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Alberta Milk 1303 - 91 St SW Edmonton, AB T6X 1H1 1-877-361-1231



### Chairman's Message

Source:Tom Kootstra, Chairman

How often have we heard the phrase – the world is getting smaller or it is a small world? For the most part, we rely on our national organization to represent our interests in the international forum. This is especially true when it comes to trade negotiations. Dairy Farmers of Canada (DFC) is currently actively monitoring both the TPP-11 and the renegotiation of NAFTA discussions. DFC has the expertise in this area and represents all Canadian dairy farmers interests extremely well.

However, when it comes to education opportunities, we selectively send an Alberta Milk representative to international events. This year, I had the opportunity to attend three such events. The first was in May at the International Dairy Federation (IDF) where Canada hosted the Dairy Outlook Seminar in Guelph. This seminar featured speakers from around the world including Canadian talent and provided a very diverse agenda of topics that are all relevant to what we are challenged with. Having the opportunity to learn firsthand about the global dairy industry was very positive and beneficial.

As reported in the October issue of *MilkingTimes*, this year's meeting of the International Association of Milk Control Agencies was hosted by the Virginia Milk Marketing Board. Being able to directly engage with our counterparts from the USA at a time when it would seem our relationship with them is strained, illustrated that while some trade officials and the media focus on the challenges, I can attest that we have a lot more in common than we have differences. We are all dealing with challenges from special

interest groups, understanding global economic trends, and finding ways to ensure our producer promotional programs are providing a strong return on investment.

At the end of October I attended the IDF – World Dairy Summit. Prior to going, I was told by others that this would be one of the most informative events that I would ever attend. This truly was the case. The World Dairy Summit covers topics from all aspects of the dairy industry from milk production and farming practices to human nutrition and promotion. With the mandate of ensuring that the best scientific expertise is used to support high quality nutritious milk, safe and sustainable dairy products and production, so there was definitely topics for everyone.

Hearing perspectives from around the world helped me understand the value of dairy as a nutritional element in the lives of so many. It truly left me with a sense of pride for the product we produce and in the manner in which we farm.

These events are educational and provide a deeper understanding of the issues we face and provide new perspectives on how to address the challenges and opportunities. However, equally beneficial was the ability to network with farmers, other stakeholders, and academics from around the world. We all need to understand each other as we strive to provide a valuable product for the consumer.

### our mission

"Alberta Milk leads Alberta's dairy industry. We support the effective operation and advocacy of the supply management system in a vibrant, sustainable and market-focused industry."





### board of directors

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2nd Vice Chairman 780-985-2147 North Region

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403-848-4519 Central Region

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780-785-2121 Director at Large

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#### Pieter Ijff

403-227-4438 Director at Large

### **Gert Schrijver**

403-742-1528 Director at Large

#### **Stuart Boeve**

403-223-4916 South Region

### Greg Debbink

780-913-9173 Director at Large

### 2017 Fall Producer Meetings

Source: Mike Southwood, General Manager

The annual Fall Producer Meetings were held October 24 - 27, 2017. The meetings were very well attended with approximately 430 participants taking part. About 232 of the 528 farms (44 per cent) were represented.

We were pleased that Donna Trottier, extension coordinator for AgSafe Alberta, participated in our meetings to provide an overview of the new AgSafe Alberta Society. AgSafe Alberta is an industry driven society with a board of directors made up of representatives from the board and commissions in Alberta. An Alberta Milk director, Martin Van Diemen, is our representative on their Board. Donna spoke about the factors that should motivate producers to take farm safety seriously and develop farm safety plans. She also highlighted the resources they have such as QuickStart Guides, risk assessment tools, AgSafe Alberta advisors and training videos. Please visit their website for more information and to access the tools available to you -AgSafeAB.ca.

The fall meetings were also the time of year that producers elected delegates to represent them in the governance of Alberta Milk. In the South and North Regions there were no elections. Bill Van Rootselaar, Brian Stoutjesdyk and Mike Vanden Dool (South Region) and Tim Hofstra, Tom Kootstra and Alain Lavoie (North Region) were acclaimed. The fourth delegate position in the North was vacant at the time of the meetings. The North Region has since appointed Jason Crozier representing Cheslen Dairies to fill the vacant position. In the Central Region, JP Brouwer, Albert Kamps and Cornel van't Klooster were elected. Congratulations to all of those elected to serve for the next three years.

At all the meetings, there was good discussion and clarity sought on the topics of trade, the National Ingredients Strategy, processing capacity and state of production, and the ability for the industry to meet Canadian demand.

In the Central region, there was a question raised on whether the demand for butter during the fall period and into Christmas would be met. Last year, some stores had problems with supply. While the demand for butterfat continues to be strong according to the Canadian Dairy Commission, there is a greater supply of butter in storage going into this fall than last year so the demand should be met.

In the South region, there was a concern raised about the freezing point violation. As there is no longer any incentive for producers to add water as the producer price is based on components, is there a need to have a freezing point violation? The freezing point does help producers detect a problem. Recently a producer was able to detect that some of the cleaning products used to clean the bulk tank were not fully drained and contaminated the milk. The processor receiving the milk had to discard product in order to ensure contaminated product did not enter the food chain. The freezing point was vital in determining an issue. There was no support to change the Milk Grade and Price Program as it relates to freezing point.

Two other issues in the North Region are being submitted to the Annual General Meeting as resolutions. The two being considered are eliminating of the SNF/BF ratio at the producer level and for the Board to consider adopting a policy to permit the transfer of credits in the same month as the credit transfer deadline.



## AgSafe Alberta On-farm Advisor Services Pilot Project

Source: Donna Trottier AgSafe Alberta

AgSafe Alberta endeavours to nurture a farm safety culture that includes farm families, farm employees and farm managers alike, adopting safety as a part of everyday farm life. To help producers customize safety that matches the needs of their operations, AgSafe Alberta hired three farm safety Advisors with experience in agriculture and expertise in safety management planning.

The team of AgSafe Alberta Advisors includes Maria Champagne, Sherri Marthaller and Dan Trottier. The AgSafe Alberta Advisors are eager to assist farmers and ranchers in building right-sized safety programming that will facilitate the adoption of farm safety practices on the farm.

The farm safety services provided by the Advisors can start with a small step, using one of the QuickStart guides, that will feed into a full safety management program over time. If there are producers who want to establish a customized, complete farm safety management system, the AgSafe Alberta Advisors are available to provide technical expertise. AgSafe Alberta is committed to tailoring farm safety programming to each operation and to the level of complexity chosen by the producer.

Alberta farmers and ranchers are urged to take advantage of this great opportunity to receive guidance and assistance from safety professionals, as they grow their farm safety management components. There is no charge to the producers who participate in this pilot project, which continues to the end of February 2018.

Maria Champagne has extensive experience working in a broad array of agricultural environments. Maria has seen first hand, the risks and dangers involved on the farm and understands the unique environments of farms. As an advisor, Maria aims to help producers integrate a strong safety culture, in a practical, affordable way, keeping in mind the specific requirements of each operation.



Growing up on a family ranch, Sherri Marthaller has an appreciation for the hard work that goes into running a successful operation. Sherri also understands that risk is a part of the everyday business, often with factors that are out of the producer's control, such as weather and market prices. Sherri once believed exposure to hazards on the ranch was just part of the norm. After working with health and safety in a number industries, she now understands that the risks in agriculture can be managed to acceptable levels.

Dan Trottier draws on his farm background and years of agricultural industry experience to help Alberta farmers "right size" safety programs. Dan believes that safety programs can contribute to the bottom line of agribusinesses and strives to support producers who want to grow their existing safety initiatives to further protect family and workers on the farm. As a Canadian Registered Safety Professional and Professional Agrologist, Dan brings a unique skillset to the Agriculture industry and promotes farm safety as a fundamental component to the sustainability of farm operations.

Why have a farm safety management program? The obvious benefit to implementing a safety program on the farm is the prevention of injuries, illnesses and fatalities. A successful farm safety system helps incorporate a safety philosophy into the operation, reduces risk-taking activities and helps prevent incidents. To take advantage of the Advisor program and arrange consultation services with one of the AgSafe Alberta Advisors, contact Extension Coordinator Donna Trottier, 403-348-9321 or donna@agsafeab.ca or sign up at www.agsafeab.ca.



### deadlines

**quota transfers**Dec. 15, at 4:30 p.m.

credit transfers
Dec. 22, at 4:30 p.m.

### Holiday Hours

Happy holidays from our families to yours! Alberta Milk will be closed December 25 - 27 and January 1. Merry Christmas from our families to yours!



December 2017

3



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## Thank MPs for their support of supply management

Source: Dairy Farmers of Canada and Karlee Conway, Alberta Milk

Representatives from all parties within the Canadian government have been very clear: they support supply management and Canadian milk, and they want the Canadian negotiating team to defend both during the re-negotiation of NAFTA. Canadian dairy farmers are extremely grateful, and we are asking for your help to thank them!

We invite you to send a letter to your Member of Parliament (MP) to thank them for their support towards dairy and supply management through a pre-drafted letter at MyCanadianMilk.ca. In addition to your local MP, the letter will be sent to the prime minister, leaders of all opposition parties, and to the Ministers of Global Affairs and Agriculture. To maintain the pressure and ensure the Government continues to defend dairy and supply management during the re-negotiation of NAFTA, they need to hear from you that they are doing the right thing. This letter campaign is important.

We need you to be heard by federal politicians from every party across government. Please join us, and thank you for your support! All you need to do it to go to MyCanadianMilk.ca to submit a letter.



## Future Leaders Development Conference

Source: Daria Taylor, Corporate Operations Manager

Have you ever thought about getting more involved with governance in the dairy industry, but unsure of what was involved?

The Future Leaders Development Conference a three-day conference in February that brings together future leaders from across Canada that are looking to serve on a board. The goal is to learn more about governance, the roles and responsibilities of becoming a director and meet other dairy farmers from across Canada.

### Interested?

Alberta Milk is inviting interested dairy producers to apply; two will be accepted into this program.

In order to qualify, you must:

- Be available to attend all three days (February 12 14, 2018) in Toronto
- Be prepared to fully participate in the program
- Complete an application

If you are accepted into the program, all your costs to attend will be covered including:

- Travel
- Accommodations
- Meals
- Conference materials

This event is brought to you by the BC Dairy Association, Alberta Milk, SaskMilk, Dairy Farmers of Manitoba, Dairy Farmers of Ontario, CanWest DHI, WestGen, EastGen, and Gay Lea Foods.

**Hurry!** There are only two spots available and the deadline for applying is December 11, 2017. If you are interested in attending, please go to the Members Only website and download the application form. Please contact Daria Taylor at 780-577-3324 for more information.

### Eagle Builders gift \$100,000 to Lakeland's awards program

Source: Lakeland College

Inspired by how Lakeland College shapes its students to become the leaders of today, Eagle Builders LP gifted \$100,000 to the college's awards program.

"Eagle Builders' generous donation of \$100,000 helps us put our students in the lead and excel as leaders in the dairy industry. Lakeland appreciates Eagle Builders' commitment to our students' success," says Alice Wainwright-Stewart, president and CEO of Lakeland College.

The money will be placed in an endowment fund from which an annual \$4,000 scholarship will be drawn. The scholarship will be awarded to the general manager of the dairy unit of the Student-Managed Farm-Powered by New Holland.

"As I became more familiar with Lakeland I found out how their agricultural programs are a major contributor to the success of the agriculture industry in Alberta. They shape leaders of today utilizing the student-managed farm concept," says Craig Haan, director of sales at Eagle Builders.

Eagle Builders was the lead contractor for the construction of the 46,600 sq. ft. agricultural

learning centre. They poured 2.5 million pounds of precast into 264 precast panels in their shop in Blackfalds, Alta. On March 15 they broke ground, within six days they installed the precast panels and within 18 days the shell of the building was complete. The company finished construction on Aug. 15.

Haan, who's one of three owners of Eagle Builders, says the company was proud to have been selected to build the state-of-the-art facility.

"When the partners and I discussed how we could give back to the industry that has supported us so well, we thought a scholarship would be a good way to go. Our goal is to support our future progressive dairy farmers. We feel this gift will help continue to drive young men and women to succeed in the dairy sector across Canada for generations to come," says Haan.

### Sign up for Updates to your Inbox!

What to hear information first? Sign up for email updates from Alberta Milk. You can sign up at albertamilk.com or on the Member's only page. Updates range from quota information to current issues and events that affect you. You can also email Karlee at kconway@albertamilk.com to sign up.



### for sale

### cont'd

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### 2016-17 Milk Quality Award Winners

Source: Karlee Conway, Communications Specialist

All of our farms produce quality milk. This year, we awarded 117 farms that produced the highest quality milk. To be eligible, producers had to meet some very strict parameters:

- A bacteria average under 15,000 cells per millilitre
- They also had to have an average somatic cell count of 200,000 per ml or less
- Have no inhibitor infractions
- All freezing points must be -0.535 or less

Our provincial milk quality award is awarded to the farm with the highest quality milk in all of Alberta. Congratulations to Hutterian Brethren Thompson for receiving the 2016-17 provincial milk quality award!

### Top 10 Farms in Milk Quality in Alberta

- 1. Hutterian Brethren Church of Thompson
- 2. H & J Leusink Dairy Ltd.
- 3. Helmus, Marinus & Alja
- 4. GDL Farms Ltd.
- 5. Pelchat, Fernand or Carol-Lynn
- 6. Deerfield Hutterian Brethren
- 7. Fenske, Ken
- 8. Roseglen Hutterian Brethren
- 9. Sylvanside Dairy Ltd.
- 10. Hutterian Brethren Church of Pine Haven

### About Hutterian Brethren Thompson

Located about 30 miles southwest of Fort Macleod, Paul and Betty Tschetter work with their son Darryl and nephew Mathew with their 65 milking cows and dozen dry cows. They operate in a double six herring bone parlour. Improvements have been made to the operation including a barn so they could move the straw pack inside.

They credit their win to using dip fore strips and a new cloth per cow when wiping, in addition to a post-spray with teat disinfectant. They also put fresh straw every other day and have a keen eye on keeping everything clean.

### **South Region**

1233244 Ab Ltd; 1233249 Ab Ltd; Coulee View Texel Ltd.

1359546 Alberta Ltd.

Bluegrass Hutterian Brethren

Clear Lake Hutterian Brethren of Alberta

Crystal Spring Hutterian Brethren

Deerfield Hutterian Brethren

Delco Hutterian Brethren

Elmspring Hutterian Brethren

Fairville Hutterian Brethren

**Favour Holsteins** 

G & H Vande Bruinhorst Farms Ltd.

Gdl Farms Ltd.

Gerlen Dairy Ltd.

Greenwood Hutterian Brethren

H & J Leusink Dairy Ltd.

Houweling Farms Ltd.

Hutterian Brethren Church of Blue Ridge

Hutterian Brethren Church of East Raymond

Hutterian Brethren Church of Hillridge

Hutterian Brethren Church of The Little Bow

Hutterian Brethren Church of Thompson

Hutterian Brethren Church of Wilson

Hutterian Brethren of Brant

Hutterian Brethren of Lathom

Hutterian Brethren of Milford

Hutterian Brethren of Miltow

Hutterian Brethren of Newell

Hutterian Brethren of Willow Creek

J & N Dairy Ltd. & Heva Dairy Ltd.

Jansen Dairy Ltd.

Juno Dairy Farm Ltd.

M. & A. Van Dyk Inc.

Miami Hutterian Brethren

New Elm Hutterian Brethren

Nifera Holsteins Ltd.

Oaklane Hutterian Brethren

P & C Dairy Ltd.

Plainview Hutterian Brethren Prairiehome

Hutterian Brethren

Ridgeview Dairy (Monarch) Ltd.

Rock Lake Hutterian Brethren

Rockport Hutterian Brethren

Rosedale Hutterian Brethren

Roseglen Hutterian Brethren

Sardis Cattle Company Ltd.

Selk Dairy Farms (2003) Ltd.

Slomp Farms Ltd.

Sunny Site Hutterian Brethren

Van Der Kooij Dairy Ltd.

Van Diemen Farm Ltd.



Van Garderen Dairy Ltd. Waeckerlin, Urs & Sylvia Wild Rose Hutterian Brethren

### **North Region**

Alieda Farms Ltd. Alieda Farms Ltd. #2

Arco Farms Ltd.

Aspenway Farms Ltd.

Baas Dairy Ltd.

Barclay, Andrew

Cheslen Dairies Ltd.

Child, Allan, John & Brent

Clover Prairie Farms Ltd. #1

Dane's Pride Dairy Ltd.

De Wildt Dairy Ltd.

Fenske, Ken

Greenbelt Dairy Ltd.

Grunwald Farms Inc.

Helmus, Marinus & Alja

Hofstra, Timothy

Hutterian Brethren Church of Camrose

Hutterian Brethren Church of Pine Haven

Kozak, Henry M. & Brenda

Lakeland College

Moo-Lait Farms Ltd.

Peeters Dairy Ltd.

Pelchat, Fernand Or Carol-Lynn

Ridder Farms Ltd.

Schuurman Dairy Ltd.

Stradow Farm Inc.

Ter Denge Farms Inc.

Twilight Hutterian Brethren

University of Alberta

### **Central Region**

Adventure Holsteins Ltd.

Aspenridge Farms Ltd.

Bar E Dairy Ltd.

Buffalorock Farm Ltd.

Byemoor Hutterite Colony

Daystar Dairy Farm 1999 Inc.

Den Oudsten Dairy Ltd.

Diamond M Dairy Ltd.

Dominicus Dairy Ltd.

Earnewald Holsteins Ltd.

Hesselink Dairy Ltd.

High Field Farm Ltd.

Hulleman Farms Ltd.

Hutterian Brethren Church Of Alix

Hutterian Brethren Church Of Erskine

Hutterian Brethren Church Of Fairview

Hutterian Brethren Church Of Leedale

Kramer Dairy Ltd.
K-Vet Holsteins Ltd.
Kwakernaak Dairy Ltd.
Lockhart Dairy Farms Ltd.
Lone Pine Hutterian Brethren
Mosnang Holsteins Ltd.
Neudorf Hutterian Brethren
Otten #2, Johannes & Martha
Rocky Mountain Holsteins Ltd.
Sietzema Dairy Ltd.
Straub & Sons Dairy Ltd.

Sylvanside Dairy Ltd. Ten Brummelhuis Dairy Ltd.

Ten Brunniemuis Dany Ltd.

Van Der Sluijs, Herman & Marijke

Whitefisch Dairy Ltd.

Whitesand Hutterian Brethren

Windy Point Farms Ltd. & 720965 Alberta Ltd. Wyntjes & 1865371 Alberta Ltd., Dustin Or

William



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### Producer Payment Dates

### For the 2018 Calendar Year

January 19, 2018

January 31, 2018

February 20, 2018

February 28, 2018

March 20, 2018

March 30, 2018

April 20, 2018

April 30, 2018

May 18, 2018

May 31, 2018

June 20, 2018

June 29, 2018

July 20, 2018

July 31, 2018

August 20, 2018

August 31, 2018

September 20, 2018

September 28, 2018

October 19, 2018

October 31, 2018

November 20, 2018 November 30, 2018

December 20, 2018 December 31, 2018



December 2017



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Tova Place
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Brad deLeeuw 403-892-0728 Brett Houweling 403-382-7827

Office 403-732-5644 Fax 403-732-4387

### A Year in the Life of DFC's New Logo

Source: Dairy Farmers of Canada

A year has passed since Dairy Farmers of Canada (DFC) unveiled its new organizational logo on November 1, 2016 – and what a year it has been!

The logos represent the farming community, their pride and commitment to the animals they raise and care for, and the natural healthy products they provide Canadians. The new logo has been seen from coast to coast throughout 2017.



DFC also introduced a slightly different logo that reads "Quality Milk" in early 2017 as the new certification mark of origin for 100 percent Canadian milk. The certification mark of origin logo is used for marketing and branding so consumers know the dairy products they are purchasing are made with 100 percent Canadian milk or dairy ingredients.



The DFC organizational logo and certification mark of origin were created to resemble each other, making it easier for consumers to identify not only the products that they love, but also identify DFC as the organization that represents dairy farmers across the country. Over the last year, our organizational logo has

travelled across the country, visiting the Canadian Young Farmers Forum in Ottawa, the Advancing Women Conference in Calgary, and the Canadian Dairy XPO in Stratford. It was viewed by over 30,000 attendees at the Canada Summer Games in Winnipeg, Manitoba, where DFC was a National Partner and presenting sponsor of Athletics. The bright blue and white logo was featured prominently on banners, billboards, and signage, print advertising and even made multiple appearances on commercial broadcasts on TSN. It also made its way onto pins, banners, posters, and even on our cute squishy stress ball cows!

The logo even went global, making the five day trek up Mount Kilimanjaro in Tanzania, in East Africa, in support of the Tim Horton Children's Foundation. It was proudly flown at the summit of the 5,895 metres mountain by dairy farmer and current DFC President Pierre Lampron.

The new certification mark of origin is currently found on approximately 1,950 dairy products, including the entire Canadian product line of Agropur Cooperative, Bothwell Cheese, Fromagerie Bergeron, Unilever products Ben and Jerry's and Klondike, and soon to be on over 80 Nestle products, making it easier for Canadians to find the quality dairy products they love.

We are proud of the visibility of both the new DFC logo and certification mark of origin. The logos demonstrate a clear and strong identity, to sharply distinguish the Canadian dairy sector, in 2017, and for many years to come.



### proAction® - Tips for Completing a Successful On-Farm Validation

Source: Morgan Hobin, proAction® Coordinator

Since September 1, we have completed 29 full, on-farm proAction® validations which now include the Animal Care and Traceability Modules.

While a lot of valuable work is completed on the farm during the full validation, the validation is not always finished when the validator leaves the farm. For example, if there are any incomplete forms or missing documents or required elements in a Standard Operating Procedure (SOP) there will be Corrective Action Requests (CAR) to identify. This means the proAction coordinator is required to follow up with the producer to ensure that all elements of the program are completed and that the producer is compliant within the required timeline.

Based on the validation reports received since September 1, there seem to be many CARs that are common amongst Alberta dairy farms. We have listed these common CARs below, with the hope that producers will use this list as an additional check to confirm they have all of their documents in order for any upcoming on-farm proAction validation.

### **Common CARs**

### 1. Missing SOP or Missing Required SOP Elements

The following SOPs are usually missing a few of the required elements (eg. the pain medication used for dehorning) or have not been prepared at all.

- SOP #6: SOP for Shipping Cattle
- SOP #8: SOP for Colostrum Management and Calf Feeding
- SOP #9: SOP for Animal Health Practices (disbudding/dehorning, castration, supernumerary teat removals) and Branding
- SOP #10: SOP for Euthanasia

### 2. Outdated (invalid) Documents

These records listed below are all required to be updated yearly and must be valid for the rolling 12 months associated with the validation date. Prescriptions are effective based on the expiry date, which should be no further than two-three years into the future.

- Record 6: Cattle Health Declaration
- Record 8: Veterinary Directions for Extra Label Drug Use
- Record 14b: Annual Wash System Evaluation
- Record 15: Water Test Results (Bacterial Analysis for Total Coliforms and E. coli)

#### 3. Incomplete Records

There are generally one or two portions of the following records that have either not been recorded (milk/meat withdrawal and clear dates, hot water temperature), have not been filled out consistently (after every milking/treatment, monthly), or are missing altogether.

- Record 10: Livestock Treatment Record
- Record 12: Bulk Tank Temperature Log, Chart Recorder Graphs or Computer
   Data
- Record 13: Milking Equipment Sanitation Chart
- Record 16: Corrective Action Plans (downed animal requirement)

The proAction website (dairyfarmers.ca/proaction) has a comprehensive resource section that includes the most recent Workbook and Reference Manual (July 2017). These two documents can be used as a guide for your farm's SOP development and outlines the expectations regarding the required records.

### **Validation Follow Up**

Once the validation has been completed on farm, Alberta Milk will follow up with the producer as soon as possible to ensure clarity in the CARs that need to be addressed. There will be a 30 day period following the date of the validation, to allow for all of the requested documents to be sent to the office. Once all of the CARs have been resolved, the validation will be approved by the proAction coordinator.

Producers are encouraged to call Morgan Hobin, proAction coordinator, at 780-577-3318 if there are any questions regarding the proAction requirements or the validation and approval process.



### services

Custom baling and wrapping 4x5 and 4x4 round bales. Available in central Alberta from Ponoka to Airdrie. Visit wrappedbale.ca.

Phone 403-559-4219.

Sept 2017 and proAction are arriving fast. Do you have your SOP's ready? Let me help! Flat rate, farm consultation and writing of proAction SOP's.

Casey Morey; BSc Ag/ Food Bus. Mgmt. at 780-307-5378 or cmorey@ualberta.ca

Hoof Tec hoof trimming Now trimming with two hoof trimmers on one upright hydraulic chute. Phone Matt Hofstra 780-387-8718.



# milking

### **Dairy Production Statistics**

Producer Pool Additions/Deductions October 2017				
	Additions (\$)	Deductions (\$)		
Audit Adjustment	0.00	0.00		
Bulk Tank Callibration	0.00	2,600.00		
Discarded	0.00	0.00		
PLR	0.00	182,119.61		
Interest	7,856.37	287.12		
Metering	60,588.82	0.00		
Organic	27,839.21	0.00		
Trucking	0.00	450.00		
Violations	87,160.12	0.00		
Average Deductions per Kg Total Solids		(\$0.0023)		

Listed below are the Class 5 prices calculated by the Canadian Dairy Commission.

Class 5 Prices (\$kg) December 2017							
Milk Class	Butterfat	Protein	Other Solids				
Class 5a	7.4047	5.5368	0.5313				
Class 5b	7.4047 1.7665 1.7665						
Class 5c	7.8727 1.3399 1.3399						
Class 5d	contract by contract price						
Class 4m	contract by contract price						

Provincial Average Components September 2017			
Butterfat 4.0617 kg/hl			
Protein 3.3228 kg/hl			
Other Solids 5.7335 kg/hl			

Month         TPQ \$/hL           Oct 2017         79.26           Sep         77.11           Aug         75.05           July         76.36           June         78.49           May         79.94           Apr         81.02           Mar         81.38           Feb         81.28           Jan         80.31           Dec         79.75	Average Milk Prices			
Sep       77.11         Aug       75.05         July       76.36         June       78.49         May       79.94         Apr       81.02         Mar       81.38         Feb       81.28         Jan       80.31	Month	TPQ \$/hL		
Aug       75.05         July       76.36         June       78.49         May       79.94         Apr       81.02         Mar       81.38         Feb       81.28         Jan       80.31	Oct 2017	79.26		
July       76.36         June       78.49         May       79.94         Apr       81.02         Mar       81.38         Feb       81.28         Jan       80.31	Sep	77.11		
June78.49May79.94Apr81.02Mar81.38Feb81.28Jan80.31	Aug	75.05		
May       79.94         Apr       81.02         Mar       81.38         Feb       81.28         Jan       80.31	July	76.36		
Apr       81.02         Mar       81.38         Feb       81.28         Jan       80.31	June	78.49		
Mar     81.38       Feb     81.28       Jan     80.31	May	79.94		
Feb       81.28         Jan       80.31	Apr	81.02		
Jan 80.31	Mar	81.38		
	Feb	81.28		
Dec 79.75	Jan	80.31		
	Dec	79.75		
Nov 79.46	Nov	79.46		

2017-18 Quota Exchange and Credit Deadlines				
Quota Transfer Deadline Date	Credit Transfer Deadline Date	Effective Date		
Dec. 15, 2017	Dec. 22, 2017	Jan. 1, 2018		
Jan. 17, 2018	Jan. 24, 2018	Feb. 1, 2018		
Feb. 14, 2018	Feb. 21, 2018	Mar. 1, 2018		
Mar. 16, 2018	Mar. 23, 2018	Apr. 1, 2018		
Apr. 16, 2018	Apr. 23, 2018	May 1, 2018		
May 17, 2018	May 24, 2018	June 1, 2018		
June 15, 2018	June 22, 2018	July 1, 2018		
July 17, 2018	July 24. 2018	Aug. 1, 2018		
Aug. 17, 2018	Aug. 24, 2018	Sep. 1, 2018		
Sep. 17, 2018	Sep 24, 2018	Oct. 1, 2018		
Oct. 17, 2018	Oct. 24, 2018	Nov. 1, 2018		
Nov. 16, 2018	Nov. 23, 2018	Dec. 1, 2018		

<b>Provincial Milk Quality Averages</b>				
Month	Bacteria Average (IBC)	Somatic Cell Count (SCC)		
Oct 2017	21,453	189,851		



### **Dairy Production Statistics**



Quota Exchange Daily Production Quota				
	<b>Total Transferred</b>	Clearing Price/kg		
Dec 2017	132.20	\$35,925		
Nov	104.50	\$36,990		
Oct	105.91	\$38,000		
Sep	166.98	\$38,625		
Aug	103.67	\$38,005		
July	44.80	\$37,505		
June	105.90	\$37,500		
May	30.50	\$39,075		
Apr	71.00	\$39,750		
Mar	77.30	\$40,000		
Feb	43.95	\$40,130		
Jan	48.41	\$39,000		

<b>Underproduction Credit Transfers</b>				
Month	Kg	Price\$/ eligible kg		
Nov 2017	92,875.08	\$2.14		
Oct	83,041.16	\$2.91		
Sep	97,060.07	\$5.05		
Aug	77,280.96	\$5.12		
July	83,903.70	\$5.17		
June	74,342.45	\$5.22		
May	39,075.00	\$5.21		
April	71,067.33	\$6.69		
Mar	54,202.40	\$7.13		
Feb	85,534.99	\$7.93		
Jan	90,187.89	\$8.00		
Dec	81,412.53	\$7.21		

Quota and Milk Production Summary (BF kg)					
Month	September	October	November	December	January
Status	Official	Pre-Pooling	Projected	Projected	Projected
		Alberta			
Butterfat Production (kg/day)	85,942	87,841	88,832	91,125	92,819
Producer Quota (kg/day)	89,396	90,717	94,176	94,090	89,930
Provincial Quota (kg/day)	84,861	86,558	88,290	88,290	88,290
Producer Quota + Incentive Credits	90,519	92,142	94,173	91,138	91,138
<b>Cumulative Position (%)</b>	-5.27%	-5.52%	-5.73%	-5.99%	-5.6%
Producer Position (Days)	-9.85	-10.17	-10.70	-10.23	-9.17
Provincial Position (Days)	-18.58	-19.30	-20.00	-20.42	-20.37
Penalty (kg)	0	0	0	0	0
Western Milk Pool					
Butterfat Production (kg/day)	246,145	251,361	258,019	263,565	267,819
Pool Quota (kg/day)	254,004	257,757	259.872	267,341	255,521
Cumulative Position (%)*	-5.42%	-5.61%	-5.64%	-5.74%	-5.28%
Penalty (kg)	0	0	0	0	0
*The Western Milk Pool's (WMP's) limits on production are +0.50% and -1.50% of the WMP's rolling 12-month quota.					

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### Production and Quota Update - as of September 2017

Source: Jonathan Ntoni, Policy Analyst

### services cont'd

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### **Daily Total Production Quota**

Daily Total Production Quota (DTPQ) in the Western Milk Pool (WMP) increased by 0.81 per cent on a 12-month rolling period ending September 1, 2017. Daily quota issuance at the producer level increased to 98.18 per cent in September 2017, compared to 96.78 per cent in August 2017. There are two incentive days each in place for October and November 2017 and one incentive day each for December 2017 and January 2018. Production on the two incentive days in September was 75,291 kg (44.87%), and in August it was 75,116 kg (45.65%).

### Alberta Provincial Quota Utilization

At the end of September 2017, Alberta was at a provincial cumulative quota position (CQP) of -5.27 per cent, which is the second highest of all the Western Milk Pool (WMP) provinces. British Columbia was at the highest cumulative position of -1.58 per cent. None of the WMP provinces filled their monthly quota allotment for September.

### Butterfat Test and Daily Volume Trends

The provincial average butterfat test for September 2017 was 4.0617 kg/hL, compared to 3.9673 kg/hL in August 2017. The average volume of production for September 2017 was 2,115,922 litres per day, representing a 1.01% decrease of 21,561 litres per day, compared to August 2017.

### Western Milk Pool & P5 Pool

At the end of September 2017, the WMP was in a cumulative position of -5.42 per cent and the P5 was in a cumulative quota position of +3.01 per cent.





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