hours they put towards moving the industry forward. I can confidently say that every person on the board is deeply committed to serving the industry.

Another vital relationship is that with the general manager. My experience starting with Mike Southwood was exceptional and taught me about the value of trust between the chair and general manager. This openness and supportiveness is pivotal in ensuring the direction of the board was fully supported by staff. In my short tenure with Freda, I have also experienced this complete trust and confidence. I have no doubt she will continue to provide unwavering leadership to our staff and industry.

I've observed that the Alberta Milk staff are a team of dedicated individuals that believe in the Alberta dairy industry. Thank you to every person that works hard to execute your tasks diligently. Your work is always greatly appreciated. As chair, I had the opportunity to work closely with a few staff members, one being Karlee Conway the Manager of Marketing and Communications. I appreciate your coaching that helped me succeed out of my comfort zone, particularly with the media.

I've been lucky to have a team of coaches support me in my work, but the most important has been my wife Pam. She remains the wisest and most supportive person I have ever known, attributes which were often tested, but she never wavered in our decision to accept this important role.

The next chapter of Alberta Milk's leadership is undoubtedly bright. Both delegates and board members chose to challenge themselves to excellence and be a part of something greater than themselves. This past year has been particularly challenging, but we stayed united and will get through any storm.

It has been an honour to serve the dairy farmers in Alberta. I depart with incredible pride and gratitude, not simply because of my role as chair, but because I have stood with some of the best. Thank you for your trust in me and I'm sure the best is yet to come.

our mission

Collaborating to build a thriving industry that produces high quality milk and dairy products within Canada's supply managed system.





board of directors

Tom Kootstra

Chair
stradow.96@gmail.com
403-704-7266
North Region

Stuart Boeve

Vice Chair
Stuboeve@icloud.com
403-317-5745
South Region

Gert Schrijver

Second Vice Chair
gert.schrijver@xplornet.ca
403-740-2411
Director at Large

Greg Debbink

g_debbink@hotmail.com
780-913-9173
Director at Large

Gerrit Haarman

ghaarman74@gmail.com
403-308-9337
Director at Large

Heini Hehli

hhehli@ccwireless.ca
403-704-5716
Director at Large

Albert Kamps

akamps@platinum.ca
403-318-3031
Central Region

Gezinus Martens

gbmartensdairy@hotmail.com
780-499-0035
North Region

Conrad

Van Hierden

conradvh@telus.net
403-634-2625
Director at Large

Miranda Verhoef

mirandaverhoef@live.nl
403-848-4519
Central Region

find us
on



Board Report

Source: Tom Kootstra, Chair

The board met on September 25, 2020.

Fall Production Controls

The board reviewed supply and demand requirements for the upcoming months. Based on anticipated market conditions, and conversations with the other three provinces in the WMP, the following was approved, effective October 1, 2020:

1. Removal of all credit day restrictions;
2. Issuance of a 3% quota increase;
3. Issuance of three (3) incentive days for October; and
4. Issuance of two (2) incentive days for November.

BC, SK, and MB also removed all of their production controls that were put in place in April 2020 due to the COVID-19 pandemic, and are offering the same incentive days (three for October and two for November) as Alberta.

While the growth in demand for milk was positive news, the board reminds all producers that we are still in the midst of a global pandemic and thus the milk demand situation could change again very rapidly. As a result, all producers need to manage their operations with the understanding that if there is another rapid drop in milk demand, production controls may be put in place again and may include a quota cut, credit day restrictions, or both.

Fall Producer Meetings

The board approved the agenda for the Fall Producer Meetings, which were held from October 27-29, 2020 in Lethbridge, Olds, Lacombe, Leduc, and Westlock. Due to having discussions about Dairy Innovation West the meetings were restricted to licenced dairy producers. Any producers running for a delegate position were invited to submit a short video if they were unable to attend all meetings in their region. Directors and delegates were both encouraged to attend all six meetings in their region. An update on these meetings will be provided next month.

Annual General Meeting

The board supported moving the resolution submission deadline to November 10, 2020 to enable the regions time to formulate and submit any resolutions coming from their fall meetings. The resolution guidelines can be found on the Members' Only website. At this time, the plan is for the delegates to attend the AGM in person (subject to Alberta Health orders) and all other producers and industry partners will be invited to join virtually.

Annual General Meeting

Source: Shelley Rietveld, Corporate Services Coordinator

Due to restrictions on large-scale events, the board has decided that the 2020 Annual General Meeting (AGM) will be held as a hybrid meeting on Wednesday November 18, 2020. Delegates will be invited to participate in person, while following all Alberta Health Services protocols, and all other producers and industry will be invited to join virtually. **Pre-registration** is required. Registration will open November 1. Please monitor Members' Only for updates.

Annual Report Goes Online

Source: Karlee Conway, Marketing and Communications Manager

In response to feedback we have received, this year we will not be automatically mailing printed versions of our 2019-20 annual report to all farmers. Instead, the most current edition will be available on our website, albertamilk.com, starting in November. There you will have the opportunity to read it on your computer, cell phone, or download it and print at home. You can also access previous editions. Please note that hard copies will still be available by request.

Please visit Members' Only page in early November for more information on how to request your copy.

Quota Policy Changes

Source: Tom Kootstra, on behalf of Alberta Milk Board

At the February 18, 2020 Alberta Milk Board meeting, the board supported the formation of a Quota Management Issues Team (QMIT). QMIT was tasked to explore some of the issues that were identified by producers relative to quota governance and management and identify possible solutions. The issues identified by producers include, but are not limited to, the following:

- Quota is not readily available for producers who wish to purchase quota.
- The price of quota is deemed to be too high.
- The Quota Exchange is deemed to be under-utilized.
- Alberta's quota continues to be under allocated within the WMP.
- Some of Alberta Milk's quota policies are not aligned with the policies in the WMP.

The QMIT conducted technical analysis and cross-jurisdictional scans of quota policies across Canada and within other supply managed commodities in Alberta. They also reviewed the Quota Governance and Management Principles as developed in 2017 by the Alberta Agricultural Products Marketing Council and the supply managed marketing boards. These principles are as follows:

- The marketing board has the full legal responsibility and accountability for quota that is allocated to the province.
- Quota is a producer's responsibility, authorized by the marketing board, to fulfill the market demand obligations of the industry.
- Producers have the full responsibility to be actively engaged in producing the quota that they have been allocated by the marketing board.
- Marketing boards cannot assign monetary value to quota.
- The intention of quota is to ensure the market demands for the regulated product are met in a timely and orderly fashion.

Producer information sessions were held in Lethbridge, Red Deer, Leduc and Westlock on July 15 and 16, 2020 to discuss the work QMIT had conducted. Following these

information sessions, a producer workbook was sent to all producers to provide feedback to the board on various options that were identified.

In making its decision, the board considered the following factors:

1. The board's responsibility is to provide leadership for the industry and do what is best for the industry as a whole – which may differ from what is best for individual farms.
2. The need for Alberta Milk's quota management policies to be aligned with the Quota Management Principles as outlined above.
3. The need for Alberta Milk to be more aligned with the other milk marketing boards in the WMP and the P5. The need for closer alignment has been advanced by the trade agreements which have moved us more to a national market perspective rather than a provincial only perspective.
4. Input from producers gathered from the survey conducted in August 2020.

In considering these four factors, the board made the following decisions:

- Producers can sell up to 10% of eligible annual quota credits in a 12-month rolling period, subject to board ability to implement policies (which can include incentive days and credit day restrictions) to either incent or reduce production. Timeline for implementation is August 1, 2021.
- A policy will be developed by August 1, 2021 whereby there would be less of a restriction on credit day usage (when restrictions are put in place) for new producers who own 60 kg or less of quota.
- All quota sales and purchases (except for whole farm transfers and family transfers) must be transferred via the Quota Exchange. This change will commence on January 1, 2021. (December 15, 2020 Quota Exchange deadline.)
- The maximum bid to buy quota on the Quota Exchange will remain at 30 kgs.

For further details about the results of the survey, please visit the Members' Only website.



for sale

Top quality, registered Holstein bulls from very high-producing dams and the most popular sires. Phone 403-227-2142

Breeding age Holstein bulls. VG + EX dams, some over 300 BCA. Semen tested and guaranteed. Phone Heini at 403-704-5716 or Markus at 403-783-0442

Holstein heifers, fresh or springing. Phone 403-330-9558

Breeding age Jersey bulls. Dams many generations. VG, EX + high LPI. Make Holstein heifers easy to freshen. Rochester, AB. Phone 780-698-2267

Breeding age bulls available from top sires with high LPI and production. Tested for semen, Leukosis and BVD. Also, milking heifers and embryo's available. Phone 403-315-4536

Breeding age Holstein bulls from dams scored VG/EX/ME and sired by high ranking sires. Semen tested and delivery avail. Phone 780-689-9576

Herd dispersal sale, to calve September, October, November. Phone Steven 403-632-9349

Pulled bull ready to breed. Young red & white and black & white bulls also available. Replacement & fresh heifers always available. Phone/text 780-271-6955





for sale

Genomic tested milking 1st and 2nd lactating cows, Genomic tested springing heifers calving Jun-Aug. Grade tested springing heifers calving June-Aug. Genomic tested Bulls. Dutchman Dairy Ltd. Phone 403-507-9030

Used Milking equipment for sale: 30 ft air crowd gate, De Leval, 24 Boumatic Milking machines model 2101m, claws, pulsators, complete with filter system, plate cooler, wash cpu. Over 400 activity pedometers with sort gate control and gate, and 2 parlor entrance readers, and CPU. Kaeser compressor, Air Dryer (Kryosec), 2 auto footbaths, 10 ft x 8 inch x 8. Auto dry mixing tub and wet mixing tub and cpu controls. Double 10 palpation rail, 5 years old. All items priced to sell, accepting offers. Phone/text Chad 403-593-8565

Registered Holstein bull for sale. Born October 2018. Registration #13163430. Phone/text 780-951-0783

Provincial Milk Quality Winners

Source: Kelly Mauthe, Member Services Specialist

Receiving a milk quality award is among the highest honours in the Alberta dairy industry. It is a clear indicator of the farm's commitment to maintaining exceptional milk quality standards year-round. In turn, this helps maintain strong consumer confidence and the reputation of having high quality milk.

The winner of the 2019-20 Provincial Milk Quality Award, for highest quality milk in Alberta, goes to the Neudorf Hutterian Brethren located in Crossfield. This is the first time they have received this award.

Peter and Paul manage the dairy at Neudorf Hutterian Brethren. The dairy was started in 1991 with an 80 stall freestall barn and in 2012, 20 more freestalls were added to allow for more cows. The double six herringbone parlour they milk on is the original equipment installed in 1991. Peter and Paul attribute the success with their milk quality to the backwash system that their parlour has, as well the milking procedures that are in place on their farm. In addition to the dairy, they also have beef, pigs, chicken, barley, wheat, canola, and peas. Congratulations to Neudorf Hutterian Brethren!

There were 149 additional producers that qualified for the 2019-20 Milk Quality Award – 29 in the North region, 58 in the Central region, and 62 in the South region. Of those producers who qualified, 15 of them milk using automated milking systems.

The criteria to quality for the milk quality award are:

1. Award winners must be active producers who have produced milk for the entire previous year,
2. the individual bacteria count must average 15,000 cells per milliliter or less,
3. the somatic cell count must average 200,000 cells per milliliter or less and there can be no more than three somatic cell counts above 200,000 cells per milliliter and less than or equal to 300,000 cells per milliliter,
4. all freezing points must be -0.530 Hortvet or lower, and
5. the Inhibitor tests must always be negative.

North

Alieda Farms Ltd. #1
Alieda Farms Ltd. #2
Arco Farms Ltd.
Baas Dairy Ltd.
Corange Dairy Ltd.
Cowan, James & Gail
Dane's Pride Dairy Ltd.
De Wildt Dairy Ltd.
El- Shaddai Dairies Inc.
Entreprises Lavoie (1999) Inc.
Fenske, Ken
Helmus, Marinus & Alja
Hutterian Brethren Church of Holt
Hutterian Brethren Church of Pine Haven
Hutterian Brethren Church of Smoky Lake
Hutterian Brethren of Twilight
Kozak Holsteins Ltd.
Loogman, Martinus & Rosemary
Moo-Lait Farms Ltd.
New Mars Dairy Ltd.
Pelchat, Fernand & Carol-Lynn
Ridder Farms Ltd.
Ruysch, Willem & Jenny
Schuurman Dairy Ltd.
Stradow Farm Inc.
Surrey View Farms Ltd.
Tilma Dairies Ltd.
University of Alberta
Wetoka Farms Ltd.

Central

Adventure Holsteins Ltd.
Appel Dairies Ltd.
Aspenridge Farms Ltd.
Ballard, Trevor R.
Bar E Dairy Ltd.
Bertens Holsteins Ltd. #2
Bierens Dairy Ltd.
Boom Holsteins Ltd.
Boxrose Farms Ltd.
Brando Holsteins Inc.
Buffalorock Farm Ltd.
Centreview Dairy
Daystar Dairy Farm 1999 Inc.
Den Oudsten Dairy Ltd.
de With, Cornelis & Margarietha
Diamond M Dairy Ltd.
Dubitz, Gabriel & Gail
Earnewald Holsteins Ltd.
Goudy, Dale & Cindy
Haustein, Douglas, Bernardette, Calvert, Conlee
Hesselink Dairy Ltd.
Huntcliff Dairy Ltd.



Hutterian Brethren Church of Craigmyle
 Hutterian Brethren Church of Fairview
 Hutterian Brethren Church of Mountainview
 Hutterian Brethren Church of Three Hills
 Hutterian Brethren church of Veteran
 Hutterian Brethern of Britestone
 Hutterian Brethren of Byemoor
 Hutterian Brethren of Castor
 Hutterian Brethren of Lone Pine
 Hutterian Brethren of Neudorf
 Hutterian Brethren of South Bend
 Hutterian Brethren of Whitesand
 Jansen Dairy Ltd.
 Kamps Dairy Ltd.
 Kassies Dairy Ltd.
 Klooster Farming Corporation
 Kramer Dairy Ltd.
 Kwakernaak Dairy Ltd. #1
 Lockhart Dairy Farms Ltd.
 Lone Pine Jerseys Ltd.
 Mars Dairy Ltd.
 Mosnang Holsteins Ltd.
 Nielsen Farms Ltd.
 Otten #2, Johannes & Martha
 Philipsen Dairies Ltd.
 Poly-C Farms Ltd.
 Prinse Farms
 Rinsma Holsteins Ltd.
 Risco Dairy Ltd.
 Solid Rock Farm Ltd.
 Sylvanside Dairy Ltd.
 Ten Brummelhuis Dairy Ltd.
 Thornspyc Dairy Ltd. #2
 Van der Gun Dairy Ltd.
 Van Der Sluijs, Herman & Marijke
 Whitefish Dairy Ltd.
 Wyntjes, Dustin

South

Airport Dairy Ltd.
 Beyer Dairy Ltd.
 Brilman, James & Deanna
 Bryon Harbers Farms
 Coulee View Texel Ltd.
 De Leeuw Dairy (2006) Ltd.
 G & H Vande Bruinhorst Farms Ltd.
 GDL Farms Ltd.
 Gerri-Jen Dairy Ltd.
 Grisnich, Dustin
 H & J Leusink Dairy Ltd.
 Hevan Dairy Ltd.
 Hilltop Dairy Ltd.

Houweling Farms Ltd.
 Hummel Holsteins Ltd.
 Hutterian Brethren Church of East Cardston
 Hutterian Brethren Church of High River
 Hutterian Brethren Church of Hillridge
 Hutterian Brethren Church of Spring Valley
 Hutterian Brethren Church of Standoff
 Hutterian Brethren Church of the Little Bow
 Hutterian Brethren Church of Thompson
 Hutterian Brethren Church of Winnifred
 Hutterian Brethren Church of Wintering Hills
 Hutterian Brethren of Bluegrass
 Hutterian Brethren of Brant
 Hutterian Brethren of Clear Lake
 Hutterian Brethren of Crystal Spring
 Hutterian Brethren of Deerfield
 Hutterian Brethren of Delco
 Hutterian Brethren of Elmspring
 Hutterian Brethren of Fairville
 Hutterian Brethren of Greenwood
 Hutterian Brethren of Kings Lake
 Hutterian Brethren of Lathom
 Hutterian Brethren of Mialta
 Hutterian Brethren of Milford
 Hutterian Brethren of New Elm
 Hutterian Brethren of Newell
 Hutterian Brethren of Prairiehome
 Hutterian Brethren of Rock Lake
 Hutterian Brethren of Rockport
 Hutterian Brethren of Rosedale
 Hutterian Brethren of Roseglen
 Hutterian Brethren of Spring View
 Hutterian Brethren of Standard
 Hutterian Brethren of Sunny Site
 Hutterian Brethren of Wild Rose
 Hutterian Brethren of Willow Creek
 Leeuwenburgh Dairy Farms Ltd.
 M. & A. Van Dyk inc.
 Nifera Holsteins Ltd.
 Ostara Holsteins & De Linge Dairy & Garretsen
 Oudshoorn, Alan & Elaine
 P & C Dairy Ltd.
 Park Lake Dairy Farms Ltd. & Jan Van Dijk
 Selk Dairy Farms (2003) Ltd.
 South Prairie Farms Ltd.
 South Spring Dairy Ltd.
 Van Garderen Dairy Ltd.
 Waeckerlin, Urs & Sylvia
 Will & Rob Rommens Dairies Ltd.



for sale

Holstein heifer, open, springing and fresh, also Jersey springing. Phone 403-330-9558

Dairy quality alfalfa, alfalfa grass mix, and low potassium grass hay. All hay tested and delivery available. Phone 403-795-8593

Available for your herd from our homebred cows. Breeding Age Registered Holstein Bulls with genomic tests available. Also, Holstein Heifers that are ready to give you milk production. We breed for high fat and conformation. We are on a whole herd health and full vaccination program, including johnes and leucosis testing. Text or Call Tim at 780-387-8128 or Arjan at 780-387-8129 or email dairy@xplornet.com

Second, third and fourth cut of alfalfa hay. Analysis available. Phone 403-330-7090

240 large square bales, second cut hay, RFV 168, greenest hay of the year, third year stand, asking \$200. Hillspring, AB, delivery optional. Phone Gary 403-394-8047

Registered Holstein bull, 2 yrs. old, classified VG-87, very quiet, sired by Walnutlawn Solomon contact Katelyn 780-686-4614





Wanted

Looking for 16 pulsators
Phone 403-330-7090

Alberta Prime Beef
buying all classes of
Holstein steers and
cows. Willing to trade
Holstein heifers for
your steers. Trucking
available. Picture Butte,
AB. Phone:

Andy Houweling
403-308-8700

Brett Houweling
403-382-7827

Wim Anker
403-892-0728

Brent Dawson
403-382-0716

Dispatch
403-382-0716

Office 403-732-5644
Fax 403-732-4387

Tell the Government to Honour its Promises

Source: Pierre Lampron, President of DFC

Dairy Farmers of Canada continues to pressure the federal government for an announcement on the schedule for the remaining seven years of compensation for concessions made under the Comprehensive Economic and Trade Agreement (CETA) and the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). DFC is also seeking details on the "full and fair" compensation promised by the federal government for the Canada-U.S.-Mexico Agreement (CUSMA).

When combined with Canada's obligations under the World Trade Organization, import concessions made by the government under these three agreements will see 18% of Canadian domestic dairy production transferred to dairy farmers in other countries by 2024.

Prime Minister Trudeau, Deputy Prime Minister Freeland and Agriculture Minister Bibeau have all acknowledged that dairy farmers deserve compensation for recent trade deals. The promise was reiterated once again in September's Speech from the Throne but beyond that, details have been scant.

The Speech from the Throne sent a message to dairy farmers that the government's commitment to compensate them for the losses they incurred from CETA, CPTPP, and more recently, CUSMA is still part of its deliverables. But, when every year, you lose \$450 million in domestic production being transferred to foreign dairy farmers, words aren't enough – only when we see details will we know if a promise made is a promise kept.

DFC is working with provincial milk associations to ask farmers to help deliver the message directly to their MPs. It is essential that local MPs be made aware of the federal government's commitments to compensate dairy producers for recent trade agreements and how important that compensation is to dairy farmers in terms of planning for the future.

We have prepared materials to help you discuss the subject of compensation with your MP either in person or in writing. You can download them from our DairyExpress+, app, available on the App Store and on Google Play.

Help us tell the government to honour its promises!

proAction® Progress Report

The proAction program continues to be an essential indicator of the high-standards and excellent practices Canadian dairy producers apply on farm every day. In recognition of this, DFC has released the 2019-20 proAction® progress report, highlighting achievements and progress made over the past year, including the launch of proAction's biosecurity module, the announcement of new partnerships and programs, and the ongoing commitment to the values of proAction demonstrated by farmers and industry partners during the COVID-19 pandemic.

Under proAction, dairy farmers show consumers, in a transparent and demonstrable way, how they adhere to some of the most stringent standards in the world.

DFC would like to thank Canadian dairy producers for their invaluable support and contributions to proAction, which ensures it continues to be a collaborative national success story. In the spirit of continuous improvement, DFC looks forward to building on this momentum in 2020-21 and beyond.

To view the progress report, please visit the Dairy Farmers of Canada website.



proAction® - DairyTrace is Here!

Source: Morgan Hobin, proAction® Coordinator

On October 5, 2020 Lactanet Canada and Dairy Farmers of Canada (DFC) officially launched DairyTrace, the national dairy cattle traceability program. Alongside DFC's proAction initiative, DairyTrace provides protection, prosperity and peace of mind to the Canadian dairy industry and its customers. With the availability of this new database, the reporting requirement of the proAction Livestock Traceability module will become mandatory September 2021.

The top five features of DairyTrace include:

1. A modern, bilingual website DairyTrace.ca
2. An online database portal and free mobile app designed for you to record and report traceability events
3. Event reporting forms that can be printed and then mailed, faxed or emailed
4. Tag ordering and customer support
5. New white single button RFID tag option

Producers should have received a DairyTrace Welcome Kit in the mail with the October Milk Producer magazine subscription. The Welcome Kit includes:

- DairyTrace Program Guide
- Barn Poster
- List of Frequently Asked Questions
- Tag Order Form

In addition to the Welcome Kit, you should have also received a letter (via mail or email) from DairyTrace that included your new DairyTrace account number, preassigned passcode and instructions on how to access the portal.

New Tag Option

New with DairyTrace is the availability of a white, single button RFID tag for dairy animals born outside the province of Quebec. The new tag is allowed under proAction requirements as an exception for identifying calves destined for the beef industry. The white single button tag is designed to replace the current use of the yellow button tags and keeps those animals within the DairyTrace system. A true one-stop-shop!

New Tag Design

Over the past two years, many producers have identified NLID tag retention issues, especially with the RFID XL Panel tag sets. Through extensive investigating, analyzing and communicating with Allflex, NLID has designed a new tag style which has been granted regulatory approval from the Canadian Food Inspection Agency (CFIA).

The modifications to the back panel include:

- Slightly longer stem (male end) to allow more airflow to promote healing;
- Design change to the upper portion to a higher triangular shape that is no longer rounded and;
- Material changes in the upper portion for a stiffer, less pliable performance.

Modified back panels were available for all tag set orders as of the end of August 2020.

For more information regarding DairyTrace you can contact Customer Support at 1-866-558-7223. If you did not receive a DairyTrace Welcome Kit, please contact Morgan Hobin at 780-577-3318 or mhobin@albertamilk.com.



deadlines

quota transfers

November 16,
2020 at 4:30 p.m.

credit transfers

November 23,
2020 at 4:30 p.m.



Canada

Alberta

We acknowledge the support of the Government of Canada and the Government of Alberta through the partnership.





services

Business Plans, Succession Plans & New Entrant Assistance Plans. Financing & re-financing proposals & lender negotiations. Art Lange PAg, CAFA, 16 years experience. Phone 780-467-6040, email art@ajlconsulting.ca, web www.ajlconsulting.ca

Countryside Dairy Sales Dairy cattle & quota sales. Bred & springing heifers available. Phone Andrew 403-348-9358 or Harry 403-783-1274

Amber Enviro services provides soil and groundwater monitoring of liquid manure storage lagoons to fulfill NRCB requirements for leakage detection. Phone 403-999-2623 or email alfredo@amberenviro.com; www.amberenviro.com

Western Canadian Classic Team Alberta. This youth show rotates amongst the 4 western provinces with competitions and fun activities for youth age 12-21. For more information phone Lexi Wright at 403-862-5600 or Sue Crest at 780-675-4643.

Dairy Animal Transportation Webinar

Source: Jesse Schuster, Project Contractor

Alberta Milk is pleased to announce that together with Alberta Farm Animal Care (AFAC), we will be hosting an informative webinar on the new federal government regulations on the Humane Transport of Animals.

The webinar will be held on **December 10, 2020 from 10:00am to 1:00pm** and will feature a 30 to 45 minute presentation by Nancy Simmons from the Canadian Food Inspection Agency on how the new federal transportation regulations will specifically affect the dairy industry.

Topics covered in the webinar will include:

- Assessment of animal transport risk factors
- Unfit, compromised, or vulnerable animals, and what to do with them
- Space requirements
- Feed/water/rest requirements
- Enforcement and consequences

Following the CFIA presentation, there will be a Question and Answer period. Participants will have the opportunity to gain clarity regarding specific circumstances. Please submit questions ahead of time to easily facilitate discussion and maintain your privacy.

Participating in this webinar will provide insight into how these changes will impact animal transport regulations in Canada and **how that will affect your decisions about if and when to ship your cattle.**

To register or to submit your questions, please contact Jesse Schuster at 587-968-0826 or drecahmp@albertamilk.com.

DRECA November Conversation

Source: Kira MacMillan, Interim Research and Extension Coordinator

The Dairy Research and Extension Consortium of Alberta (DRECA) is a partnership among Alberta Milk, the universities of Alberta and Calgary, Alberta Agriculture and Forestry, Lakeland College and the Alberta Veterinary Medical Association to advance research and extension in the Alberta dairy industry.

The November DRECA conversation is on dairy cattle welfare. Canadian dairy farmers pride themselves on a high standard of animal care and welfare, which also leads to improved production, health, growth and reproductive performance. Cattle welfare is also a large concern for the public and thus an important area to discuss and strive to improve. The University of British Columbia (UBC) has housed a world-renowned research program in dairy cattle welfare for decades, headed by Drs. Marina von Keyserlingk and Dan Weary. Our first research summary is an update on their recently renewed Natural Sciences and Engineering Research Council of Canada Industrial Research Chair in dairy cattle welfare. Our second research summary is on a recent project at the UBC looking at cow-calf separation and cow motivation to return to their calf.

In addition, DRECA interviewed Drs. von Keyserlingk and Weary on their current research pursuits. This includes calf housing and management, painful practices, cow health and lameness and housing and facilities management (including outdoor access). Drs. von Keyserlingk and Weary also discuss their work with the public and strategies for producers communicating with consumers. You can view this conversation and past extension conversations, research summaries, videos and webinars at <https://albertamilk.com/for-industry/dreca/>.



Alberta Production and Quota Update

Source: Jonathan Ntoni, Policy Analyst

Production Update:

Daily average production in September was 2.19 million litres, a decrease of 22,799 litres (-1.03 per cent) over August. The average butterfat density has started on its seasonal upward trend and recorded 4.2117 in September 2020, a 3.26 per cent rise from August's 4.0788.

Comparing on an annual basis, there was -0.47 per cent decrease in volume in the 12-month period ending September 2020 over the 12-month period ending September 2019; and a +0.84 per cent growth in butterfat production for the same period. See the chart below for the most recent 12-month trend.

Quota Update:

The WMP's rolling 12-month quota decreased by 0.57 per cent in August over July. Alberta's daily producer quota issuance rate in September 2020 is 91,670 kg/day.

Pools' Quota Utilization:

Cumulative Quota Positions (CQP) as at the end of August 2020 for the WMP, P5 and P10 were -0.97, -0.97 and -1.14 per cent respectively. This means that the respective pools, on a cumulative basis, are all under-producing their respective percentages as stated above.

The WMP under-filled its monthly CDC quota allotment by 180,238 kilograms of butterfat in August 2020 (or -2.19 per cent). This is a high fill rate compared to August 2019. The pool's quota fill rate in August 2019 was under-production by -6.73 per cent.

CDC Approved Refund

Source: Denise Brattinga, Finance and Policy Manager

The Canadian Milk Supply Management Committee approved the refund of the Canadian Dairy Commission (CDC) operational surplus of \$1.250 M to the provinces at its October 2020 meeting. The operational surplus represents surpluses generated from domestic sales of butter for the 2019-20 dairy year. As milk producers are responsible for financing the CDC Domestic Seasonality and Surplus Removal programs when necessary, operational surpluses from these programs are reimbursed to provincial boards when available.

Alberta's share of the 2019/2020 refund was \$104,306. These funds are being distributed to Alberta producers, via the September producer payment pool.

The board considered the administrative burden associated with issuing a small refund to all producers and directed that the refund be included in the September producer payment pool as is the practice in most other provinces.

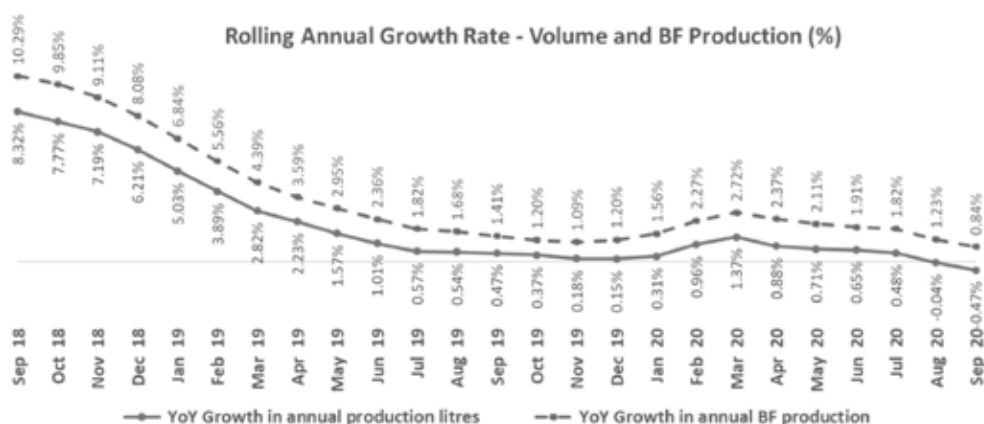


services

Alberta Holstein Association www.albertaholstein.ca for industry news, upcoming events, movies, show results and more!

Bricon Safety Grooving Ltd. Concrete grooving, planning, scarifying. Providing traction for a safer more productive environment. Phone 1-800-590-4403 or cell: 204-981-5057.

Find out about the Jersey Breed on JerseyWest's new website at www.jerseycanada.com/jerseywest



Dairy Production Statistics

Producer Pool Additions/Deductions September 2020

| | Additions (\$) | Deductions (\$) |
|---|-------------------|--------------------|
| Audit Adjustment | 0.00 | 0.00 |
| Bulk Tank Calibration | 0.00 | 3,360.00 |
| Discarded | 0.00 | 24,952.43 |
| WMP | 0.00 | 330,535.37 |
| Interest | 4,616.23 | 0.00 |
| Metering | 56,298.09 | 0.00 |
| Trucking | 0.00 | 0.00 |
| Violations | 22,198.63 | 0.00 |
| Average Deductions per Kg Total Solids | | (\$0.0315) |

Average Milk Prices

| Month | TPQ \$/hL |
|-----------------|--------------|
| Sep 2020 | 82.34 |
| Aug | 78.65 |
| Jul | 79.31 |
| Jun | 82.07 |
| May | 82.46 |
| Apr | 83.57 |
| Mar | 84.62 |
| Feb | 85.26 |
| Jan | 85.70 |
| Dec | 84.92 |
| Nov | 85.39 |
| Oct | 84.94 |

2020-21 Quota Exchange and Credit Transfer Deadlines

| Transfer Date | Quota Exchange | Credit Transfer |
|------------------|-------------------|--------------------|
| Nov 1 | Oct 16 | Nov 23 |
| Dec 1 | Nov 16 | Dec 22 |
| Jan 1 | Dec 15 | Jan 22 |
| Feb 1 | Jan 15 | Feb 23 |
| Mar 1 | Feb 16 | Mar 24 |
| Apr 1 | Mar 17 | Apr 23 |
| May 1 | Apr 16 | May 25 |
| Jun 1 | May 18 | Jun 23 |
| Jul 1 | Jun 16 | Jul 23 |
| Aug 1 | Jul 16 | Aug 24 |
| Sep 1 | Aug 17 | Sep 23 |
| Oct 1 | Sep 16 | Oct 22 |
| Nov 1 | Oct 15 | Nov 23 |
| Dec 1 | Nov 16 | Dec 22 |

Provincial Average Components September 2020

| | |
|--------------|--------------|
| Butterfat | 4.1944 kg/hl |
| Protein | 3.2316 kg/hl |
| Other Solids | 5.8802 kg/hl |

Provincial Milk Quality Averages September 2020

| Bacteria Average (IBC) | Somatic Cell Count (SCC) |
|---------------------------|-----------------------------|
| 22,320 | 195,372 |

Dairy Production Statistics



| Quota Exchange Daily Production Quota | | |
|--|-------------------|--------------------|
| Month | Total Transferred | Clearing Price /kg |
| Nov 2020 | 96.25 | \$44,230 |
| Oct | 75.64 | \$46,000 |
| Sep | 45.60 | \$48,500 |
| Aug | 1.36 | \$49,255 |
| Jul | 14.21 | \$46,650 |
| Jun | 2.00 | \$44,100 |
| May | 71.25 | \$43,450 |
| Apr | 102.40 | \$44,000 |
| Mar | 76.50 | \$44,930 |
| Feb | 20.29 | \$43,900 |
| Jan | 14.00 | \$42,830 |
| Dec | 60.00 | \$41,525 |

| Underproduction Credit Transfers | | |
|----------------------------------|------------|--------------------|
| Month | Kg | Price/ eligible kg |
| Sep 2020 | 81,017.51 | \$7.59 |
| Aug | 53,938.63 | \$8.08 |
| Jul | 68,300.70 | \$8.07 |
| Jun | 45,891.26 | \$7.35 |
| May | 50,730.18 | \$6.02 |
| Apr | 62,116.92 | \$6.07 |
| Mar | 126,533.10 | \$10.20 |
| Feb | 103,551.99 | \$8.70 |
| Jan | 125,515.97 | \$5.98 |
| Dec | 114,238.91 | \$4.89 |
| Nov | 102,492.61 | \$4.89 |
| Oct | 129,899.66 | \$4.49 |

| Quota and Milk Production Summary (BF kg) | | | | | |
|---|----------|-------------|-----------|-----------|-----------|
| | Aug | Sep | Oct | Nov | Dec |
| Status | Official | Pre-Pooling | Projected | Projected | Projected |
| Alberta | | | | | |
| Butterfat Production (kg/day) | 90,372 | 92,357 | 96,973 | 97,926 | 98,970 |
| Provincial Quota (kg/day) | 93,446 | 101,816 | 97,00 | 96,588 | 102,043 |
| Producer Quota (kg/day) | 90,782 | 91,670 | 94,420 | 94,420 | 94,420 |
| Producer Quota + Incentive Credits (kg/day) | 90,782 | 91,670 | 103,557 | 100,715 | 94,420 |
| Cumulative Position (%) | | | | | |
| Producer Position (Days) | -4.25 | -4.17 | -3.32 | -2.31 | -0.92 |
| Provincial Position (Days) | -11.88 | -13.80 | -14.49 | -14.14 | -14.32 |
| Penalty (kg) | 0 | 0 | 0 | 0 | 0 |
| Western Milk Pool | | | | | |
| Butterfat Production (kg/day) | 259,696 | 266,086 | 274,418 | 278,204 | 281,048 |
| Pool Quota (kg/day) | 265,511 | 289,292 | 275,609 | 274,439 | 289,938 |
| Cumulative Position (%)* | -0.97% | -1.67% | -1.72% | -1.62% | -1.89% |
| Penalty (kg) | 0 | 0 | 0 | 0 | 0 |
| *The P10 pool's limits on production are +1.25% and -2.00% of the P10 rolling 12-month quota. | | | | | |





Call Gord Borne

403-808-6984

1-877-476-6846

Grooving - Alley Scraper Groove - Safety Surfacing




Results you can count on!



the natural biotechnology

Quality Dairy Products
- for health & performance,
water, manure management,
crops and more

For more info:
call: (780) 216-0184 or 1-888-737-0907
email: info@penergetic.ca
website: www.penergetic.ca



WE WANT YOUR COWS

VJV Livestock Marketing Group proudly boasts one of the best slaughter cow markets in western Canada with 6-8 order buyers representing all slaughter facilities

Giving you, the producer, the exposure to multiple buyers allowing you to optimize maximum value on all classes of Holsteins.

VJV sells on average over 500 cows weekly, with some weeks over 1000 slaughter cows, of which several hundred are Holstein cows.

Good Holstein cows have been selling between \$0.65-\$0.75 per pound


VJV now offers custom trucking, please contact Mike Dejonge (403)783-0758

Weekly regular sales at Ponoka, Rimbey, Westlock Dawson Creek & Beaverlodge

VJV
VOLD JONES & VOLD
LIVESTOCK MARKETING GROUP

Stay informed with weekly market report at www.vjvauction.com or phone 1.833.VJV.SALE


DAIRY FARM WORKERS
AVAILABLE IMMEDIATELY!



DAIRY, HOG & POULTRY WORKERS
• **TRUCK DRIVERS, COMBINE OPERATORS**
• **GENERAL LABOR & MANY MORE.**

ATLANTIC JOB'S provides you with :

- Very experienced dairy farm workers
- Workers providing permanent long term commitment to you



Atlantic
JOBS Ltd. Specializing In Skilled Jobs Placement

We will make your hiring process easy and stress free by securing the best workers available that have the experience, skills, qualifications and language requirements to help your business prosper.

ATLANTIC JOBS has partnered with farmers for many years to provide excellent results.

Call now for information at absolutely no obligation to you

905-362-2202 or email CLIENTS@ATLANTICJOBS.NET

TRAKCRETE INC.
Dairy & AG Services

- * **Safety Surfacing {Milling}**
- * **Alley Grooving**
- * **Epoxy Coating Services**
MS Schippers
{Equalization Coating}

Look us up to see how our proven products and services will reduce cull rates, while increasing herd health, comfort, and most importantly production.

BASED IN CENTRAL ALBERTA
COVERING MOST OF WESTERN CANADA.

Contact
 **403-597-4666**

www.trakcrete.com

