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Alberta Milk 1303 - 91 St SW Edmonton, AB T6X 1H1 1-877-361-1231



#### Chairman's Message

Source: Tom Kootstra, Chairman

Fall Equinox is fast approaching and will have arrived as you receive this copy of the *MilkingTimes*. Fall is a busy time on the farm as we prepare for the winter ahead. It is also a busy time for Alberta Milk as we deal with our year-end, prepare for the upcoming Fall Producer Meetings, and planning for the annual general meeting. It seems especially busy as we also continue to deal with the media attention created by the ongoing NAFTA talks. We all thought the negotiations would have concluded by now, but they linger on.

I know first hand that many producers are wondering what the impact of the talks will have on your farm. Decisions to expand or invest are perhaps on hold for some as the outcome is not clear. The same holds true for the processing sector. In my role as chairman, I have a lot of interaction with the processors and they too wonder about the impact a NAFTA deal could have on them. Caution is also being taken by processors right now as it relates to investment in new plant capacity. Where should they invest, what products may have more access into Canada are questions that are being asked.

I must thank all producers in Alberta that have stepped forward to speak on radio talk shows and respond to the many articles in the local and national press. It amazes me how many myths on how supply management works there are. It is an ongoing job and we must not let our guard down as the talks intensify. We had two young producers from Alberta join

the rally in Montreal bringing a strong message to the prime minister. We know that the US administration will continue to use media and social media in an effort to create uncertainty between the various sectors and industries. I am thankful that our Canadian government negotiators are focused on the task at hand and working to get a deal that is good for all parties.

There are also local challenges such as the development of municipal development plans that are being introduced in some municipalities. Many of you have stepped forward to address these issues. These proposed plans that will create "exclusion zones" for livestock development also impact our farms.

While it seems like an endless exercise but we all need to stay engaged. I hope you all accepted the challenge to inform your MP or your local counsellor. The fall is also the time for all producers to consider the role you want to take in helping shape and govern your industry. The call for delegate nominations is now open and there are vacancies in the South and North Regions and opportunities for elections in all regions. So please either nominate someone you want to represent you or let your name stand.

We must be engaged at all levels to protect and defend our interests.

### our mission

Alberta Milk partners with industry stakeholders to support an effective supply management system in a growing, sustainable and market-focused industry.



#### board of directors

#### **Tom Kootstra**

Chairman 780-783-8789 North Region

#### **Albert Kamps**

Vice Chairman 403-318-3031 Central Region

#### **Stuart Boeve**

2nd Vice Chairman 403-223-4916 South Region

#### **Gezinus Martens**

780-985-2147 North Region

#### **Miranda Verhoef**

403-848-4519 Central Region

#### **Lorrie Jespersen**

780-785-2121 Director at Large

#### **Martin Van Diemen**

403-738-4375 South Region

#### Conrad Van Hierden

403-553-2117 Director at Large

#### Pieter liff

403-227-4438 Director at Large

#### **Gert Schriiver**

403-742-1528 Director at Large

#### **Greg Debbink**

780-913-9173 Director at Large

### find us







#### **Defending the** Industry

Source: Karlee Conway, Communications Specialist

NAFTA is continuing to keep our attention and allows us to explain the value of Canadian dairy. Staff and farmers have been very busy across the province and Canada to ensure that we hold Justin Trudeau firm on his position of no concessions for dairy in the renegotiations. Here is a highlight of just some of the things that have been done to defend Canadian milk:

#### Rally at Justin Trudeau's Office

With only hours before they had to get on a flight, young farmers Greg Debbink and Brittany Derksen joined a rally in Montreal with over 400 dairy farmers to ensure that there are no concessions in dairy.

#### Meeting with Chrystia Freeland

DFC met with Chief Negotiator Freeland in mid-September to better understand each others position. DFC was very clear about our expectation of no harm done to the dairy industry.

#### Messaging to all Alberta MPs

In partnership with Alberta Supply Management, we have connected with all MPs in Alberta about this issue. We have also directly reached out to Liberal MPs to ensure they know the facts.

#### **Public support from government**

Agriculture Minister Oneil Carlier has repeatedly spoke out in support of supply management and dairy. We have continued to pressure Premier Notley to join most other premiers to publicly speak.

#### **Meeting with Jason Kenney**

Chairman Tom Kootstra met with UCP leader Jason Kenney to get his position on supply management.

#### **Editorials in the largest Newspapers in** Alberta

Editorials from local farmers were published in the Edmonton Journal, Lethbridge Herald, and the Calgary Herald. They expressed why Canadians should support local milk opposed to importing American dairy.

#### Letters to the editor in small towns across the province

A campaign to get small town newspapers up to speed on why Alberta dairy farmers matter was executed in September. Check your local paper for a submission from a neighbouring dairyman!

#### **National Press Conference**

On September 19, Chairman Tom Kootstra represented Alberta at a press conference hosted in Ottawa by DFC. The conference proved to be an effective way to share our messages with media outlets from coast to

#### · Push for MyCanadianMilk.ca

Over 25,000 letters have been send to our prime minister, ag minister, NAFTA negotiator and MPs across the country explaining why Canadian milk matters! By filling up email accounts, we are able to send a strong message that Canadians want local dairy.

#### Media

From TV to radio to newspapers, farmers and staff have explained what supply management is and break down why this issue is important for Albertans.

#### Paid advertising

There were full-page ads in the Calgary and Edmonton Sun with our specific messages about the negative impact American milk would mean for Canada. We also executed a paid social media campaign on both Facebook and Twitter.

Are you interested in becoming an advocate for the industry? We can help! Call Karlee Conway at 780-577-3305 or email kconway@albertamilk.com and we can help you from everything from meeting with your MP to setting up a Facebook page.



# Quota Administration Policies

Source: Cristin Vollrath, Quota Coordinator

We recently received an anonymous letter addressed to the Board that raised an issue on quota ownership. As the letter was sent anonymously, we cannot respond directly to the person that raised the question, however, we will use this as an opportunity to remind all producers of the general principle of quota administration.

The writer identified a producer who had exited the industry yet was still presumably profiting from their quota through a long-term lease. The short answer to the question raised is that we do not recognize any lease arrangements and the lessor has no security or access to the quota through Alberta Milk.

A review of the farm records, for the farm brought into question, indicates the quota was transferred to a new farm. If a private arrangement was made to finance this transaction, it is not recognised and, in most situations, is not shared with Alberta Milk. If there is a long-term lease involved, this arrangement is not recognised by Alberta Milk as ownership of the quota has transferred to the new operation. The person that feels they are just leasing out the quota is not recognized by Alberta Milk and therefore has no security on the quota with Alberta Milk.

There are a few issues that all producers should be aware of. As there is no long-term leasing of quota in Alberta, the new operation has full ownership of the quota and they can manage or transfer it as they please. Private transfers and joint ventures are charged a five per cent assessment upon transfer. If the quota was to be transferred back to the original quota holder, through a private transfer, there would also be a five percent assessment.

It is impossible for Alberta Milk to know the full corporate structure for each farm in Alberta. We encourage all farms to keep their license with Alberta Milk current. If you have a change in ownership or signing authorities on your farm, please ensure that your records are up to date. Alberta Milk only recognizes the individuals that have their name registered with us as eligible to manage the quota on that farm. No other individual can have access to transfer any quota. This is especially important in the case of a health issue, death, or family separation.

We encourage you to review and update, if necessary, your records now by contacting Cristin Vollrath, quota coordinator at cvollrath@albertamilk.com.



#### deadlines

**quota transfers** Oct. 17, at 4:30 p.m.

credit transfers
Oct. 24, at 4:30 p.m.



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\*Alley Grooving

\* Epoxy Coating Services

MS Schippers
Equalization Coating

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Holstein/Jersey crossbred heifers. Due to calve starting September. Phone 403-388-8834 ext. 204.



#### OH&S on Alberta Farms and Ranches

Source: AgSafe Alberta

Alberta's new Occupational Health and Safety technical rules for farms and ranches come into effect on December 1, 2018. What do these new rules mean for your farming operation? How can farm and ranch managers prepare?

The requirements of the OHS legislation are applicable for farms and ranches with waged, non-family workers and do not apply to owners, family members, or volunteers of farm or ranch operations.

AgSafe Alberta promotes the protection, safe work procedures and managing risk for everyone on the farm, whether they are the owners, family members, volunteers or waged non-family workers. Farms and ranches also place a high priority on safety and want to keep their families, and workers safe as they run their operations and raise their families in a shared farm environment.

The province applied the OHS legislation to farms and ranches with waged, non-family employees, in order to provide the same rights and protection to farm workers that are provided to workers in other industries in the province. The OHS legislation has 3 parts:

- **1. THE ACT:** The OHS Act is the basis of the OHS system and sets the responsibilities for workplace health and safety.
- 2. THE REGULATIONS: The OHS regulations address requirements related to general administration matters and broad health and safety rules and regulations. The Act and the Regulations came into effect for farms and ranches with waged non-family employees on January 1, 2016.
- **3. THE CODE:** The OHS code specifies the technical standards and rules that employers and workers need to comply with to fulfill their obligations. The OHS Code require workplace hazards to be controlled and managed and these requirements come

into effect for Alberta farms and ranches on December 1, 2018. Most of the OHS Code addresses hazards that other industries have in common with agriculture. There are some unique requirements for farms and ranches for a few sections of the code. Where there is not a unique requirement, farms and ranches are expected to align with the Code as it applies in other sectors.

There are many variables to consider when determining how, and to what extent, the OHS legislation will apply to your farming operation. Some of these variables include:

- whether you have waged, non-family employees
- the number of waged, non-family employees - there are different requirements depending on the number of waged employees.
- equipment used in the operation
- tasks in the operation
- hazards on your farm and their corresponding level of risk
- competency levels of the employees

There is not a "one-size-fits-all" prescription for farms to comply with OHS legislation. Each farm is unique and the OHS legislation requirements will also be unique for each farm depending on the above variables. Rest assured, AgSafe Alberta has tools, resources and services available to help interpret the legislation and get farms and ranches on their way to successfully manage health and safety in their operations. Under the current program, AgSafe Alberta has Advisors who will work with you, visit your operation and assist you in building a customized health and safety program.

# Canadian Milk Tour Visits Alberta

Source: Karlee Conway, Communications Specialist

On September 18, we were fortunate to have the Schuurman family visit Alberta. The family started the trip from their home in Ontario earlier this year but had to take a pause as their wife and mother, Bettina, tragically passed away in a vehicle accident in Saskatchewan.

Dedicated to finishing their tour, Henk and his daughters continued their journey to ensure that all Canadians know the value of locally produced milk. Especially during this sensitive time because of the NAFTA renegotiations, their advocacy is even more impactful.

The trio visited the Alberta Milk office and met the North Region delegates and staff, then made their way to central Alberta where a meet and greet was hosted at Poly-C farm.

You can follow the rest of their journey on Twitter at @Candianmilktour, by searching #cdnmilktour, or on Facebook at Milky Wave Inc.



#### Dairy Breakfasts Break Records

Source: Karlee Conway, Communications Specialist

For the first year ever, dairy farmers across the province were able to host three Breakfast on the Dairy Farm events. Not only did we increase our number of events from two to three, but we also broke attendance numbers. About 2,500 people tours barns, enjoyed a hot breakfast, and got to ask their burning questions to farmers.

We would like to once again extend our sincere thanks to everyone that made these events successful. A special thank you to the host farms, Airport Dairy, Van der Gun Dairy, and Glen Park Holsteins for opening your beautiful operations for everyone to see. The impact of these events goes far beyond the people through the door. Those attendees will tell people about their experience and slowly we'll continue to earn the consumer trust.





5G bull, 1.5 years old. Registration # 12138879. Phone 403-222-0000 ext. 281.

Used Good Nature milk pasteurizer. Dual 50 gallon tanks, needed to upsize. **Phone 403-634-8773.** 

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# Introducing MissFresh Partnership

Source: Dairy Farmers of Canada

With the growing popularity of online food subscription services across Canada, Dairy Farmers of Canada (DFC) is excited to announce a partnership with MissFresh, a Canadian company that strives to help people lead a healthier lifestyle by making eating healthy at home easy and accessible to everyone. The service is perfect for those who don't have much time to spare in their busy lifestyles for meal planning and preparation but appreciate the health benefits associated with cooking nutritious healthy meals at home and choosing smarter food options, to which farmers and consumers alike can relate.

The partnership launched August 12, providing recipe options to MissFresh customers made with Canadian dairy products. This includes recipes like aged cheddar, pancetta, apple and arugula pizza and shepherd's pie au gratin. The recipes offered change on a weekly basis providing for a variety of choices and the opportunity to feature a number of Canadian dairy products. In addition, the 100% Canadian dairy certification mark of origin is highlighted on the MissFresh website promoting the partnership and is attached to each recipe featuring Canadian dairy products.

DFC President Pierre Lampron is enthusiastic about the partnership saying, "Canadian dairy is a highly nutritious product and I am pleased to see more Canadian dairy enter the homes of Canadians as they explore ready to prepare meal kits as a healthy and convenient option."

Ready to try MissFresh for yourself? **Get** cooking with \$80 off your first two orders by using the code DAIRYFARMERS.

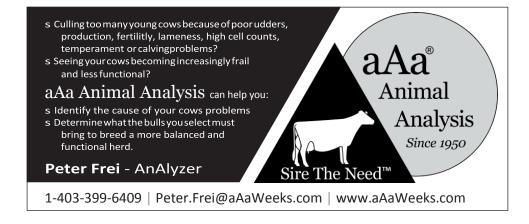
# Future Leaders Development Conference

Source: Daria Taylor, Corporate Operations Manager

We are hosting the fourth Future Leaders Development Conference – this time it is in Abbotsford in February 2019. Have you ever thought you'd like to get more involved with the dairy industry, but unsure of what was involved? If so, this conference is for you and we'd love it if you would consider applying for one of the two spots available for Alberta's future leaders.

Alberta Milk in conjunction with the BC Dairy Association, Alberta Milk, SaskMilk, Dairy Farmers of Manitoba, Dairy Farmers of Ontario, CanWest DHI, WestGen, EastGen, Agrifoods, Valacta, and Gay Lea Foods is offering this leadership program. The Future Leaders Development Conference has been created to provide dairy producers with the opportunity to learn more about the roles and responsibilities of being a director on a board prior to seeking election or appointment to a dairy industry board. This conference will also be an excellent opportunity for future leaders in our industry to network with other future leaders across Canada.

For all the details, please visit the Alberta Milk Members' Only website.





#### proAction®: Changes to the Cattle **Assessment Process**

Source: Morgan Hobin, proAction® Coordinator

The proAction Animal Care module is designed to help dairy farmers across the country demonstrate their commitment to animal care. Alberta Milk and the other provincial dairy organizations are partners with Dairy Farmers of Canada (DFC) and Holstein Canada (HC) in delivering the cattle assessment requirement of the Animal Care module. The partners have recently signed a new agreement to extend HC's cattle assessment services for the Animal Care module for an additional four years.

The first-round of assessments provided DFC, HC and the provincial dairy associations excellent baseline information about Canadian dairy cattle, a basis for a strong working relationship as well as several learning opportunities resulting in revisions or improvements to future assessment services. The new contract will cover the period of October 15, 2018 to October 14, 2022. The following are the important changes pertaining to the scheduling process, fees and invoicing.

**Scheduling:** Your herd's assessment is prioritized based on your full on-farm validation due date. Approximately three to four months prior to this date, Alberta Milk's proAction coordinator will contact you with an estimated time when you should expect communication from HC. HC will send you a letter about three weeks prior to when they anticipate being in your area, notifying you of your upcoming assessment. The assessment schedule can be found on holstein.ca under the Classification Schedule tab.

The HC assessor will contact you to set up an appointment when they are in your local area. It is very important you respond to the assessor's attempts to contact you. If your herd assessment ends up being delayed outside of the original scheduling window there will be additional service fees.

Fees and Invoicing: The fees for the first round of animal assessments for each herd were paid by Alberta Milk. About 122 farms have yet to receive their first animal assessment. If this is the case for you, the firstround pricing structure will apply.

The fees for the second and subsequent rounds of animal assessments will be the responsibility of the producer. The cost of a standard assessment will be \$7 per animal assessed plus a \$125 herd visit fee and will be invoiced by HC to you directly. This fee structure applies to all farms, whether or not you classify. If the assessment is conducted during your classification, the herd visit fee will be credited back. The herd visit fee covers overhead costs such as travel, assessor training, administration and information technology infrastructure.

proAction Certificate: Producers who have successfully completed a proAction validation will receive a new, redesigned proAction certificate in the mail, replacing your Canadian Quality Milk (CQM) one. You can proudly post this new certificate in your milk house or office. When we send you the certificate, we will include a farm contact(s) document. Please verify the proAction and assessment contact information we have on file for you.

If any changes are needed, please contact Morgan, the proAction coordinator in the office at 780-577-3318, by fax 780-455-2196 or at mhobin@albertamilk.com.



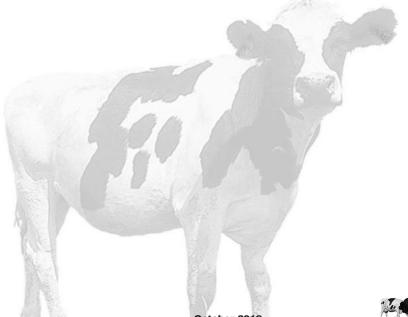
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#### Cull Cattle Benchmarking Project

Source: Jodi Flaig, Industry Development Coordinator

Transportation is a known source of stress on cattle, and if those cattle are not fit for transportation, the event can cause unnecessary stress and suffering. When cattle are transported, they are subject to the Canadian Food Inspection Agency (CFIA) regulations under the federal government's Health of Animals Regulations, the Compromised Animal Policy, and provincial legislation. These regulations dictate what conditions make an animal compromised or unfit for transport.

#### **Compromised animals:**

Compromised animals are defined by the CFIA as "an animal with reduced capacity to withstand transportation but where transportation with special provisions will not lead to undue suffering."

- Compromised cattle must not be shipped to auction markets for sale.
- Compromised cattle may be locally transported with appropriate special provisions (e.g. in a separate trailer compartment) to receive care, or to be euthanized or humanely slaughtered.

#### **Unfit animals:**

Unfit animals are defined by the CFIA as "an animal with reduced capacity to withstand transportation and where there is a high risk that transportation will lead to undue suffering."

 Unfit cattle may not be transported, except to a veterinarian for treatment or diagnosis.

There was no readily available scientific data on the prevalence of compromised or unfit cattle arriving to auction markets and abattoirs in Alberta. To fill this gap, a team of researchers conducted a study documenting the condition of cattle arriving to auction markets, provincial abattoirs, and one federal abattoir. Through this project, data on cattle type, age, sex, and condition were collected, as well as associated factors such as weather, trip

distance, trailer type, group size and market prices. This information was used to calculate the prevalence of compromised and unfit cattle arriving to each type of site as well as to identify any factors that may be associated with the arrival of compromised or unfit cattle.

The Compromised Cattle Benchmarking report yielded many positive results with regards to the overall arrival condition of cattle transported in Alberta. Overall, most cattle arriving at auction markets (96.8 percent), provincial abattoirs (79.2 percent), and federal abattoirs (98.2 percent) were fit for transport and met the guidelines set in the CFIA's Health of Animal's Regulations. A higher proportion (18.2 percent) of compromised cattle arrived at provincial abattoirs. This is appropriate, as provincial abattoirs are the correct destination for compromised cattle as specified in the regulations.

However, some areas for continued improvement were identified. The following conditions were most commonly observed:

- **×** Heavy lactation
- **★** Emaciation (body condition score <2 out of 5)
- **★** Lameness (moderate and severe)
- **x** Severe limb injuries/swellings
- **×** Severe respiratory signs

Alberta Beef Producers and Alberta Milk have and will continue to work with Alberta Farm Animal Care to deliver knowledge, resources and support to the Alberta cattle industry to improve on the conditions identified in order to improve the welfare of cattle in Alberta during transport.



#### **BLV Research and** Control

Source: Alessa Kuczewski, UCVM

The University of Calgary has been conducting research around Bovine Leukemia Virus (BLV) and its control over the past three years. During this time, we have been working on the development of a holistic, affordable, and producer-driven BLV control program by examining all aspects of the virus, the disease, and its control.

What you should know about BLV:

- 90 percent of Alberta herds are infected
- A BLV-infected animal has a weakened immune system
- BLV infected animals have a decreased response to vaccines
- Positive animals have decreased longevity and production, and increased export restrictions
- Our work has included facilitated producer focus groups, on-farm workshops and most recently a small trial implementation of the control program on 11 farms.

One of the important pieces of feedback from the producers was the need for a simple overview of the best management practices (BMPs) that can help to prevent new BLV infections. We took that feedback and designed a BLV color poster in a large and small format. We have included both BLV resources with this issue of the MilkingTimes.

If you would like to discuss our BLV work and how it may benefit you and your herd, please feel free to contact us at alessa.kuczewski@ucalgary.ca.

#### **How was Research** Assessment Invested in 2018?

Source: Jodi Flaig, Industry Development Coordinator

In addition to the \$220,000 committed to the three NSERC research positions at the universities of Alberta, BC and Calgary, Alberta Milk approved \$113,000 of producer dollars towards research project funding in 2018. This funding was leveraged to support six dairy research projects with a total budget of \$3,097,220. The projects are:

- Anogenital distance a promising new fertility trait in dairy cattle
- Improving pre-weaned calf health and productivity through supplementation of bovine derived probiotics
- Bovine Leukemia Virus (BLV) control: The detection and elimination of high risk animals and its effect on BLV prevalence
- Final steps in developing and testing a live attenuated JD vaccine
- The regulation of passive transfer and gut closure in neonatal calves
- Redefining colostrum and transition milk

#### How does information on dairy research come back to you?

Alberta Milk works through the DRECA Partnership (Dairy Research and Extension Consortium of Alberta) to share research results with you. The DRECA partners are: Alberta Agriculture and Forestry, Alberta Milk, Alberta Veterinary Medical Association, Lakeland College, University of Alberta, and University of Calgary. One of the ways we share those research results with you is through DRECA Research Summaries. Included with this issue of MilkingTimes are three of those summaries:

- Key to Producing High Quality Corn Silage in Western Canada
- An Update on the Alberta Lameness Reduction Initiative
- Postpartum Body Condition Score Change and Performance in Western Canadian Dairy Cows

We are also now in the planning stages for the annual DRECA workshops in early 2019. Stay tuned for more details soon!



#### services

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Phone 403-559-4219.

Do you have your SOP's ready? Let me help! Flat rate, farm consultation and writing of proAction SOP's. Casey Morey; BSc Ag/ Food Bus. Mgmt. at 780-307-5378 or cmorey@ualberta.ca

Hoof Tec hoof trimming Now trimming with two hoof trimmers on one upright hydraulic chute. **Phone Matt Hofstra** 780-387-8718.







### **Dairy Production Statistics**

Producer Pool Additions/Deductions August 2018				
	Additions (\$)	Deductions (\$)		
Audit Adjustment	0.00	94,565.28		
Bulk Tank Callibration	0.00	2,375.00		
Discarded	0.00	41,905.81		
PLR	21,479.02	163,883.55		
Interest	18,722.94	82.44		
Metering	60,118.00	0.00		
Trucking	0.00	675.00		
Violations	110,635.25	0.00		
Average Deductions per Kg Total Solids		(\$0.0103)		

Listed below are the Class 5 prices calculated by the Canadian Dairy Commission.

Class 5 Prices (\$kg) September 2018				
Milk Class	Butterfat	Protein	Other Solids	
Class 5a	7.4776	4.6705	0.5005	
Class 5b	7.4776	1.8311	1.8311	
Class 5c	6.8832	1.6878	1.6878	
Class 5d	contract by contract price			
Class 4m	contract by contract price			

Provincial Average Components August 2018			
Butterfat	4.0032 kg/hl		
Protein	3.2839 kg/hl		
Other Solids	5.7358 kg/hl		

Average Milk Prices			
Month	TPQ \$/hL		
Aug 2018	77.55		
July	77.44		
June	75.34		
May	76.58		
April	77.54		
Mar	77.05		
Feb	75.03		
Jan	77.29		
Dec	77.08		
Nov	79.91		
Oct	79.26		
Sep	77.11		

2018-19 Quota Exchange and Credit Deadlines				
Quota Transfer Deadline Date	Credit Transfer Deadline Date	Effective Date		
Nov. 16, 2018	Nov. 23, 2018	Dec. 1, 2018		
Dec. 14, 2018	Dec. 17, 2018	Jan. 1, 2019		
Jan. 17, 2019	Jan. 24, 2019	Feb. 1, 2019		
Feb. 14, 2019	Feb. 21, 2019	Mar. 1, 2019		
Mar. 18, 2019	Mar. 25, 2019	Apr. 1, 2019		
Apr. 16, 2019	Apr. 23, 2019	May 1, 2019		
May 17, 2019	May 24, 2019	June 1, 2019		
Jun. 17, 2019	Jun. 24, 2019	July 1, 2019		
Jul. 17, 2019	Jul. 24, 2019	Aug. 1, 2019		
Aug. 16, 2019	Aug. 23, 2019	Sep. 1, 2019		
Sep. 16, 2019	Sep. 23, 2019	Oct. 1, 2019		
Oct. 17, 2019	Oct. 24, 2019	Nov. 1, 2019		
Nov. 18, 2019	Nov. 25, 2019	Dec. 1, 2019		

Provincial Milk Quality Averages				
Month	Bacteria Average (IBC)	Somatic Cell Count (SCC)		
August 2018	24,127	220,803		



### **Dairy Production Statistics**



Quota Exchange Daily Production Quota				
	Total Transferred Clearing Price			
Oct 2018	121.00	\$39,100		
Sep	69.30	\$39,500		
Aug	56.20	\$40,980		
July	77.50	\$41,020		
June	60.64	\$41,000		
May	88.63	\$40,375		
Apr	193.08	\$39,675		
Mar	51.09	\$38,130		
Feb	119.02	\$36,500		
Jan	127.80	\$35,900		
Dec	132.20	\$35,925		
Nov	104.50	\$36,990		

<b>Underproduction Credit Transfers</b>				
Month	Kg	Price\$/ eligible kg		
Sep 2018	81,436.34	\$7.71		
Aug	75,061.35	\$8.56		
July	76,061.27	\$8.79		
June	80,013.40	\$9.39		
May	101,045.67	\$10.26		
April	85,421.27	\$9.45		
Mar	102,184.00	\$6.90		
Feb	99,197.91	\$4.82		
Jan	106,192.39	\$3.96		
Dec	115,276.91	\$2.36		
Nov	92,875.08	\$2.14		
Oct	83,041.16	\$2.91		

Quota and Milk Production Summary (BF kg)					
Month	July	August	September	October	November
Status	Official	Pre-Pooling	Projected	Projected	Projected
		Alberta			
Butterfat Production (kg/day)	90,601	89,737	91,200	91,949	92,911
Provincial Quota (kg/day)	88,434	87,928	90,344	91,202	91,780
Producer Quota (kg/day)	89,221	89,221	90,113	90,113	90,113
Producer Quota + Incentive Credits (kg/day)	89,221	92,099	96,121	95,927	96,121
Cumulative Position (%)	-0.95%	-0.78%	-0.71%	-0.63%	-0.53%
Producer Position (Days)	-2.87	-3.25	-3.75	-4.05	-4.01
Provincial Position (Days)	-3.56	-2.94	-2.58	-2.30	-1.91
Penalty (kg)	0	0	0	0	0
Western Milk Pool					
Butterfat Production (kg/day)	254,140	253,009	257,017	260,370	263,653
Pool Quota (kg/day)	251,270	249,833	256,697	259,133	260,777
Cumulative Position (%)*	-1.07%	-0.97%	-0.96%	-0.91%	-0.82%
Penalty (kg)	0	0	0	0	0
*The Western Milk Pool's (WMP's) limits on production are +0.50% and -1.50% of the WMP's rolling 12-month quota.					



11 October 2018



### services cont'd

Countryside Dairy Sales Dairy cattle & quota sales. Bred & springing heifers available. Andrew 403-348-9358 or Harry 403-783-1274.

Amber Enviroservices provides soil and groundwater monitoring of liquid manure storage lagoons to fulfill NRCB requirements for leakage detection.

Phone 403-999-2623 or email alfredo@ amberenviro.com; www.amberenviro.com.

Alberta Holstein Association www.albertaholstein.ca for industry news, upcoming events, movies, show results and more!

Bricon Safety Grooving Ltd. Concrete grooving, planning, scarifying. Providing traction for a safer more productive environment.

Phone 1-800-590-4403 or 204-981-5057.

Find out about the Jersey Breed on JerseyWest's website at jerseycanada. com/jerseywest.

Western Canadian Classic -Team Alberta. This youth show rotates amongst the 4 western provinces. Phone Lexi Wright at 403-862-5600 or Sue Crest at 780-675-4643.

Business, Succession, New Entrant Assitance Plans. Refinancing proposals and lender negotiations. Art Lange PAg CAFA, 14 years experience, art@ajlconsulting.ca. ajlconsulting.ca Phone 780-467-6040.

# Alberta Production and Quota Update

Source: Jonathan Ntoni, Policy Analyst

#### **Production**

Production is still strong in the Alberta. Daily average production in August was 2.21 million litres, a decrease of 49,006 litres (-2.17 per cent), when compared to 2.26 million in July. Butterfat production also declined by -864 kg per day (-0.95 per cent) in August relative to July. Comparing on an annual basis, there was a +8.68 per cent growth in volume in the 12-month period ending August 2018 over the 12-month period ending August 2017; and +10.48 per cent growth in butterfat production for same period.

#### **Daily Total Production Quota**

Daily Total Production Quota (DTPQ) in the Western Milk Pool (WMP) increased by 0.23 per cent using data based on the 12-month period ending July 2018. Daily quota issuance at the producer level decreased to 97.29 per cent in July 2018, relative to 97.39 per cent in June 2018. There was one incentive-day in place for August 2018 which had a 44.84 per cent utilization rate. Going forward, there are two incentive days in place each for the months of September, October and November and one day for December 2018.

### Alberta and WMP Quota Utilization

At the end of July 2018, Alberta's cumulative quota position (CQP) was at -0.95 per cent, the third highest of all the Western Milk Pool (WMP) provinces after British Columbia (BC) and Saskatchewan. BC had the highest CQP of -0.39 per cent in the pool. All WMP provinces,

except BC overproduced their monthly quota allotment for July 2018.

### Western Milk Pool, P5 and the P10 Pools

At the end of July 2018, the WMP was in a cumulative quota position of -1.07 per cent compared to +0.50 per cent in the P5. The P10 (i.e., national) CQP was 0.08 per cent in July 2018.

# Fall Producer Meetings

Fall Producer Meetings will be taking place across Alberta soon. Registration begins at 9:30 AM and all meetings begin at 10 AM. Come hear an update on the industry, connect with other local farmers and have your say about the direction of your organization. You do not have to RSVP and the event is free. Lunch and beverages will be served. The agenda is available albertamilk.com.

October 30: Lethbridge - Coast Lethbridge Hotel & Conference Center (526 Mayor Magrath Drive South, Lethbridge)

October 31: Red Deer – Black Knight Inn (2929- 50 Avenue, Red Deer)

**November 1: Westlock** – Hazel Bluff Community Hall (AB-18, Westlock County)

November 7: Leduc\* – Executive Royal Inn (8450 Sparrow Drive, Leduc) \*Note the change in date



