



July 2016

# milking TIMES

Published monthly for dairy farmers in Alberta and our industry partners

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## Chairman's Message

Source: Albert Kamps, Chairman

Canadian Milk Matters was the message delivered by dairy farmers from across Canada on June 2 on Parliament Hill. Given the extensive media coverage of the rally, I am sure you have all heard and seen the messages. The rally was planned to showcase the importance of Canadian milk and to celebrate International Milk Day on June 1. We have to thank Les Producteurs de lait du Quebec (PLQ) for initiating this rally. Producers from all regions of Quebec rallied and drove their tractors to Ottawa, spreading the message that Canadian Milk Matters. Dairy Farmers of Canada (DFC) joined the cause and took action on very short notice. Nearly 3000 farmers from across Canada handed out cheese curds, fact sheets and Canadian Milk Matters t-shirts.

There were also regional events organized in PEI at the Minister of Agriculture and Agri-Food Lawrence MacAuley's office, and another in Regina, organized by Dairy Farmers of PEI and SaskMilk, respectively. It was fortunate timing that Alberta Milk had representatives in Ottawa for Canadian Supply Management Committee meetings, so we were able to participate in the rally. It also gave me a chance to join the President of DFC, and my counterparts from across Canada, in a meeting with Parliamentary Secretaries Jean-Claude Poissant, of Agriculture and Agri-food Canada, and David Lametti, of International Trade. The key messages included details on issues impacting the industry, notably the importation of diafiltered milk that is displacing the need for, and use of, Canadian milk proteins. Also

addressed was the need for compensation for the impacts of CETA and TPP, and for future investment into processing capacity in Canada.

The rally was just one method of taking action to have our issues addressed. The summer months are a prime period for all farmers to get out and meet with their local federal MP or provincial MLA. Alberta Milk is once again joining forces with our counterparts in the poultry sector by participating in the Premier's Breakfasts in Calgary and Edmonton on July 11 and July 20, respectively. These events are a great opportunity to talk with MLAs and promote our message that the dairy, poultry, turkey and egg industries provide wholesome, local products. If your MLA or MP has a local event in the summer, I encourage you to attend. Alberta Milk can offer key messages and resources.

The other issue we are facing is the finalization of the ingredients strategy. While I had hoped to report the details of an agreement, I remain optimistic that one will be reached in the coming weeks. This agreement will provide the stability we need to attract more processing capacity. We continue to have a high demand for butterfat and going forward, we need to ensure we can supply it.

Once again, I want to express our thanks to PLQ and DFC for planning and implementing the rally; a great event that showcased our industry and the issues we face.

## our mission

"Alberta Milk leads Alberta's dairy industry. We support the effective operation and advocacy of the supply management system in a vibrant, sustainable and market-focused industry."

Alberta Milk  
1303 - 91 St SW  
Edmonton, AB T6X 1H1  
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## Consider Becoming an Alberta Milk Delegate

*Source: Shelley Rietveld, Corporate Services Coordinator*

We are accepting nominations for candidates to run as a delegate in the 2016 elections held during the Fall Producer Meetings, scheduled from November 1- 4, 2016. We are an organization of producers, led by producers, speaking and working on behalf of the dairy industry in Alberta. Our success is influenced by the quality of the producers who become our leaders. Alberta Milk delegates provide a key connection to the producers in their regions and support the Board of Directors in the leadership of the organization.

A nomination package containing documents that provide greater detail on the role of a delegate, and the nomination and election process, will be posted on the members-only site and mailed to all producers in mid-July.

We encourage all interested producers to let their name stand to fill the delegate positions in their region. With no mandatory step-down provisions for delegates, each of them are eligible to seek re-election.

The nomination forms must be completed and received at Alberta Milk by 4:30 p.m. on **September 15, 2016**.

## Producer input to government's farm safety consultation process

*Source: AgCoalition, Alberta Milk staff*

In preparation for the Government of Alberta's consultation sessions, the AgCoalition recently hosted three meetings across Alberta. On June 22 in Lethbridge, June 27 in Leduc and June 30 in Grande Prairie, farmers, ranchers and their employees gathered to discuss farm and ranch safety-related subject matter.

The Industry Leadership Advisory Committee (ILAC) hosted the meetings, which were open to all agriculture groups, regardless of whether they are a part of the AgCoalition or not, so that a variety of perspectives could be shared.

The input from the meetings is currently being compiled for the government consultation sessions.

Have questions about Alberta Milk's involvement in the AgCoalition? Contact Mike Slomp at 780-577-3316 or Martin Van Diemen at 403-738-4375



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# Save the Date: 2016 AGM and Dairy Conference in November

Source: Erin Jordan, Corporate Communications  
Coordinator

**Where is it?** Deerfoot Inn and Casino, Calgary

**What is the schedule?** Three days total breaks down into two days for the AGM and one for the dairy conference, specifically:

- November 22, AGM day, *producers only*: 11 a.m. to 5:30 p.m.
- November 23, dairy conference day: 8 a.m. to 4:30 p.m.
- November 24, AGM day, *producers only*: 8 to 11:45 a.m.

**Why should I attend?** The AGM offers producers a platform to speak about issues and offer perspective, while the dairy conference informs producers on issues affecting the industry and topics of interest, including: marketing, farm safety, media and activism.

**How much is it?** Accommodations and meals will be covered for one producer per farm.

**Remember:** Hotel rooms will be reserved under your credit card. If you do not show up or give us very limited or no notice, your card will be charged with the balance owing on the room. Alberta Milk will cover the balance if you attend the event (but not any charges or damages to the room).

We will keep you updated with more information in the coming months.

## Dairy Industry Achievement Award: Who Deserves Recognition?

The Dairy Industry Achievement Award (DIAA) is awarded to someone that has dedicated so much to the dairy industry in Alberta. The award will be given out at the AGM/dairy conference banquet on November 23.

To nominate someone worthy of the award, consider the following:

- volunteer efforts or committee work in

service to the dairy industry

- agricultural education and youth activities in the dairy industry
- lobbying or championship efforts on behalf of the Alberta dairy industry
- scientific contributions to increase production or animal health
- environmental or animal health stewardship and spokespersonship

**Deadline** All nominations must be received by Alberta Milk no later than September 30, 2016. Any packages which are missing information will not be considered. You can request information, specifically historical records, from Alberta Milk prior to September 15, 2016 to support your nomination.

For your convenience, the nomination form will be available online at [albertamilk.com](http://albertamilk.com) or on the members-only site. You also have the option to mail or fax the completed document in.



## deadlines

**quota exchange**

**private transfers**

July 18, 2016

4:30 p.m.

**credit transfers**

July 25, 2016

4:30 p.m.

## services

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Breeding age bulls avail. from top sires with high LPI and production. Tested for semen, Leukosis and BVD. Also, milking heifers and embryo's avail. **Phone 403-315-4536.**

Fresh, springing & open heifers for sale. **Phone 403-556-0842.**

2nd Cut Alfalfa 23.5%, no rain and 3rd cut Alfalfa hay, 24.9% protein. No rain. **Phone 403-315-4536.**

2000 gallon Universal milk tank. **Phone 403-729-3450.**

Rotomix stationary feed mixer. New bottoms and new paint. **Phone 780-275-0607.**

## proAction®

Source: Jim Eisen and Jodi Flaig, Alberta Milk

The Biosecurity and Environment Modules were piloted on over 30 farms across Alberta this spring. Participating farms included were a variety of volunteers, 'voluntolds' (committee members), and randomly selected producers, to ensure there was diverse representation from operations across all areas, sizes and types.

These farms participated in orientation workshops, on-farm validations and feedback surveys. On behalf of all Alberta dairy producers, I would like to say a very big thank you for all the time and effort that everyone put in. proAction® is a producer-driven program designed by producers and feedback generated through the pilot projects is invaluable to ensure a practical program.

Delivery of the Animal Care and Traceability modules continues as three more local proAction® workshops were held with over 150 producers attending.

The most recent workshops were for those producers that were not able to attend the December 2015 series. The majority of Alberta dairy producers have now attended a local proAction® workshop, which provided an overview of the Animal Care and Traceability modules and how proAction® will be rolled out. If you were unable to attend either the December 2015 or May 2016 workshops, you should have received a manual and resources package in the mail. If you have not received the materials, or would like to request additional copies, or have questions, please contact either Jim 780-577-3318 or Jodi 780-577-3307.

Over July and August, we will begin delivery of the proAction® on-farm workshops. The workshops are intended to provide an opportunity to run through a validation and partial assessment, resulting in open discussion on any of the challenges that may have been identified in a mock validation or that anyone foresees in the future. These workshops will be held in conjunction with local industry service providers.

Workshop notices will be posted on the members-only site.

## Big Month for Dairy Research

Source: Jodi Flaig, Industry Development Coordinator

The Dairy Research and Extension Consortium of Alberta (DRECA) Forum took place on June 1. DRECA is a partnership of four organizations that have a vested interest in the progress of the dairy industry: Alberta Milk, Alberta Agriculture and Rural Development, University of Alberta (Department of Agricultural, Food and Nutritional Science), and University of Calgary, Faculty of Veterinary Medicine.

The forum is an opportunity for key research stakeholders to meet and discuss the goals of the coming year. Spanning two days, guests gathered at both the UofA's Faculty Club and Dairy Research and Technology Centre (DRTC) to give recognition to graduate student research results and reflect on next-steps.

On June 8, the UofA hosted a calf conference at the DRTC. Tours were offered and approximately 200 showed up to learn about health, care and nutrition of pre-weaned calves. The calf conference was used as an opportunity to announce the Natural Sciences and Engineering Research Council (NSERC) funding for Dr. Mike Steele. Dr. Steele joined the UofA team in 2014. The provision of an NSERC Industrial Research Chair is very prestigious and Alberta Milk is proud to support the excellent work of Dr. Steele.

## New Alberta Milk Merchandise Available

Source: Kelsie Gilks, School and Agriculture Programs Coordinator

Our new Alberta Milk spring and summer merchandise has arrived. It's a lightweight, polyester/cotton blend pullover hooded sweater. These sweaters feature long arms, thumbholes, front kangaroo pouch, with an additional pouch inside to secure smaller items such as keys or money. The sweaters fit true to size and are a great piece for under your coveralls or over a t-shirt. Two colours are available, light grey in women's sizing and dark grey in men's sizing.

Check them out online at [store.albertamilk.com](http://store.albertamilk.com).



## Farmers Open their Farms to the Public

Source: Erin Jordan, Communications Coordinator

### Breakfast on the Dairy Farm draws over 500 in Central Alberta

The fourth annual Breakfast on the Dairy Farm event was held on Saturday, June 18, at Yff Dairy, just south of Red Deer.

Visitors had questions answered by the farmers who wake up in the wee hours of the morning to milk cows; the milk hauler who picks up the milk; and the veterinarian who makes regular house calls to monitor the health of the dairy herd. They became acquainted with the cows, and even practiced milking with the Race the Farmer activity.



Chairman Albert Kamps and 2nd Vice Chairman Jim Towle at Breakfast on the Dairy Farm

### Race the Farmer Hits the Streets in Barrhead

On June 11, Country Roads Holstein Club hosted its fourth annual open farm event, in conjunction with the Barrhead Street Festival.

While the weather wasn't the most cooperative, nearly 125 people toured nearby Slomp Dairy and practiced milking with the Race the Farmer activity, which was setup on the main street.

A huge thank you to East of Olds Dairy, Southern Alberta Holstein Club and the Country Roads Holstein Club, along with Yff Dairy and Slomp Dairy, for organizing and hosting recent ag events. As well, we want to extend appreciation to all producers and board members who attended the events to represent Alberta Milk.

## Premier's Breakfasts: Are you attending?

Source: Erin Jordan, Communications Coordinator



Are you attending one or both of the Premier's Breakfasts? If so, please RSVP to Erin Jordan at 780-577-3305 or [ejordan@albertamilk.com](mailto:ejordan@albertamilk.com).

### Here are the details:

**Calgary:** Monday, July 11 from 7-9 a.m. at the McDougall Centre located at 455 6<sup>th</sup> Street SW, Calgary, T2P 4A2

**Edmonton:** Wednesday, July 20 from 7-9 a.m. at the Legislature located 10800 97 Ave NW, Edmonton, AB T5K 2B6

As in previous years, Alberta Milk is involved by providing breakfast, along with other supply-managed commodities. We anticipate a lot of MLAs to be in attendance and we encourage producers to attend and engage with government leaders.

### for sale cont'd

Breeding age Holstein bulls from dams scored VG/EX/ME and sired by high ranking sires. Semen tested and delivery avail.  
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# Dairy Production Statistics

<b>Producer Pool Additions/Deductions May 2016</b>		
	<b>Additions (\$)</b>	<b>Deductions (\$)</b>
Audit Adjustment	0.00	0.00
Bulk Tank Callibration	0.00	4,315.00
Discarded	0.00	0.00
PLR	0.00	198,992.83
Interest	6,674.50	231.16
Metering	63,545.44	0.00
Organic	79,913.46	0.00
Trucking	0.00	575.00
Violations	7,157.77	0.00
<b>Average Deductions per Kg Total Solids</b>		<b>(\$0.0056)</b>

Listed below are the Class 5 prices calculated by the Canadian Dairy Commission.

<b>Class 5 Prices (\$/kg) July 2016</b>			
Milk Class	Butterfat	Protein	Other Solids
Class 5a	6.5184	4.0268	0.1557
Class 5b	6.5184	1.6748	1.6748
Class 5c	3.6588	1.5896	1.5896
Class 5d	contract by contract price		
Class 4m	contract by contract price		

<b>Provincial Average Components May 2016</b>	
Butterfat	3.9563 kg/hl
Protein	3.2720 kg/hl
Other Solids	5.7557 kg/hl

<b>Average Milk Prices</b>	
Month	TPQ \$/hL
<b>May 2016</b>	<b>79.22</b>
Apr	79.35
Mar	79.71
Feb	75.23
Jan	79.60
Dec	82.96
Nov	83.08
Oct	80.03
Sep	77.65
Aug	76.79
July	79.76
Jun	80.36

<b>2015-16 Quota Exchange and Credit Deadlines</b>		
Quota Transfer Deadline Date	Credit Transfer Deadline Date	Effective Date
July 18, 2016	July 25, 2016	Aug. 1, 2016
Aug. 17, 2016	Aug. 24, 2016	Sep. 1, 2016
Sep. 16, 2016	Sep. 23, 2016	Oct. 1, 2016
Oct. 17, 2016	Oct. 24, 2016	Nov. 1, 2016

<b>Provincial Milk Quality Averages</b>		
Month	Bacteria Average (IBC)	Somatic Cell Count (SCC)
May 2016	19,759	188,772

# Dairy Production Statistics



Quota Exchange Daily Production Quota		
	Total Transferred	Clearing Price/kg
<b>July 2016</b>	<b>119.72</b>	<b>\$39,325</b>
June	55.86	\$39,030
May	133.50	\$38,555
Apr	106.83	\$38,550
Mar	93.62	\$38,850
Feb	75.06	\$38,000
Jan	126.39	\$37,275
Dec	94.00	\$36,450
Nov	117.53	\$35,650
Oct	119.08	\$35,000
Sep	47.75	\$35,900
Aug	35.65	\$36,825
Jul	105.72	\$37,885

Underproduction Credit Transfers		
Month	Kg	Price\$/eligible kg
<b>May 2016</b>	<b>77,106.50</b>	<b>\$9.49</b>
Apr	70,836.79	\$9.22
Mar	91,601.49	\$10.43
Feb	90,317.99	\$9.62
Jan	97,910.00	\$9.18
Dec	84,868.62	\$8.22
Nov	76,687.50	\$7.64
Oct	102,022.00	\$6.65
Sep	80,458.70	\$6.78
Aug	61,309.40	\$7.66
Jul	69,526.20	\$8.45
Jun	70,222.29	\$8.87
May	74,301.01	\$9.06

Quota and Milk Production Summary (BF kg)					
Month	April	May	June	July	August
Status	Official	Pre-Pooling	Projected	Projected	Projected
<b>Alberta</b>					
Butterfat Production (kg/day)	82,084	81,799	80,457	78,881	78,852
Producer Quota (kg/day)	81,227	81,550	81,772	81,812	81,912
Provincial Quota (kg/day)	78,181	77,776	77,597	76,373	75,406
Producer Position (Days)	-3.01	-2.91	-3.42	-4.58	-5.80
Provincial Position (Days)	-3.34	-1.75	-0.65	0.36	1.78
Cumulative Position (%)	-0.92%	-0.48%	-0.18%	0.10%	0.47%
Penalty (kg)	0	0	0	0	0
<b>Western Milk Pool</b>					
Butterfat Production (kg/day)	227,523	225,526	224,329	219,452	219,357
Pool Quota (kg/day)	222,139	220,988	220,479	217,001	214,254
Cumulative Position (%)*	-1.04%	-0.87%	-0.73%	-0.63%	-0.44%
Penalty (kg)	0	0	0	0	0

\*The Western Milk Pool's (WMP's) limits on production are +0.50% and -1.50% of the WMP's rolling 12-month quota.





## services cont'd

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Dairy cattle & quota sales. Bred & springing heifers available.  
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Wild Rose Hoof Care Ltd. Christoph, a Dairyland graduate hoof trimmer, offers precision hoof trimming and smooth cattle handling. **Phone 403-872-4105.**

Alberta Holstein Association **www.albertaholstein.ca** for industry news, upcoming events, movies, show results and more!

Hoof care supplies and equipment. Hoof trimming chute, trimming discs and knives, blocks, adhesives, books and wraps. **www.rlscanada.ca or phone 780-898-3752.**

Custom Heifer Raising, our health and feeding programs are giving us good results. References available. **Phone Hank Overeem 403-783-1270.**



## National Information Technology Aggregation (NITA)

Source: Kelly Mauthe, Member Services Specialist

### Why is Security Important?

With the changeover to the new members-only site, we will be adopting some of the latest technology to utilize security features, to protect producer data.

### Login or Register

Forgot Password?  Remember Me

[Register Web Account](#)

A prominent change producers will notice is the username/password. Producers will be required to obtain a new username and password to access the site. This will be forwarded to you. The first time a producer logs into the site, they will be required to enter a new password. This is important for security as the new website will have some abilities that the current website does not.

The new features include:

- Producers will be able to buy and sell quota through the online quota exchange.
- Producers will be able to access the online credit bulletin board to post, buy, and sell ads
- Quota and credit historical transactions will be logged
- Pay statements will be accessible on the producer website
- Online quota / credit calculator

The owners of the dairy that have signing authority will need to treat their username and password much like an online banking username/password, in terms of privacy and security.

Producers will have increased flexibility to set up sub accounts for family members or employees, with as much or as little access to farm data as needed. Setting up access for third party service providers, such as feed sales reps and veterinarians, will also be possible. Staff will be working over the next few months to test the new system before launching it.

As we learn more about the specific details and timelines, we will make sure producers are aware. You can read the last NITA notice in the June issue of MilkingTimes and stay tuned for ongoing information in the August issue.

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