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Reminder

Alberta Milk 1303 - 91 St SW Edmonton, AB T6X 1H1 1-877-361-1231



### Chairman's Message

Source: Tom Kootstra, Chairman

A growing number of counties and municipalities in Alberta are creating new challenges for agriculture, whether its increased farm taxes or tighter restrictions on our farming practices or traditions.

The first example is from Lethbridge County which is struggling with crumbling rural infrastructure and a low or declining revenue base. This county has a considerable irrigation network to support agriculture which also means a considerably higher number of bridges require ongoing maintenance and repair. This county is known for its high production of crops and livestock which means inputs and outputs contribute to the wear and tear of the local roads and bridges. However, unlike many other counties in Alberta, Lethbridge County has minimal oil and gas revenue with which to finance rural infrastructure maintenance and upgrades. So, to generate additional revenue, the county council implemented a significant "head tax" on all livestock and poultry raised in the county about 18 months ago – a considerable added expenses for beef, pork, poultry and dairy producers. This decision is currently before the courts.

The second example is Ponoka County, which like other counties has been wrestling with the rising conflicts between Confined Feeding Operations (CFO) and others in the community. This county recently adopted a Municipal Development Plan and Area Structure Plan which has identified two CFO exclusion zones meaning new CFO (green fields) applications in

those zones will not be supported by the county in the NRCB application approval process. A local group of producers including some Alberta Milk members have recently created a Right to Farm group to focus their efforts on the impact of these recent decisions in their county.

I see some common themes in these two county examples. It appears that due to deficient or declining provincial government funding assistance, the counties continue to search for innovative ways to finance crumbling infrastructure. Also, agriculture seems to be losing some of its representation on local county councils and we can no longer assume everyone in the county supports farming the way it once was supported even compared to 10 years ago. We are losing connection with some of our own neighbors in our communities.

I think these examples serve as a wakeup call for all of us in agriculture. Alberta Milk is working with the other livestock groups via the Intensive Livestock Working Group and the provincial Rural Municipalities of Alberta to address issues relating to farming. However, I suggest the greatest opportunity for farmers to exert influence is right at the local county council level. It is urgent and necessary that local farmers engage directly with their neighbors and county councils to be sure agriculture's voice is heard and that we continue to have the opportunity to farm across Alberta.

### our mission

Alberta Milk partners with industry stakeholders to support an effective supply management system in a growing, sustainable and market-focused industry.





### board of directors

#### **Tom Kootstra**

Chairman 780-783-8789 North Region

#### **Stuart Boeve**

Vice Chairman 403-223-4916 South Region

#### **Gert Schrijver**

2nd Vice Chairman 403-742-1528 Director at Large

#### **Albert Kamps**

403-318-3031 Central Region

#### **Gezinus Martens**

780-985-2147 North Region

#### Miranda Verhoef

403-848-4519 Central Region

#### Lorrie Jespersen

780-785-2121 Director at Large

#### **Martin Van Diemen**

403-738-4375 South Region

#### Conrad Van Hierden

403-553-2117 Director at Large

#### **Pieter liff**

403-227-4438 Director at Large

### **Greg Debbink**

780-913-9173 Director at Large

### find us







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### Fall Producer Meetings Recap

Source: Mike Southwood, General Manager

The annual Fall Producer Meetings were held October 30 and 31 and November 1 and 7, 2018. Once again, we had excellent turn out at the Fall Producer Meetings with approximately 514 participants attending the meetings. Overall, a record number of 271 of the 515 farms (52.6 per cent) were represented.

Our fall meetings are especially important as it is during these regional meetings that producers vote for the candidates that they want to represent them as a delegate. There was an election held in the South Region and the six vacancies were filled. Returning delegates are Stuart Boeve, Martin Van Diemen, Conrad Van Hierden. Cregg Nicol and Gerald Weiss were also elected having served in the capacity as a delegate in the past and returning after a step-down period. Tim Hummel has been elected for the first time.

All three delegates up for election in Central were acclaimed – Pieter Ijff, Tietsia Huyzer and Willem Vanderlinde.

In the North Region, the election returned incumbent delegate Greg Debbink and introduced three new delegates - Joel Prins, Jason Rietveld and Jordan Schuurman.

We want to congratulate all those successful during this fall's elections. At the same time, we want to thank all producers who let their name stand for election. We also especially want to thank and acknowledge outgoing delegates Bill Van Rootselaar and Brian Stoutjesdyk from the South Region; Alfons Ten Brummelhuis, Central Region and Tim Hofstra, Wim Ruysch and Bart Bikker, North Region. We greatly appreciate the commitment they have made to the industry during their time as a delegate.

There was good discussion and clarity sought on the topics of trade especially as it relates to the adjustments the industry must make as a result of the USMCA being agreed to at the end of September, processing capacity and state of production within Alberta, and the Western Milk Pool, and the impacts of the need to transport milk within the WMP.

Chairman Tom Kootstra clarified that one of the negative impacts of the USMCA is that planned processing expansion is on hold until they can assess the impact of the deal on their businesses. Time is needed to determine the right processing mix that will meet the needs of the Canadian consumer and at the same time not be impacted by possible US imports. It was also noted that the dairy industry must work hard to illustrate to consumers the value and quality of Canadian dairy products. DFC, in cooperation with all provincial organizations, has already started to position Canadian milk, dairy products and the image of the Canadian dairy producer in a positive way to the consumer. We are also happy that more processors are adding the quality milk logo to their products.

We were pleased that members of the Research and Extension Committee took time to present an update on research activities that are being done with producer research funds. The value of the research assessment is significant. It was illustrated that Alberta Milk provided \$113,000 in support to six projects in 2018. That funding help secure over \$3.1 million in other funding for these projects. Another highlight from the research presentation was the level of extension that is being done through the Dairy Research and Extension Consortium of Alberta.

### **Merry Christmas!**

From our families to yours, Merry Christmas from all the staff at Alberta Milk.

The office will be closed on December 25 and 26, as well as January 1st in lieu of New Years Day.



# Grant Program Supports Health and Safety on Farms

Source: Alberta Agriculture and Forestry

A new farm and ranch safety grant launched to help eligible agriculture employers comply with new occupational health and safety requirements.

The grant will help offset some of the costs employers may incur in complying with the new regulations. Up to \$6 million is available through the program during the next three years.

On Dec. 1, the Occupational Health and Safety Code (OHS Code) will apply to farms and ranches that employ waged, non-family workers. This means Alberta farm and ranch workers will have similar health and safety protections as workers in other industries and other parts of Canada.

### Farm Health and Safety Producer Grant Program

- Applications are open and the program runs until March 2021.
- Farms and ranches with waged, non-family workers and a WCB account may apply for the grant.
- The grant covers up to 50 per cent of eligible safety expenses to a maximum of \$5,000 per year or \$10,000 over the life of the program per eligible applicant. Expenses going back to Jan. 1, 2018 are eligible under the program.
- Eligible expenses (with receipts) include things like:
  - \* First aid kits, fire extinguishers and warning signage.
  - \* Respirators, eye and hearing protection.
  - \* Health and safety programs, courses, education and training.
  - \* Seatbelt installation, warning lights and auger guards to improve equipment safety.

### Quality Milk: Wraps and Decals on Milk Truck Trailers

Source: Audrey Kirtzinger, Member Services Coordinator

Alberta Milk is promoting the Milk Quality logo as a decal or designed into the wrap for milk truck trailers. These milk truck trailers cover a combined 25,300 kilometers throughout Alberta, from as far north as Peace River and as far south as Milk River! Milk trailers that are decaled or wrapped provide a great opportunity to inform the travelling public that the milk in the trailer is a Canadian, high quality, locally-produced product.

Alberta Milk staff are having very productive conversations with the milk transportation companies. Together, we are working to quickly target the last remaining milk truck trailers needing wraps or decals. Installing decals and wraps includes several steps:

- Selecting the specific version of decals or wraps
- Measuring each trailer
- Custom printing and cutting the decal or wrap
- Installation in a weather-controlled environment.

We are excited to continue work on this project and look forward to having a full fleet of milk truck trailers with wraps or decals installed, proudly promoting Canadian high quality, locally- produced milk!



### deadlines

**quota transfers** Dec. 14, at 4:30 p.m.

credit transfers
Dec. 17, at 4:30 p.m.







### 2017-18 Milk Quality Award Winners

Source: Alberta Milk staff

All of our farms produce quality milk. This year, we awarded 122 farms that produced the highest quality milk. To be eligible, producers had to meet some very strict parameters:

- A bacteria average under 15,000 cells per millilitre
- They also had to have an average somatic cell count of 200,000 per ml or less
- Have no inhibitor infractions
- All freezing points must be -0.530 or less

Our provincial milk quality award is awarded to the farm with the highest quality milk in all of Alberta. Congratulations to Sylvanside Dairy for receiving the 2017-18 provincial milk quality award!

### Top 10 Farms in Milk Quality in Alberta

- 1. Sylvanside Dairy
- 2. Hutterian Brethren Church of Thompson
- 3. H & J Leusink Dairy Ltd.
- 4. Hutterian Brethren of Milford
- 5. Moo-Lait Farms Ltd.
- 6. GDL Farms Ltd.
- 7. Roseglen Farms Ltd.
- 8. Schuurman Dairy Ltd.
- 9. Hutterian Brethren Church of Whispering Hills
- 10. Deerfield Hutterian Brethren

### **Central Region**

Adventure Holsteins Ltd.

Appel Dairies Ltd.

Bar E Dairy Ltd.

Bertens Holsteins Ltd. #2

Boxrose Farms Ltd

Britestone Hutterian Brethren

Buffalorock Farm Ltd.

Byemoor Hutterite Colony

Daystar Dairy Farm 1999 Inc.

De With, Cornelis or Margarietha

Den Oudsten Dairy Ltd.

Derksen, Duane & Denise

Dominicus Dairy Ltd. Goudy, Dale & Cindy

Hesselink Dairy Ltd.

High Field Farm Ltd.

Hulleman Farms Ltd.

Hutterian Brethren Church of Alix

Hutterian Brethren Church of Donalda

Hutterian Brethren Church of Erskine

Hutterian Brethren Church of Leedale

Hutterian Brethren Church of Mountainview

Hutterian Brethren Church of Pinehill

Hutterian Brethren Church of Three Hills

Hutterian Brethren Church of Veteran

Hutterian Brethren of Castor

Klooster Farming Corporation

Kramer Dairy Ltd.

K-Vet Holsteins Ltd.

Kwakernaak Dairy Ltd.

Lockhart Dairy Farms Ltd.

Mars Dairy Ltd.

Meinen, Rien & Gery

Mosnang Holsteins Ltd.

Neudorf Hutterian Brethren

Nielsen Farms Ltd.

Otten #2, Johannes & Martha

Richards Farms Ltd.

Rinsma Holsteins Ltd.

Sietzema Dairy Ltd.

Solid Rock Farm Ltd.

Sylvanside Dairy Ltd.

Ten Brummelhuis Dairy Ltd.

Van Der Gun Dairy Ltd.

Whitefisch Dairy Ltd.

Wyntjes & 1865371 Alberta Ltd.

### **North Region**

Alieda Farms Ltd.

Alieda Farms Ltd. #2

Arco Farms Ltd.

Aspenway Farms Ltd.

Atkins, Norman

Child, Allan, John & Brent

Clover Prairie Farms Ltd. #1

Dane's Pride Dairy Ltd.

Entreprises Lavoie (1999) Inc.

Fenske, Ken

Grunwald Farms Inc.

Helmus, Marinus & Alja

Hofstra, Timothy

Hutterian Brethren Church of Camrose

Hutterian Brethren Church of Holt

Hutterian Brethren Church of Mixburn



Hutterian Brethren Church of Pine Haven
Hutterian Brethren Church of Viking
Kozak Holsteins Ltd.
Lakeland College
Loogman, Martinus & Rosemary
Los Dairies Ltd.
Moo-Lait Farms Ltd.
Mutrie, Glenda M
Reist, Allen And Willis
Ridder Farms Ltd.
Riverside Farms Inc.
Schuurman Dairy Ltd.
Tilma Dairies Ltd.
Twilight Hutterian Brethren
University of Alberta

### **South Region**

Bloemert, Ben Bluegrass Hutterian Brethren Clear Lake Hutterian Brethren of Alberta Coulee View Texel Ltd. Crystal Spring Hutterian Brethren De Leeuw Dairy (2006) Ltd. Deerfield Hutterian Brethren Delco Hutterian Brethren Elmspring Hutterian Brethren G & H Vande Bruinhorst Farms Ltd. Gdl Farms Ltd. Gerlen Dairy Ltd. Gerri-Jen Dairy Ltd. Greenwood Hutterian Brethren Grisnich, Dustin H & J Leusink Dairy Ltd. Hutterian Brethren Church of Blue Ridge Hutterian Brethren Church of Cayley Hutterian Brethren Church of High River Hutterian Brethren Church of Hillridge Hutterian Brethren Church of Keho Lake Hutterian Brethren Church of Shadow Ranch Hutterian Brethren Church of Standoff Hutterian Brethren Church of The Little Bow Hutterian Brethren Church of Thompson Hutterian Brethren Church of Wintering Hills Hutterian Brethren of Brant Hutterian Brethren of Milford Mialta Hutterian Brethren New Elm Hutterian Brethren Nifera Holsteins Ltd. P & C Dairy Ltd. Plainview Hutterian Brethren Prairiehome Hutterian Brethren River Bend Hutterian Brethren

Rockport Hutterian Brethren Rommens, Hubert or Wally Roseglen Hutterian Brethren Sardis Cattle Company Ltd. Selk Dairy Farms (2003) Ltd. Slomp Farms Ltd. Starbrite Hutterian Brethren Van Garderen Dairy Ltd. Waeckerlin, Urs & Sylvia Will & Rob Rommens Dairies Ltd.

### **Christmas Shopping**

You're checking your list, you're checking it twice. You know who's been naughty or nice!
Still looking for gifts for those on the nice list?
We've got you covered, for all ages!
Visit the Alberta Milk store at www.store.albertamilk.com to order today!
While quantities last.



- \*Safety Surfacing {Milling}
- \*Alley Grooving
- \* Epoxy Coating Services



Look us up to see how our cost saving solutions & services will reduce cull rates, while increasing herd health, comfort, and most importantly production.

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December 2018



### New Canadian Milk Swag Store

Source: Dairy Farmers of Canada

### for sale

Top quality, registered Holstein bulls from very high-producing dams and the most popular sires. **Phone 403-227-2142.** 

Breeding age Holstein bulls. VG + EX dams, some over 300 BCA. Semen tested and guaranteed. Phone Heini at 403-704-5716 or Markus at 403-783-0442.

Milking Registered Heifers and Breeding Age Registered Bulls for sale all the time. Only top sires used. **Phone 780-387-5398 or 780-387-8128.** 

Holstein heifers, fresh or springing. **Phone 403-330-9558.** 

Breeding age Jersey bulls. Dams many generations. VG, EX + high LPI. Make Holstein heifers easy to freshen. Rochester, AB. **Phone 780-698-2267.** 

Breeding age bulls available from top sires with high LPI and production. Tested for semen, Leukosis and BVD. Also, milking heifers and embryo's available Phone 403-315-4536.

Fresh, springing & open heifers for sale. **Phone 403-556-0842.** 

Breeding age Holstein bulls from dams scored VG/EX/ME and sired by high ranking sires. Semen tested and delivery avail. Phone 780-689-9576.

Milking heifers, springing heifers and milking cows. **Phone 403-507-9030.** 

Holstein/Jersey crossbred heifers. Due to calve starting Feb to March. Phone 403-388-8834 ext. 204. DFC has opened a swag store so people can access products with our logo and show their support for Canadian dairy. Access the store by going to shop.dairyfarmersofcanada.ca. You can also find the link on the Members' Only website

The store currently offers t-shirts, mittens (limited quantity), decals, and reusable bags and are working to bring in more products.

### Dairy Farmers get FREE swag

As dairy farmers have already paid for the swag through their milk fees, all licensed dairy farmers will receive complimentary orders. To obtain your swag, please sign onto the Members' Only website to find the discount code to use at the checkout to only pay the taxes. The discount applies once per customer and can be applied to your total order. Please note that more items will be added to the store in the future. So do come back and visit again!

### Share with your friends

Your friends want some swag too? Please share the link to the online store (without code!) and encourage all Canadians to show their support for Canadian dairy.

We will continue to add new products, and welcome farmer input: please feel free to send us product suggestions you may have.



### Free Manure Management App

Source: ManureTracker

ManureTracker is an Alberta-based manure record keeping application that will improve your farm management and move you away from those paper records. This app will help keep track of what is still left to do – be it for a new soil test for your land, finishing incorporation or completing a transfer to another farm. ManureTracker allows you to add employees, send a request to your custom manure applicator and access records for a discussion with your agronomist.

With the Manure Tracker, GPS will help identify field and manure storage locations, allowing you to make custom notes and identify any necessary setbacks. When you select the date for spreading manure, Manure Tracker will automatically record the weather data around the manure application.

Worried about losing your information? Don't be. This app will back up your information to the cloud if you allow it and synchronize all the data with those that you have given access to the farm information.

#### Features include:

- Manure Production
- · Manure Application
- · Manure Transfers
- · Nutrient and Soil Tests
- Weather Data
- Field and manure storage identification

ManureTracker is created through the partnership of Alberta Agriculture and Forestry, Alberta Milk, Alberta Beef Producers, Alberta Pork, Intensive Livestock Working Group and the Natural Resources Conservation Board. Creation of the app was funded through Growing Forward 2.

ManureTracker is available as a mobile app, with offline editing capabilities, on iTunes and Google Play.



### The New Trade Deal and proAction®: We've got a Story to

Source: Morgan Hobin, proAction® Coordinator

In light of the recent USMCA trade deal, the Dairy Farmers of Canada (DFC) communications team and provincial communication teams across the country have been ramping up efforts to promote the quality of Canadian milk.

Canadian milk quality is among the highest in the world, supported by specific provincial quality standards, achieved through our world class milk quality standards and commitment to proAction. The provincial quality programs and proAction allow us to proudly differentiate Canadian dairy products from that of the US.

DFC is specifically working on showcasing proAction to cultivate public support for Canadian dairy products and promoting our higher quality standards. proAction helps producers demonstrate their commitment to milk quality, animal care and environmental stewardship to Canadian consumers.

As part of this effort to communicate Canadian quality milk, DFC has been working on a number of proAction communication initiatives. These include:

• DFC is drafting the first-ever proAction progress report (Sept 2017 - Aug 2018). It will be targeted toward our processor partners, retailers and consumers. It is scheduled to be published by the end of 2018.

· DFC is also designing new fact sheets for dairy farmers to reinforce "the why and the what" of the proAction initiative.

Alberta Milk is pleased to support its farmer members in producing high quality milk. This effort occurs through the Milk, Grade and Price Program and the milk quality bonus.

Alberta Milk's investment in proAction includes board and staff participation on the national proAction Committee, hosting regional proAction training workshops, publishing and distributing resource material and engaging support of our service providers such as dairy veterinarians, nutritionists, consultants, equipment suppliers and financial agencies.

Alberta Milk encourages its farmer members in their hard work every day to help maintain and build the image of Canadian dairy products.



### for sale cont'd

5G bull, 1.5 years old. Registration # 12138879. Phone 403-222-0000 ext. 281

JBS sawdust thrower Phone 403-348-9358.

2x6 Euro Parabone milking parlour. 12 milk meters/take-off units with samplers. 12 fold down CIP wash units. 12 reconditioned metatrons. Phone 780-662-3643.

Purebred registered Holstein bull of breeding

Call Fred: 780-220-3733.

McCormick cream separator. Excellent working condition. Call Jake: 403-369-4915.

Urban milk shuttle calf milk mixer, 150 litre, ideal when feeding milk replacer, dosed feeding, battery charged. Good working condtion. Phone or text 403-315-4536.

Cream separator for sale. Phone 403-318-6825.

2x8 Boumatic parallel milking parlour with autotake-offs and rapid exit. Phone Rolf at 403-896-1313 or email VanBenthemdairy@ outlook.com.

2X8 Delaval parallel milk parlour, all included, gates. I.D. SCR activity tags, lines, meters, vacuum pump etc. All in current working condition. Phone 403-877-0635.



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Email reg@regshandro.com

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### New Entrant Assistance Program

Source: Jonathan Ntoni, Policy Analyst

Alberta Milk will be accepting applications to its 2019 New Entrant Assistance Program (NEAP) from January 1, 2019 to March 31, 2019. All submitted applications will be reviewed according to the program guidelines and in-person interviews will be conducted by the selection committee in May 2019.

As a reminder, Alberta Milk w ill be accepting up to three successful applicants into the NEAP in 2019. Successful applicants will receive up to 25kg of free quota loan from the Alberta Milk Board for up to 19 years. For further details on the 2019 NEAP, please review the program guidelines which will be made available on Alberta Milk's website, albertamilk.com, by January 1, 2019.

### Organic Entrants Assistance Program

We are still currently seeking applications for our Organic Entrants Assistance Program.

The program is open to any current non-licensed dairy farm in Alberta and applications will be assessed on a first come, first served basis. You do not need to join this program to become an organic dairy farmer in Alberta. Similar to the NEAP, the process to qualify for the program consists of submitting a two-year financial business plan, a 10- year implementation plan, a risk mitigation plan, and a signed conditional approval letter from the applicant's financial institution agreeing to finance their operation. The location of the farm will also be part of the selection criteria with the goal to minimize transportation costs.

# Producer Payment Dates

Source: Helen Gu, Financial Analyst

### 2019 Calendar Year

January 18, 2019

January 31, 2019

February 20, 2019

February 28, 2019

March 20, 2019

March 29, 2019

April 18, 2019

April 30, 2019

May 17, 2019

May 31, 2019

June 20, 2019

June 28, 2019

July 19, 2019

July 31, 2018

August 20, 2019

August 30, 2019

September 20, 2019

September 30, 2019

October 18, 2019

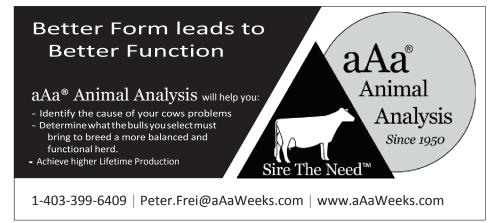
October 31, 2019

November 20, 2019

November 29, 2019

December 20, 2019

December 31, 2019





# Advocacy Tool-Kit for the USMCA

Source: Karlee Conway, Communications Specialist and Dairy Farmers of Canada

Since the announcement of the new trade deal, DFC and Alberta Milk have met with various important politicians of all stripes, political staff and federal government civil servants to ensure they understand the significance of this trade deal for farmers and the dairy sector as a whole. Your support of our efforts in raising awareness on our issues is essential.

If you have not already done so, we recommend that you contact your local federal member of parliament. Whether you meet with your MP in person, have a telephone conversation or write a letter, it's essential that you let them know of the extent of the damage that the recent trade deals have, and will cause, on our sector.

DFC has created a document that gives you different tools to help you communicate with your local MP. It's important that no matter what party your MP is from, they hear from you on what the repercussions of the trade deal has on your farm and your community. In return, we expect your MP to apply pressure on this government to neutralize the negative impact that USMCA and the other trade deals have on the dairy sector.

The tool kit will provide you with tips and templates on to advocate for the dairy industry, including:

- Understanding the USMCA trade deal, what we know, estimated impacts of the agreement
- Key Messages
- How do I locate my MP?
- Writing Tips for Contacting MP
- Letter Template to an MP
- Script for Telephone Call to MP
- Individual MP- Producer Meetings
- · How to Host a Kitchen Cabinet
- Sample Letters to Editor

You can find the tool kit on the Members' Only page or by contacting Karlee Conway at kconway@albertamilk.com or 780-577-3305.

# **Knowing your Real Cost of Production**

Source: Pauline Van Biert, Alberta Agriculture and Forestry

Are you interested in getting a free and confidential business analysis on producing milk at your farm? Then sign up to the Provincial Dairy Cost Study.

The better handle you have on your cost of production, the quicker you can react to changes in prices and costs, and ensure you remain profitable. The dairy cost study business analysis is this resource.

After providing information on dairy activities at the farm, participants receive:

- A detailed business analysis of the dairy enterprise.
- Production costs and returns as a total, per cow and on a per hectoliter basis.
- Tables and charts giving a quick snapshot of the farm's costs breakdown.
- Graphs indicating your farm results compared to other participants on the study.
- A report that compares farm results to provincial benchmarks.
- Long-term participants receive their own five-year benchmark report to assess their performance over time.

A prime objective of any business is to have a good understanding of how it is performing. Those that track their cost of production from month-to-month and year-to-year can quickly review their information to determine if costs are changing over time. Doing this makes it easier to re-evaluate production practices and regain efficiencies and savings.

Do you need more information? Want to sign up? We are looking to increase participation on this well regarded study. Contact Pauline Van Biert at 780-415-2153, email pauline. vanbiert@gov.ab.ca or sign up electronically at agriculture.alberta.ca/agriprofits. The next study begins January 2019.

December 2018



### wanted

Alberta Prime Beef buying all classes of Holstein steers and cows. Willing to trade Holstein heifers for your steers. Trucking available. Picture Butte, AB. Phone Andy Houweling 403-308-8700

Brett Houweling

403-382-7827 Office 403-732-5644

Fax 403-732-4387

### services

Custom baling and wrapping 4x5 and 4x4 round bales. Available in central Alberta from Ponoka to Airdrie. Visit wrappedbale.ca. Phone 403-559-4219.

Do you have your SOP's ready? Let me help! Flat rate, farm consultation and writing of proAction SOP's. Casey Morey; BSc Ag/ Food Bus. Mgmt. at 780-307-5378 or cmorey@ualberta.ca

Hoof Tec hoof trimming Now trimming with two hoof trimmers on one upright hydraulic chute. Phone Matt Hofstra 780-387-8718.



400 100



### **Dairy Production Statistics**

Producer Pool Additions/Deductions October 2018			
	Additions (\$)	Deductions (\$)	
Audit Adjustment	0.00	0.00	
Bulk Tank Callibration	0.00	4,284.00	
Discarded	0.00	11,505.40	
PLR	34,484.12	160,387.50	
Interest	13,484.12	82.34	
Metering	61,354.86	0.00	
Trucking	0.00	0.00	
Violations	58,036.56	0.00	
Average Deductions per Kg Total Solids		(\$0.0010)	

Listed below are the Class 5 prices calculated by the Canadian Dairy Commission.

Class 5 Prices (\$kg) December 2018				
Milk Class	Butterfat	Protein	Other Solids	
Class 5a	7.3285	4.9290	0.7322	
Class 5b	7.3285	2.0049	2.0049	
Class 5c	6.8161	1.4633	1.4633	
Class 5d contract by contract price				
Class 4m contract by contract price				

Provincial Average Components October 2018			
Butterfat	4.2678 kg/hl		
Protein 3.2542 kg/hl			
Other Solids 5.8756 kg/hl			

Average Milk Prices			
Month	TPQ \$/hL		
Oct 2018	83.26		
Sep	79.77		
Aug	77.55		
July	77.44		
June	75.34		
May	76.58		
April	77.54		
Mar	77.05		
Feb	75.03		
Jan	77.29		
Dec	77.08		
Nov	79.91		

2018-19 Quota Exchange and Credit Deadlines			
Quota Transfer Deadline Date	Credit Transfer Deadline Date	Effective Date	
Jan. 17, 2019	Jan. 24, 2019	Feb. 1, 2019	
Feb. 14, 2019	Feb. 21, 2019	Mar. 1, 2019	
Mar. 18, 2019	Mar. 25, 2019	Apr. 1, 2019	
Apr. 16, 2019	Apr. 23, 2019	May 1, 2019	
May 17, 2019	May 24, 2019	June 1, 2019	
Jun. 17, 2019	Jun. 24, 2019	July 1, 2019	
Jul. 17, 2019	Jul. 24, 2019	Aug. 1, 2019	
Aug. 16, 2019	Aug. 23, 2019	Sep. 1, 2019	
Sep. 16, 2019	Sep. 23, 2019	Oct. 1, 2019	
Oct. 17, 2019	Oct. 24, 2019	Nov. 1, 2019	
Nov. 18, 2019	Nov. 25, 2019	Dec. 1, 2019	

Provincial Milk Quality Averages			
Month	Bacteria Average (IBC)	Somatic Cell Count (SCC)	
Oct 2018	24,099	186,446	



### **Dairy Production Statistics**



Quota Exchange Daily Production Quota				
Total Transferred Clearing Price/kg				
Dec 2018	85.75	\$39,105.00		
Nov	121.93	\$38,865		
Oct	121.00	\$39,100		
Sep	69.30	\$39,500		
Aug	56.20	\$40,980		
July	77.50	\$41,020		
June	60.64	\$41,000		
May	88.63	\$40,375		
Apr	193.08	\$39,675		
Mar	51.09	\$38,130		
Feb	119.02	\$36,500		
Jan	127.80	\$35,900		

<b>Underproduction Credit Transfers</b>			
Month	Kg	Price\$/ eligible kg	
Nov 2018	85,793.48	\$7.17	
Oct	81,249.68	\$6.70	
Sep	81,436.34	\$7.71	
Aug	75,061.35	\$8.56	
July	76,061.27	\$8.79	
June	80,013.40	\$9.39	
May	101,045.67	\$10.26	
April	85,421.27	\$9.45	
Mar	102,184.00	\$6.90	
Feb	99,197.91	\$4.82	
Jan	106,192.39	\$3.96	
Dec	115,276.91	\$2.36	

Quota and Milk Production Summary (BF kg)					
Month	September	October	November	December	January
Status	Official	Pre-Pooling	Projected	Projected	Projected
		Alberta			
Butterfat Production (kg/day)	91,320	92,428	93,198	93,576	93,503
Provincial Quota (kg/day)	90,518	98,738	99,530	105,382	81,756
Producer Quota (kg/day)	89,929	89,929	89,929	89,929	89,929
Producer Quota + Incentive Credits (kg/day)	95,924	95,731	95,924	92,830	89,929
Cumulative Position (%)	-0.94%	-1.52%	-2.07%	-3.13%	-2.07%
Producer Position (Days)	-3.51	-3.58	-3.39	-2.69	-1.52
Provincial Position (Days)	-3.42	-5.12	-6.99	-10.07	-8.53
Penalty (kg)	0	0	0	0	0
Western Milk Pool					
Butterfat Production (kg/day)	260,806	265,053	267,734	270,390	271,923
Pool Quota (kg/day)	257,192	280,548	282,797	299,423	232,297
Cumulative Position (%)*	-1.05%	-1.55%	-2.01%	-2.93%	-1.66%
Penalty (kg)	0	0	0	0	0
*The Western Milk Pool's (WMP's) limits on production are +0.50% and -1.50% of the WMP's rolling 12-month quota.					



11 December 2018



### services cont'd

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# Alberta Production and Quota Update

Source: Jonathan Ntoni, Policy Analyst

#### **Production**

Daily average production in October was 2.17 million litres, a decrease of 27,586 litres (-1.26 per cent), when compared to 2.19 million in September. Butterfat production on the contrary rose by 1,108 kg per day (+1.21 per cent) in October relative to September. Comparing on an annual basis, there was a +7.77 per cent growth in volume in the 12-month period ending October 2018 over the 12-month period ending October 2017; and +9.85 per cent growth in butterfat production for same period.

### **Daily Total Production Quota**

Daily Total Production Quota in the Western Milk Pool (WMP) increased by 0.21 per cent using data based on the 12-month period ending September 2018. Daily quota issuance at the producer level increased to 97.83 per cent in September 2018, relative to 96.94 per cent in August 2018. October had two incentive days with 49.62 per cent utilization rate. Going forward, there are two incentive days in place each for the months of November and one day for December 2018.

### Western Milk Pool, P5 and the P10 Pools

At the end of September 2018, the WMP was in a cumulative quota position of -1.05 per cent compared to +0.49 per cent in the P5. The P10 (i.e., national) CQP was at +0.08 per cent in August 2018.

### Alberta and WMP Quota Utilization

At the end of September 2018, Alberta's cumulative quota position (CQP) was at -0.94 per cent, the third highest of all the WMP provinces after British Columbia (BC) and Saskatchewan (SK). SK had the highest CQP of -0.37 per cent in the pool. All WMP provinces over-produced their monthly CDC quota allotment for September 2018.

### Alberta Milk Scholarship Program

Source: Daria Taylor, Corporate Operations Manager

Deadline for the Alberta Milk \$1,000 Scholarship applications is 4:30 PM on December 28. Transcripts must be received by Jan 18, 2019 and include final first term marks.

#### **About the Scholarship**

The Alberta Milk Scholarship was created to help sustain the dairy industry as it encourages students who study dairy or a related agriculture discipline that furthers the dairy industry. Alberta Milk invests in the potential of youth by offering scholarships that reward youth for their community contributions and ability to build sustainability in the dairy industry and, at the same time, create self-esteem and fuel success.

For more information, please visit the Members' Only page.

Alberta Milk would like to thank all applicants. However, only successful applicants will be contacted.



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