



July 2019

milking TIMES

Published monthly for dairy farmers in Alberta and our industry partners

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Chairman's Message

Source: Tom Kootstra, Chairman

For my July column, I routinely write about the many events and activities we have in the summer and how we can use these opportunities to give a strong dairy message. This year is no different. For the Alberta Milk Board, July is a very busy month as we engage with consumers, elected officials, fellow dairy producers and other stakeholders from across Canada.

With a new government in Alberta, I encourage all producers to use events in your community to network with your MLA. The Breakfast on the Dairy Farm events hosted and organized by your fellow dairy farmers is an ideal time to help get our dairy message across. Past events have had up to 600 people attend and for each event we invite the local MP and MLA to attend. Please check the Alberta Milk website for times and locations. Other community events will also have elected officials present providing you with the opportunity to connect.

At a time when the dairy industry and dairy products are continuously under scrutiny, it is important for producers to provide our side of the story. We need to talk about our commitment to milk quality, animal care and environmental stewardship. We also know that the newly elected UCP government in Alberta is making changes and will be consulting with producers. As a reminder, Alberta Milk can provide key messages for you if you plan on meeting with your MLA.

There are many other events that we will participate in around the province this summer. The Premier's Breakfast held in Calgary in conjunction with the Stampede and in Edmonton

with K-Days are another example of how working closely with the poultry industry we are meeting consumers and MLAs to get a positive message about supply management and our industries. Our market development staff are also active with our display and activations across the province. Many of these events are in your community throughout the summer.

This year SaskMilk is hosting the DFC Annual meeting in Saskatoon from July 15-17, 2019. With the AGM so close to home, the entire Alberta Milk Board will be attending as well as one of our younger delegates will participate in the Young Delegate program that DFC hosts as part of the AGM. For me, the DFC AGM is one of the best opportunities to network with fellow dairy producers, other stakeholders and industry leaders from across Canada.

Alberta Milk is fully committed to working with DFC as they continue to develop a new strategic plan and enhanced governance model. The Alberta Milk Board recognizes that DFC is only as strong as the membership and we need a strong national organization that can bring us all together to address the challenges and opportunities. The final ratification of CUSMA and the upcoming fall federal election are two prime examples of where DFC plays a leadership role for our industry.

I hope that during the summer you not only focus on getting off your hay and silage but also to advocate for your industry.

our mission

Alberta Milk partners with industry stakeholders to support an effective supply management system in a growing, sustainable and market-focused industry.

Alberta Milk
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1-877-361-1231





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Retirement Announcement of Mike Southwood

Source: Tom Kootstra, chairman

On behalf of the Alberta Milk Board of Directors, I want to announce the upcoming retirement of our General Manager Mike Southwood, effective November 30, 2019. Mike has provided the Board with his notice at our May 29th Board meeting.

Mike's leaving marks the end of an era for Alberta Milk. Mike has been here since Alberta Milk was formed and assisted the Board with the transition of the Alberta Milk Producers Society, Dairy Nutrition Council of Alberta and the Alberta Dairy Control Board to a producer run marketing Board. He has helped us build a first-class organization and staff that is passionate for the industry and in serving producers. I know that Mike leaves us with mixed feelings as he enjoys the dairy industry and the many colleagues he has across Canada. I would like to highlight one quote from his letter of retirement: *"Working for a producer run board of directors and for a producer-based membership has been nothing short of rewarding."*

With six month's notice this will allow the Board time to do a thorough job in selecting his replacement.

I invite you to join me in wishing Mike well as he starts to prepare for a new chapter in his life.

Give Some Recognition

Source: Karlee Conway, Communications Specialist

Do you know someone that goes over and above to make the dairy industry in Alberta better? Give them some recognition by nominating them for the Dairy Industry Achievement Award (DIAA) or the Recognition of Service Award (ROS).

What is the DIAA?

The DIAA celebrates individuals or organizations who have distinguished themselves through their substantial contributions to the leadership and development of Alberta's dairy industry. Through the Award, Alberta Milk seeks to convey the respect that Alberta's dairy producers hold for the people and organizations that help sustain and grow our industry.

What is the ROS?

The Recognition of Service Award is offered to recognize those individuals that have supported Alberta Milk in achieving our mandate, served producers or the Alberta dairy industry with a high level of passion and conviction and in so doing helped support the organization, producers and/or the dairy industry to succeed.

How do I nominate someone?

Simply download and complete the appropriate form on the Members' Only page and email back to kconway@albertamilk.com.

What are the deadlines?

October 1 at 4:30PM is when you need to have all your fully completed nomination forms in on. If you need assistance with any historical information, you need to inquire to Alberta Milk no later than September 14.

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August 6: New Members' Only Website Launches

Source: Karlee Conway, communications specialist

As of August 6, our new Members' Only page will go live. You will still go to the same place to login on your desktop or mobile device.

New login screen for the Members' Only site

What does this mean for you?

1. Your old password **WILL NOT WORK** for the new site.
 - Your unique temporary password will be mailed to you in your pay statement and you will then be prompted to update your password from the temporary one provided.
 - Due to the new features on your website such as the ability to buy and sell quota on the exchange, you need to treat your username and password just as secure as your banking password.
 - Sharing your login information is not recommended. You can create as many sub-accounts as you wish and can assign as little or as much access as you want to protect your information.

2. You will have the opportunity to do more online, like buy and sell quota, see your quota and pick up history, as well as customize your milk quality notifications.

3. Help is available for learning how to use the new features of the site. There will be a variety of resources available to help you on both the old and new site.

4. The old site will remain up for several months for you to view your old milk test results and old pay statements



deadlines

quota transfers

July 17, 2019, at
4:30 p.m.

credit transfers

July 24, 2019, at
4:30 p.m.

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Milking Registered Heifers and Breeding Age Registered Bulls for sale all the time. Only top sires used. **Phone 780-387-5398 or 780-387-8128.**

Holstein heifers, fresh or springing. **Phone 403-330-9558.**

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Fresh, springing & open heifers for sale. **Phone 403-556-0842.**

Breeding age Holstein bulls from dams scored VG/EX/ME and sired by high ranking sires. Semen tested and delivery avail. **Phone 780-689-9576.**

Milking heifers, springing heifers and milking cows. **Phone 403-507-9030.**

Holstein heifer, open, springing and fresh, also Jersey springing. **Phone 403-330-9558.**

Undercover Activist Video on Dairy Farm

Source: Karlee Conway, Communications Specialist

In early June, an undercover video was released from an Animal Recovery Mission (an activist group) investigator who gained employment working with calves at Fair Oaks Farms. Fair Oaks is the largest dairy farm in Indiana with over 30,000 dairy cows. They specialize in providing visitors an educational and fun experience touring the farm.

The footage shows graphic and blatant animal abuse of calves at the operation. As of mid-June, three people have been charged with animal abuse. It's believed that the footage was taken during August and November of last year. The objective of the video was to get people to chose plant-based beverages over dairy.

Connection with Fairlife milk

Fair Oaks is one of 30 dairies that supplies Fairlife. Fairlife is an ultrafiltered milk from Coca-Cola. It's currently being sold in Canada under a special permit as a Fairlife plant is being built Canada and will be open next year. Many companies are now boycotting Fairlife and Coca-Cola.

Response from Fair Oaks

Mike McCloskey, a veterinarian, said in a video posted to the farm's Facebook that the footage "broke my heart and created a sadness I will have to endure for the rest of my life." He apologized and announced numerous measures to ensure abuse "will not happen again."

The farm will now install security cameras anywhere on the property animals interact with people and showcase the live feed in an animal welfare exhibit.

Animal welfare groups will also now conduct unannounced audits of the farm every two to four weeks and plans to hire an employee dedicated to monitoring and educating employees on proper treatment of the animals daily.

Managing People that Don't Support Farming

Source: Karlee Conway, Communications Specialist

The realities of farming continue to evolve. One of those things is the changing role of those that don't support what you do. Fair Oaks undercover video is an example of that. There is increased need to take certain security precautions due to witnessed boldness of activists in Canada and around the world. It's important that each farm is aware of risks and prepared for unwelcomed or unpleasant guests showing up at your farm. There are steps to take to reduce the probability your farm being the interest of undesired visitors.

Prevention

Keep an eye out for suspicious activity. Activists might scout a location before. Keep a record of any strange occurrences (strange vehicles watching your property from the road, drone sightings, gates left open, doors unlocked, items out of place, etc.). If you feel you might be a target, notify law enforcement.

Maintain basic security:

Lock all doors (barns, offices, cabinets), have proper lighting (consider motion-sensor floodlights), post signs for restricted areas and "no trespassing" signs, install alarms and security cameras, close the yard gate if you have one (or consider putting one). Take a picture of no trespassing signs on your property to ensure you can document its existence in case of removal.

Prepare your employees, family members and neighbours.

Have a plan in place for how to respond to unwanted 'visitors' or protestors. Alberta Milk can offer support with further resources. Contact Karlee Conway at 780-577-3305 or kconway@albertamilk.com for more information.

Risk management workshop

On November 19 before the AGM, Alberta Milk will be hosting an intimate workshop on ensuring you are taking the right steps to protect your farm, your property and your animals. The session will dig into everyday things you can do, what you can do if you're hosting an event, as well as touch on human resources best practices. Watch for sign up details coming soon.



proAction® - Notice of Changes September 2019

Source: Morgan Hobin, proAction® Coordinator

There are a number of changes coming into effect September 1, 2019. This article will highlight several of them. A complete explanation is outlined in the proAction insert provided with this newsletter.

New Requirement

Dry cattle are no longer part of the cattle assessment process. Therefore, to ensure they are not overlooked, a new question has been created:

- AC18: Do you ensure that dry cattle housing:
- Allows cattle to easily stand up, lie down, and adopt normal resting postures?
 - Provides bedding?

Revised Requirements

Cattle Hygiene: Lactating cattle hygiene (udders, legs and flanks) is currently a requirement under the Food Safety module. In order to group all of the cattle hygiene questions together, this question will be moved to the Animal Care module.

Pain Control: Pain control requirements for disbudding/dehorning will increase. At a minimum, an anesthetic (i.e. freezing - lidocaine) **AND** analgesic (i.e. painkiller - Metacam) must be used prior to this practice. Your Animal Health Practices SOP will require updating to reflect this change in the event you were not already administering these products. In addition, for all procedures requiring pain control (disbudding/dehorning and castrating), you must use approved pain control products (i.e. products with a Drug Identification Number (DIN)). Non-DIN products, such as natural health products or homeopathic remedies, will not be considered acceptable pain relievers.

Down Cattle: A Corrective Action Plan (CAP) is currently required for addressing downed Animals. This will be changed to a Standard Operating Procedure (SOP). As with all proAction SOPs, you must include the required elements. The required elements are listed on pages 3 and 4 of the proAction insert.

An electronic template of a Down Cattle SOP will be available on Member's Only for your use.

All changes have gone through the following process at the national level:

- Module Technical Committee puts forth recommendations to the proAction Committee;
- proAction Committee reviews recommendations and seeks clarity as needed;
- proAction Committee puts forth relevant recommendations to the Dairy Farmers of Canada Board for final approval and;
- Provincial proAction staff communicate the approved additions, revisions and/or changes to farmers.

Reminder

The Biosecurity Module requirements and records are mandatory. This includes:

- Risk assessment questionnaire (RAQ)
- Disease records
- Four SOPs
 - Vaccinating Cattle Against Specific Disease of Concern
 - Introduction of New Cattle to the Herd
 - Returning Cattle to the Herd
 - Visitors and Service Personnel
- Biosecurity sign

All SOP and record templates can be found on Member's Only under proAction – Records.

In addition, Alberta Milk has obtained funding through the Canadian Agricultural Partnership (CAP) program to assist in completing your first RAQ. In order to claim the reimbursement (\$200), please submit a copy of your completed RAQ and Management Plan with the cheque requisition to Alberta Milk via mail, fax 780-455-2196 or email mhobin@albertamilk.com.

If you have any questions about the new or revised requirements, please contact Morgan Hobin directly at 780-577-3318 or email mhobin@albertamilk.com.



for sale cont'd

Quota for sale.
Phone 403-783-0857.

Dairy quality alfalfa, alfalfa grass mix, and low potassium grass hay. All hay is tested and delivery is available.
Phone 403-795-8593.

Registered Holstein heifers, fresh or springing.
Phone 780-349-3191 or 780-307-1677.

24 x Delaval Harmony, Plus II, Air Wash System (not complete) 24 x Delaval MM15 milk meters (not complete), \$1000 obo.
Phone: 403-357-6710.

Registered purebred Holstein bulls. Red and white and black and white available. Phone Fred at 780-220-3733.

6000 gallon Boumatic bulk tank, includes 2 5hp ref-plus refrigeration units (3 yrs. old). Great shape, asking \$60,000.
Phone 403-593-8565 or 403-394-8564.

2001 dairy barn to be taken down, 164' x 68', parallel truss, all cladding, 110 double foam mats 2016. Stalls/posts, curtains and 54" fans.
Phone 403-507-9718.

Charm milk tester, up to three tests in one.
Phone 403-357-7301.

Fresh and Springing heifers.
Phone 403-315-4536.

Urban U20 calf feeder.
Phone 403-324-1140.



Dairy Production Statistics

Producer Pool Additions/Deductions May 2019		
	Additions (\$)	Deductions (\$)
Audit Adjustment	0.00	0.00
Bulk Tank Callibration	0.00	4,800.00
Discarded	0.00	29,621.70
WMP	180,724.46	158,243.00
Interest	18,376.04	91.02
Metering	60,594.84	0.00
Trucking	0.00	1500.00
Violations	25,929.52	0.00
Average Deductions per Kg Total Solids		(\$0.0099)

Average Milk Prices	
Month	TPQ \$/hL
May 2019	80.07
Apr	80.24
Mar	82.72
Feb	82.75
Jan	83.72
Dec	84.36
Nov	82.56
Oct	83.26
Sep	79.77
Aug	77.55
July	77.44
June	75.34

Listed below are the Class 5 prices calculated by the Canadian Dairy Commission.

Class 5 Prices (\$/kg) June 2019			
Milk Class	Butterfat	Protein	Other Solids
Class 5a	7.6310	6.2782	0.5480
Class 5b	7.6310	2.4883	2.4883
Class 5c	7.1223	2.2063	2.0263
Class 5d	contract by contract price		
Class 4m	contract by contract price		

2018-19 Quota Exchange and Credit Deadlines		
Quota Transfer Deadline Date	Credit Transfer Deadline Date	Effective Date
Jul. 17, 2019	Jul. 24, 2019	Aug. 1, 2019
Aug. 16, 2019	Aug. 23, 2019	Sep. 1, 2019
Sep. 16, 2019	Sep. 23, 2019	Oct. 1, 2019
Oct. 17, 2019	Oct. 24, 2019	Nov. 1, 2019
Nov. 18, 2019	Nov. 25, 2019	Dec. 1, 2019

Provincial Average Components May 2019	
Butterfat	4.1127 kg/hl
Protein	3.1955 kg/hl
Other Solids	5.9055 kg/hl

Provincial Milk Quality Averages		
Month	Bacteria Average (IBC)	Somatic Cell Count (SCC)
May 2019	18,765	192,861

Dairy Production Statistics



Quota Exchange Daily Production Quota		
	Total Transferred	Clearing Price/kg
July 2019	66.00	\$42,500
June	35.00	\$41,815
May	96.10	\$40,100
Apr	135.01	\$39,305
Mar	119.97	\$39,125
Feb	146.90	\$40,040
Jan	175.74	\$39,900
Dec	85.75	\$39,105
Nov	121.93	\$38,865
Oct	121.00	\$39,100
Sep	69.30	\$39,500
Aug	56.20	\$40,980
July	77.50	\$41,020

Underproduction Credit Transfers		
Month	Kg	Price\$/eligible kg
June 2019	93,768.83	\$9.28
May	93,677.04	\$9.34
Apr	102,077.01	\$8.88
Mar	81,185.02	\$8.41
Feb	86,721.31	\$10.05
Jan	102,870.69	\$9.89
Dec	87,105.40	\$8.46
Nov	85,793.48	\$7.17
Oct	81,249.68	\$6.70
Sep	81,436.34	\$7.71
Aug	75,061.35	\$8.56
July	76,061.27	\$8.79
June	80,013.40	\$9.39

Quota and Milk Production Summary (BF kg)					
Month	March	April	May	June	July
Status	Official	Pre-Pooling	Projected	Projected	Projected
Alberta					
Butterfat Production (kg/day)	92,992	92,961	93,022	92,659	91,844
Provincial Quota (kg/day)	93,935	85,790	89,026	96,373	93,910
Producer Quota (kg/day)	93,589	93,274	93,274	93,274	93,274
Producer Quota + Incentive Credits (kg/day)	93,589	93,274	93,274	93,274	93,274
Cumulative Position (%)	-2.14%	-1.50%	-1.13%	-1.45%	-1.64%
Producer Position (Days)	-2.85	-3.00	-3.11	-3.35	-3.86
Provincial Position (Days)	-7.66	-5.88	-4.28	-5.11	-5.92
Penalty (kg)	0	0	0	0	0
Western Milk Pool					
Butterfat Production (kg/day)	272,332	269,006	266,702	264,061	261,146
Pool Quota (kg/day)	247,677	243,756	252,952	273,827	266,828
Cumulative Position (%)*	-1.33%	-0.39%	0.06%	-0.25%	-0.43%
Penalty (kg)	0	0	0	0	0

*The P10 pool's limits on production are +1.25% and -2.00% of the P10 rolling 12-month quota.



services cont'd

Countryside Dairy Sales Dairy cattle & quota sales. Bred & springing heifers available. **Andrew 403-348-9358 or Harry 403-783-1274.**

Amber Enviroservices provides soil and groundwater monitoring of liquid manure storage lagoons to fulfill NRCB requirements for leakage detection. **Phone 403-999-2623 or email alfredo@amberenviro.com; www.amberenviro.com.**

Alberta Holstein Association www.albertaholstein.ca for industry news, upcoming events, movies, show results and more!

Bricon Safety Grooving Ltd. Concrete grooving, planning, scarifying. Providing traction for a safer more productive environment. **Phone 1-800-590-4403 or 204-981-5057.**

Find out about the Jersey Breed on JerseyWest's website at jerseycanada.com/jerseywest.

Western Canadian Classic -Team Alberta. This youth show rotates amongst the 4 western provinces. **Phone Lexi Wright at 403-862-5600 or Sue Crest at 780-675-4643.**

Business, succession, new entrant assistance plans, refinancing proposals and lender negotiations. Art Lange PAQ CAFA, 14 years experience, art@ajlconsulting.ca ajlconsulting.ca **Phone 780-467-6040.**



Alberta Production and Quota Update

Source: Jonathan Ntoni, Policy Analyst

Production

Daily average production in May was 2.26 million litres, an increase of 19,346 litres (+0.86 per cent) over April. Average butterfat density is on a seasonal decline trend from now until July and thus fell by 0.87 per cent to 4.11 kg/hl in May from April. Although daily average production is now on the rise in terms of litres, the seasonally declining butterfat density trend is countering to provide a more-or-less flat forecast for butterfat production.

Comparing on annual basis, there was +1.57 per cent growth in volume in the 12-month period ending May 2019 over the 12-month period ending May 2018; and +2.95 per cent growth in butterfat production for same period.

Quota

The WMP's rolling 12-month quota increased by 1.05 per cent in April over March. Alberta's daily producer quota issuance rate slightly decreased from 101.54 per cent in March to 100.47 per cent in April 2019.

Provincial and Pools' Quota Utilization

Cumulative Quota Positions (CQP) as at the end of April 2019 were as follows:

MB	SK	AB	BC	WMP	P5	P10
-3.16	0.51	-2.67	-0.32	-1.53	-0.52	-0.82

The WMP under-produced its monthly CDC quota allotment by 348,469 kilograms of butterfat in April 2019. This under-production is opposite to last year's trend.

Production Flexibility Limits Adjustment - Reminder

At the October 18, 2018 Board meeting, the Alberta Milk Board of Directors approved a decision to adjust the production flexibility limits to help balance seasonal production with milk demand. The upper limit of +10 days was reduced to +7 days in February 2019 and then further to +5 days in April 2019. The next set of adjustments will be to the lower flexibility limit as follows:

The lower limit of -20 days will be changed to -17 days in August 2019 and then further to -15 days in October 2019.

Under-producing producers are encouraged to ensure their credit position does not fall below the effective lower limits as stipulated above.

As a reminder, producers with credits that they do not intend to (or cannot) produce to, have the option to transfer those credits to other producers with the ability to fill them. Any excess credits beyond the effective lower flexibility limit will be truncated (i.e., lost).

The reduction of the upper limit in the spring was aimed at reducing milk production during time periods when we are at risk of skimming milk, while the oncoming reduction of the lower limit in the fall is aimed at encouraging milk production in times when we are traditionally unable to meet all processor milk orders. By narrowing the production flexibility range, producers will be more encouraged to produce closer to their quota holdings to mitigate excessive seasonal over- and under-production situations in Alberta.

The effective flexibility limits of +5/-15 days beginning in October 2019 will also bring Alberta to full harmonization with the other Western Milk Pool provinces.



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