



March 2016

milking TIMES

Published monthly for dairy farmers in Alberta and our industry partners

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Chairman's Message

Source: Albert Kamps, Chairman

Anyone who has known me for more than a few years knows I have a history of extreme snowmobiling. In the last couple years, that has slowed considerably. But as my adult children now have friends who enjoy the sport, I was convinced to 'get my machines going' for them. This took some time, and I used many muscles I had long forgotten I had. There was also time involved in teaching them how to safely operate, maintain, and repair them.

I find the similarities between this experience, and the National Ingredients Strategy negotiations and the Alberta farm safety legislation, uncanny. The ingredients strategy has the opportunity to result in a major restructuring of the industry that has not been done in many years. Like my snowmobile experience, some are left rather sore and uncomfortable, and it has taken much more time educating new players in the game, such as myself, in order to get a mutually beneficial result.

While we had all hoped for a successful outcome by the end of 2015, it did not materialize. However, meaningful discussions are still ongoing. As long as producers and processors are still collectively engaged in the discussions, I remain optimistic that an agreement can be reached. There is no question that both stakeholders need changes to the way our system operates today. Another negotiating session is planned for early March. This should be the final day. I hope that I will be in a position to present the details during the upcoming spring producer meetings.

Like in my snowmobile analogy, training on how to safely operate them was a critical piece of having new operators involved. This is the same approach that Alberta Milk and many others in the industry have been advocating for farm safety. Although with the passing of Bill 6, now the *Enhanced Protection for Farm and Ranch Workers Act*, it would seem that a regulatory approach will prevail. However, we still remain hopeful and are committed to working toward a practical education-based approach. Alberta Milk has been active in the formation of the Alberta Agriculture Farm and Ranch Safety Coalition (The AgCoalition). The AgCoalition consists of 30 industry boards and associations, working together in an effort to foster a culture of farm safety and provide meaningful input into the Government of Alberta's consultation process.

During the 2016 Delegate Workshop, held February 17-18, we were very fortunate that the Honourable Oneil Carlier, Minister of Agriculture and Forestry, joined us for our evening session. He noted that the consultation process to help design the workplace regulations should reflect the unique nature of farming and ranching.

So as I experienced with digging out my snowmobiles, there can be some discomfort – but the rewards are worth it.

our mission

"Alberta Milk leads Alberta's dairy industry. We support the effective operation and advocacy of the supply management system in a vibrant, sustainable and market-focused industry."

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Dairy Reproduction Management Workshops

Source: Jodi Flaig, Dr. Albert De Vries (University of Florida), Dr. John Kastelic (UCVM), Dr. Dennis Klugkist (Gull Lake Veterinary Services), and Brian Nelson (Holstein Canada)

The 2016 Dairy Cattle Reproduction Management Workshop series was well attended with over 220 producers, veterinarians, nutritionists, dealers, researchers and industry service providers. The four speakers shared insight into key areas of managing reproduction on dairy farms. Here is an overview of their key messages:

Dr. Albert De Vries – Economics of Reproduction

The economic value of getting cows pregnant depends on many factors, but there is one which is the most limiting constraint. Fat quota will be the constraint for the majority of Canadian producers – considering the market system. Albert presented how to identify this limiting constraint and use it with the different measurements of reproductive performance in dairy cattle.

Dr. Dennis Klugkist – A Veterinarian Perspective

When evaluating a dairy herd reproductive program there are many factors that come into play. Cow and human factors, as well as missed opportunities, need to be honestly examined. Every producer should set specific reproduction goals for their own herd. They should then examine the factors that are hindering them from achieving their goals with an emphasis on the day-to-day things that can improve a herd's success.

Dr. John Kastelic – The Repro Basics

John recapped the basics of the cow's reproductive cycle and noted that not all reproductive cycles are equal. He also discussed the roles of reproductive hormones – naturally occurring and administered – and the influence of milk production on these hormones along with breeding techniques and their impact on achieving greater reproductive success.

Brian Nelson – Genetics and How to Use Them

A dairy cow's performance is directly related to the genes it carries and the environment she is in. Understanding the role of genetics in achieving the performance you are striving for on your farm will help you make the right breeding decisions.

For those who were unable to attend and would like a copy of the workshop participant manual, please contact Jodi Flaig, Industry Development Coordinator, at jflaig@albertamilk.com.

Alberta Farm Animal Care's (AFAC) 2016 AGM and Annual Livestock Care Conference will be held March 22 and 23 in Olds. This conference provides an opportunity for producers, researchers, industry, students, government and the public to address challenges and trends in animal care.

With the recent change in board governance, individual producers are now eligible to participate in council meetings and to be elected as board members. Alberta Milk continues to be a proud member and supporter of AFAC as an industry organization, however, individual producer participation is encouraged. The deadline for board member nominations is March 11, 2016. For information contact afac.ab.ca or call (403) 652-5111.



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2016 Nutrition File Seminar Nutrition Fact or Fiction: What is the Evidence?

Source: Erin Jordan, Corporate Communications Coordinator

Whether you're a dietitian, nurse, health educator or nutrition student, the recent Nutrition File® Seminar offered valuable nutrition information. Held at the River Cree Marriott Hotel in Edmonton and Grey Eagle Casino in Calgary, the seminar gathered four experts to examine the hot topics of obesity, sugar and superfoods, and evaluate the evidence behind the headlines and sensationalized nutrition news.

The seminar was organized by Alberta Milk's registered dietitians (RD)/nutrition educators for the purpose of sharing the latest nutrition information – not limited to dairy nutrition. The event saw Dr. Andrew Brown focus on inconsistent or incomplete arguments in nutrition and obesity research, along with Sarah Romotsky, RD, of the International Food Information Council review data collected from their recent consumer survey on food and health and examine the gaps in knowledge. As well, Dr. John Sievenpiper reviewed the science behind sugar and health. The event was wrapped up by Jennifer Sygo, RD, on the topic of superfoods.

By providing current and relevant information, offering a variety of perspectives and partnering with respected organizations like the University of Alberta, Dietitians of Canada and Dairy Farmers of Canada, Alberta Milk is viewed as a leader in nutrition education. Colinda Hunter, RD and Nutrition Educator, was happy with the outcome of the event: "This year marks the 18th year that we have hosted the Nutrition File Seminar for health and wellness professionals, and educators. It is an opportunity for them to learn, share and connect with colleagues and it allows Alberta Milk to address current nutrition topics that are important to the dairy industry."

The next Nutrition File Seminar is scheduled for February 2017.

Correction: 2015 Milk Quality Awards Missed Recognition

Source: Erin Jordan, Corporate Communications Coordinator

In the February issue of MilkingTimes, we recognized 2015 Milk Quality Award recipients throughout our province.

Unfortunately we missed congratulating the following central region farms that fulfilled the criteria for quality milk:

Sietzema Dairy Ltd.
Stahville HBC
Starland HBC
Straub & Sons Dairy Ltd.
Sylvanside Dairy Ltd.
Ten Brummeluis Dairy Ltd.
Three Hills HBC
Towle's Dairy Ltd.
Van Der Gun Dairy Ltd.
Van Der Sluijs, H & M
Verdant Valley HB
Whitefish Dairy LTD.
Whitesand HB
Windy Point Farms & 720965 AB.
Wyntjes, Dustin or William

Great job to these farms and we apologize for the missed recognition!



deadlines

quota exchange

private transfers

March 17, 2016
4:30 p.m.

credit transfers

March 24, 2016
4:30 p.m.

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Lobby Day 2016 Success

Source: Mike Southwood, General Manager

Alberta Milk's major annual lobbying event took place from February 2-5 in Ottawa. It's a time when Board Members meet with members of parliament to discuss and engage on issues affecting the dairy industry, as well as discuss policies on a national-level.

Six Board Directors and two staff were able to formally visit 18 Alberta MPs; 17 Conservative and one NDP. The key lobby day messages were focused on international trade. More specifically, the TPP and the compensation that was agreed to by the previous government, as well as the issue with diafiltered milk coming in from the US, and to highlight the Fuel Women's Champion program as a means to give back to our communities, were the main topics. Overall the lobby day was positively received. The evening gala was the largest ever and it provided more opportunities to meet with MPs and their staff.

The 2016 Policy Conference featured a new format that was only open to producers. The only exception to this format was the marketing session on the Thursday afternoon, which was also open to processors and other stakeholders. The new format was set to allow producers sufficient time to discuss policy issues.

Topics discussed by the delegates focused on:

1. Sustainability/Social Licensing in Agriculture
2. Animal Welfare Protocol – are we ready to deal with an issue. Presentations were made by the BC Dairy Association on their experience with the Chilliwack Cattle Company and by Dairy Farmers of Quebec on their action plan.
3. Challenges Facing the Canadian Dairy Industry (Ingredients strategy; CETA and TPP implementation and impact assessment)

On the second day delegates were assigned to round table discussions that focused on three

topics:

1. National Strategy for Canadian Dairy Research and Knowledge Transfer
2. Challenges Facing the Canadian Dairy Sector
3. Consideration of New Policies; Policy Changes and Resolutions (DFC Policy Statement).

The revised and considerably shortened DFC Policy Statement was also reviewed, amended and adopted. Once finalized it will be shared with the provincial organizations.



L-R: MP John Barlow, with Directors Conrad Van Hierden and Klaas Vander Veen, 2nd Vice Chair Jim Towle and MP Chris Warkentin during the 2016 Policy Conference.

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Open Farm Invite

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Lunch and refreshments provided.

Healthy Dairy Herds

Source: Mike Slomp, Manager of Industry and Member Services

The Healthy Dairy Herds (HDH) Committee is an industry-wide group with a mandate to identify animal health issues to the industry as a whole, and to develop extension modules to address those issues. The committee is comprised of six delegates from Alberta Milk and several industry representatives (Alberta Holstein, Alberta Beef and Alberta Veterinary Medical Association), university researchers from the University of Alberta and Calgary, and provincial department of agriculture staff.

The first project of the HDH Committee was the Alberta Johne's Disease Initiative (AJDI) which engaged about 65 per cent of Alberta's dairy producers.

The committee determined the next significant animal health issue is dairy cattle lameness, which is also our most serious animal welfare issue. This was based on several current studies, including a recent Canada-wide survey of more than 1,300 dairy producers and industry representatives, which indicated that the number one priority for animal health was lameness. In a second national study, it was noted that on average, 21 per cent of the cows on the farm were obviously lame, while a third Canadian study revealed that between 40 and 70 per cent of all cows had at least one foot lesion.

The committee proposed a Hoof Health Initiative based on the AJDI model, in terms of a specific Risk Assessment/Management Plan (RA/MP) completed by the producer and the herd veterinarian.

Alberta Milk will continue its work with other industry partners, including university researchers, herd veterinarians and hoof trimmers to design hoof health resources, such as local workshops and printed materials. Relating to this, we have distributed the *Dairy Cattle Hoof Health* factsheet with the last two issues of *MilkingTimes*. Later in the spring, we will have more information about hoof health resources.

Call for CAP Volunteers!

Source: Kelsie Gilks, School and Agriculture Programs Coordinator

When asked "where does food come from?", too many kids say the grocery store. Alberta Milk has partnered with The Classroom Agriculture Program (CAP) to try and change that. CAP helps students learn where their food comes from and why agriculture is important to Alberta.

CAP uses volunteers to provide students with quality, comprehensive agriculture learning experiences that lead to a greater understanding of and support for the agriculture industry in Alberta.

The program is endorsed by the Minister of Education and the Minister of Agriculture and Forestry.

Alberta Milk is calling all producers to contact CAP and become a volunteer. If you would like more information, please contact Don George, General Manager of CAP at (587) 877-2544 or email don.george@classroomagriculture.com

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Western Canadian Classic -Team Alberta. This youth show rotates amongst the 4 western provinces with competitions and fun activities for youth age 12-21. **Phone Lexi Wright at 403-862-5600 or Sue Crest at 780-675-4643.**





Dairy Production Statistics

Producer Pool Additions/Deductions January 2016		
	Additions (\$)	Deductions (\$)
Audit Adjustment	0.00	0.00
Bulk Tank Callibration	0.00	8,332.00
Discarded	0.00	12,604.89
PLR	0.00	0.00
Interest	9,428.31	429.05
Metering	68,311.32	0.00
Organic	142,196.50	0.00
Trucking	0.00	0.00
Violations	75,278.49	0.00
Average Deductions per Kg Total Solids		(\$0.0041)

Listed below are the Class 5 prices calculated by the Canadian Dairy Commission.

Class 5 Prices (\$/kg) March 2016			
Milk Class	Butterfat	Protein	Other Solids
Class 5a	7.2313	5.3838	0.1200
Class 5b	7.2313	1.8930	1.8930
Class 5c	4.5791	1.5922	1.5922
Class 5d	contract by contract price		
Class 4m	contract by contract price		

Provincial Average Components January 2016	
Butterfat	4.0628 kg/hl
Protein	3.3532 kg/hl
Other Solids	5.7597 kg/hl

Average Milk Prices	
Month	TPQ \$/hL
Jan 2016	79.60
Dec	82.96
Nov	83.08
Oct	80.03
Sep	77.65
Aug	76.79
July	79.76
Jun	80.36
May	80.94
April	78.24
Mar	81.96
Feb	81.52

2015-16 Quota Exchange and Credit Deadlines		
Quota Transfer Deadline Date	Credit Transfer Deadline Date	Effective Date
Mar. 17, 2016	Mar. 24, 2016	Apr. 1, 2016
Apr. 18, 2016	Apr. 25, 2016	May 1, 2016
May 17, 2016	May 24, 2016	June 1, 2016
June 16, 2016	June 23, 2016	July 1, 2016
July 18, 2016	July 25, 2016	Aug. 1, 2016
Aug. 17, 2016	Aug. 24, 2016	Sep. 1, 2016
Sep. 16, 2016	Sep. 23, 2016	Oct. 1, 2016
Oct. 17, 2016	Oct. 24, 2016	Nov. 1, 2016

Provincial Milk Quality Averages		
Month	Bacteria Average (IBC)	Somatic Cell Count (SCC)
Jan. 2016	19,512	184,869



Dairy Production Statistics



Quota Exchange Daily Production Quota		
	Total Transferred	Clearing Price/kg
Mar 2016	93.62	\$38,850
Feb	75.06	\$38,000
Jan	126.39	\$37,275
Dec	94.00	\$36,450
Nov	117.53	\$35,650
Oct	119.08	\$35,000
Sep	47.75	\$35,900
Aug	35.65	\$36,825
Jul	105.72	\$37,885
Jun	75.82	\$38,400
May	117.47	\$38,335
Apr	212.80	\$38,330
Mar	50.00	\$37,810

Underproduction Credit Transfers		
Month	Kg	Price\$/eligible kg
Feb 2016	90,317.99	\$9.62
Jan	97,910.00	\$9.18
Dec	84,868.62	\$8.22
Nov	76,687.50	\$7.64
Oct	102,022.00	\$6.65
Sep	80,458.70	\$6.78
Aug	61,309.40	\$7.66
Jul	69,526.20	\$8.45
Jun	70,222.29	\$8.87
May	74,301.01	\$9.06
Apr	79,111.96	\$9.58
Mar	74,222.10	\$9.73
Feb	91,971.89	\$8.80

Quota and Milk Production Summary (BF kg)					
Month	December	January	February	March	April
Status	Official	Pre-Pooling	Projected	Projected	Projected
Alberta					
Butterfat Production (kg/day)	79,200	80,081	80,506	80,342	79,984
Producer Quota (kg/day)	76,649	77,386	76,321	77,083	77,083
Provincial Quota (kg/day)	81,913	80,891	81,084	79,250	80,199
Producer Position (Days)	-6.68	-5.54	-4.02	-2.67	-1.54
Provincial Position (Days)	-5.41	-5.79	-5.98	-5.69	-5.70
Cumulative Position (%)	-1.59%	-1.67%	-1.71%	-1.59%	-1.60%
Penalty (kg)	0	0	0	0	0
Western Milk Pool					
Butterfat Production (kg/day)	225,517	227,826	229,542	228,885	227,865
Pool Quota (kg/day)	232,741	229,839	230,386	225,174	227,870
Cumulative Position (%)*	-1.40%	-1.49%	-1.49%	-1.34%	-1.34%
Penalty (kg)	0	0	0	0	0

*The Western Milk Pool's (WMP's) limits on production are +0.50% and -1.50% of the WMP's rolling 12-month quota.





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Wild Rose Hoof Care Ltd. Christoph, a Dairyland graduate hoof trimmer, offers precision hoof trimming and smooth cattle handling. Phone 403-872-4105.

Alberta Holstein Association www.albertaholstein.ca for industry news, upcoming events, movies, show results and more!

Hoof care supplies and equipment. Hoof trimming chute, trimming discs and knives, blocks, adhesives, books and wraps. www.rlscanada.ca or phone 780-898-3752.

Custom Heifer Raising, our health and feeding programs are giving us good results. References available. Phone Hank Overeem 403-783-1270.



Production Update

Source: Jonathan Ntoni, Policy Analyst

Production in Alberta and the Western Milk Pool (WMP) continues to be strong, with daily milk volume and butterfat production now at record highs and still on the rise. Both Alberta and the WMP's daily production volumes increased in January 2016 over December 2015. Butterfat density peaked in November as usual and is now on the decline.

The provincial average butterfat density trend for the remainder of this dairy year (i.e., now until July 2016) is projected to be very similar to that of the 2014-15 dairy year. Alberta's daily production volumes are also expected to rise in February to about 1.99 million litres per day and then relatively stabilize around 2 million litres per day, until July, when it is projected to start to decline.

Alberta's current forecast (see Quota and Milk Production Summary Table, page 7) of our cumulative quota position (CQP) indicate that we will be nearing our lower flexibility limit of -2.00 per cent in the coming months. The sudden drop in our CQP position (from -0.80 per cent to -1.67 per cent in January) is mainly a result of a Canadian Milk Supply Management Committee decision that resulted in the application of a 3 per cent one-time credit adjustment to our continuous quota. This is a temporary production sleeve for the months of August 2015 – July 2016, implemented with the intention of replenishing butter stocks.

2016 Additional Incentive Days Announcement

At the February 16, 2016 Board meeting, the Board issued a decision to grant the following additional incentive days for 2016:

Month	Incentive Days
April	2
May	2
June	2
July	2

The Board's decision to issue these additional incentive days, in addition to the already issues 2 incentive days each for August, September and October, is to ensure that we meet the ever growing demand for butterfat and to help replenish the shortfalls in the butterfat supply. Incentive days will help enable the province to fulfil our quota obligations in the coming months.

As a reminder, producers can gain the benefits of an incentive day by exceeding their quota holdings in the month in which they are issued, regardless of their cumulative quota position. The additional incentive days, along with the additional one per cent quota increases each in January and March, should be sufficient for Alberta to avoid any underproduction penalties in the coming months.

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